

# Improving Animal & Practice Health; Veterinary Communication Summit

A communication intensive experience that will take your practice to the next level in customer relations, teamwork and patient care

## April 26 – 28, 2019 Banff Centre for Arts and Creativity

The **Communication Summit** is designed for practice teams that want to dive deep into internal and external challenges and work collaboratively in finding solutions that will elevate their results.

Communication with clients, teams and specialists is rated to be one of the top 3 factors essential for veterinary practice success and adaptability in a rapidly changing world.

A highly interactive program is being designed to meet the needs of all members of the practice team. Sessions will be facilitated by world leaders in the area of veterinary communication, people that work hand in hand in the trenches with practices, and practice personnel for the past 25 years.

This meeting is designed to provide hands on practical skills and knowledge essential for handling money conversations, improving client recall and compliance with treatment plans, giving and receiving feedback essential for change and growth, leading a practice with integrity, communicating skillfully with media, taking a thorough history to enhance accuracy and much more.

### Delegate comments from 2018 ICCVM in Ontario

"Great content, excellent facilitators. It was perfect!"

"At the beginning of the day, I knew almost nothing. At the end of the day, my level of competency was awesome. I was amazed by the quality of the discussions and the people coaching us."

"Absolutely essential. I came to the event to expand my horizon concerning herd health and communication tactics. This is top-notch."

## **Sponsorship Guidelines:**

Each sponsorship is custom designed based on the company's specific goals. Customized e-flyers can be created for your company to distribute and encourage clinics to attend. The program will include post-summit follow-up methods to continue the learning. For further information on participation in the Communication Summit please contact:

Cass Bayley, ICCVM Secretariat 888.527.3434 / 519.263.6000 cass@bayleygroup.com



### **Sponsorship Opportunities**

#### Platinum

\$15,000

- Display on site
- Platinum acknowledgement on all communications and promotion
- Designated sponsor of keynote or primary speaker or function
- Website acknowledgement with live link from ICCVM home page & sponsor page
- Opportunity to send electronic promotion to ICCVM database to promote details of company's participation in the Communication Summit
- Opportunity to provide product and/or information to the delegate on arrival
- On-site signage and AV acknowledgement
- Three complimentary registrations to the conference for staff or clients (hotel not included)

#### Gold

\$10,000

- Display on site
- Gold acknowledgement on all communications and promotion
- Designated sponsor of workshop of choice
- Designated sponsor of one of the delegate lunches
- Website acknowledgement with link from ICCVM home page & sponsor page
- Opportunity to provide product and/or information to the delegate on arrival
- Two complimentary registrations to the conference for staff or clients (hotel not included)

#### Silver

\$7,500

- Display on site
- Silver acknowledgement on all communication and promotion
- Website acknowledgement
- Designated sponsor of one of the delegate breakfasts
- One complimentary registration to the conference for staff or clients (hotel not included)

#### Bronze

\$4,000

- Display on site
- Logo acknowledgement on all promotion and onsite signage
- Website acknowledgement
- Designated sponsor of a nutrition break, speaker or session



2019 Sponsorship Agreement		
Company:		
Contact Nam	e:	
Tel:		Email:
Sponsorship Lo Platinum	<b>evel:</b> \$15,000	Cost of Sponsorship:
Gold	\$10,000	Tax (5%):
Silver	\$7,500	Total Amount:
Bronze	\$5,000	
Please check	the appropriate payment cates	gory and include payment with your registration.
Full payment i	is due upon booking and there o	are no refunds.
☐ Cheque en	aclosed made payable to Bayley	y Group Inc.
□ Visa □ MC	□ AMEX	
Card#:		Expiry Date:
CVV# (securit	ty code):Name	of Card Holder:
Send comple	ted Sponsorship Registration forn	n by Fax: 519-263-2936 or scan and email.

Thank you for your generous support!

Cheque payable to The Bayley Group, PO Box 39, Hensall, ON, NOM 1X0

rebecca@bayleygroup.com