



Your Introduction to the 2020 WERC Conference



The Supply Chain
Runs Through **Us**

WERC
43rd Annual Conference
for Logistics Professionals

2020
PROVIDENCE
RHODE ISLAND • MAY 3-6

Register Now at
WERC.org/2020

A Conference For Problem Solvers.

Groundbreaking.

You've never seen anything like WERC2020. The trade show booths are gone, replaced with 30-minute Solutions Studio Sessions that give you a chance to really learn about products and services in a relaxed group setting. No more awkward nods or promotional tchotchkes, just high-quality information about the best solutions in the business, and real connections with the people who can help procure them.



Collaborative.

WERC2020 is a one-of-a-kind conference designed to foster authentic business relationships. Learn from other front-line distribution logistics leaders at our unrivaled Peer-To-Peer learning sessions. Attend a Solutions Studio Session and schedule coffee with the presenter. Take your colleagues to dinner on our new, free night to connect. Plus: Our networking events are second-to-none.

Inspiring.

WERC is hands-down the best educational event in the distribution logistics business. See cutting-edge technology in action on our popular facility tours. Stay on top of new ideas with our thought leader and main stage presentations. Discover the latest innovations at our Solutions Studio Sessions. Surround yourself with industry leaders and learn.



A conference for problem-solvers.

Discover Innovative Labor Solutions



Attracting and retaining skilled workers is a universal challenge for distribution logistics professionals. We've got an incredible lineup of speakers to share empowering labor strategies that deliver:

- Solve your labor challenges with an alternative workforce
- Modernize your operations and culture through digital transformation
- Get inside the minds of 18,000 on-the-job workers and find out what it will take to attract and retain them
- Discover best practices for engaging supply chain interns
- Learn about the importance of succession planning
- Learn how to navigate an aggressive growth strategy with leadership and HR best practices

Master Supply Chain Constraints



Two-day delivery has become the industry standard, but meeting this timeline while dealing with resource constraints, limited labor and surges in demand can be challenging and costly. You need proactive strategies:

- Find out how standardization can boost productivity and reduce gap time
- Explore the benefits of collaboration
- Learn how one online grocer prepared for a surge in demand by adding a new facility and warehouse management system.
- Learn how to minimize delays and injuries by transitioning to a culture of safety
- Learn how lean thinking applies to distribution logistics
- Leverage the benefits of slotting to streamline operations

Harness The Power of Automation



Automation is the key to mitigating unpredictable labor markets, streamlining your operations and accelerating fulfillment, plus it can benefit the bottom line -- but you have to be certain new solutions are the right fit for your operations. Our 2020 speakers and solutions are the right fit for your operations:

- See the latest automation trends and avoid implementation setbacks
 - Find out if autonomous mobile robots are the right fit for your business
 - See how a high-volume distributor replaced a paper-based process with automation
 - Learn how automation can make handling explosive SKU growth a breeze
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Make Your Data Work for YOU



Data collection and analytics are essential for monitoring KPIs and driving real improvements, but those benefits only occur when you can turn an incredible amount of information into actionable insights. The first step is gathering the right data from the right source:

- Learn how financial modelling can improve budgeting and performance management
 - Discover how blockchain improves supply chain visibility
 - Find out how analytics and market analysis can improve reverse logistics profitability
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Comprehensive & Groundbreaking

At WERC2020, we're aiming to address all of the most pressing challenges you're facing, in 2020 and beyond. Visit werc.org/2020 for a complete list of our 2020 sessions, including:

- Key Considerations in the 3PL Selection Process
- How to Be the Change Agent Who Wins
- Key Topics and Trends in Chemical and HazMat Warehousing
- In-Sourcing a Distribution Center
- The Art of Moving CBD
- Five Fundamentals for Developing a Culture of Lean



Facility Tours

The best way to learn about transformational improvements is by seeing them in action. Join WERC 2020 facility tours to see how leading companies are adopting solutions to achieve operational excellence. Our exclusive tours sell out every year! Here are the facilities you'll have the opportunity to visit at WERC 2020:

Ocean State Job Lot Distribution Center	ProvPort
Martignetti Company	Volkswagen/Audi Distribution Port
Stop & Shop Freetown Distribution Center	

Expand Your Network

Come to WERC 2020 to meet other ambitious distribution logistics professionals who share your challenges. Our entire program has been designed to create meaningful, people-centered experiences, giving you more opportunities to connect than ever before. Here are some of the networking events in store for you in Providence, Rhode Island this May:



A Free Night To Connect on Monday	NetWERCing Reception at Trinity Brewhouse
Kickstart Welcome Reception	Networking Breakfasts, Lunches and Breaks
Women @ WERC Kick-Off: Breakfast and Networking	Meet & Eat at local restaurants

Meet Solutions Partners on Your Terms

The WERC Solutions Center

This year, we're proud to introduce a groundbreaking new way to discover the latest products and tools for distribution logistics professionals. Our Solutions Partners will discuss their products and services with you during 30-minute Solutions Studio Sessions that are integrated right into the conference program. Here are some of the companies who will be joining us:

Champion Solutions Partners



Patron Solutions Partners



Solutions Partners



6 River Systems	Pacline Overhead Conveyors
Dematic	Pcdata Inc.
EMC	REB Storage Systems International
Future Industrial Technologies	Sedlak Supply Chain Consultants
J.Goldman & Associates LLC	Siggins
JLL	Simos Insourcing Solutions
Lucas Systems, Inc.	Softeon
Newcastle Systems, Inc.	TGW Systems, Inc
OPSDesign Consulting	

The WERC Guarantee

The Warehousing Education and Research Council stands behind the quality of our conference program. If the conference does not deliver a quality educational and networking experience, we want to hear from you. WERC will provide you with a credit certificate toward any national educational program, or refund your money in full.



Register Today!

You can save on your 2020 registration by becoming a WERC member and by making the March 25 early registration deadline. Save even more by selecting the exclusive Stay & Save rate and booking your hotel through WERC. Learn more at werc.org/2020!

	Practitioner		Supplier, Consultant or 3PL Employee		Full-Time Educator	
	Member	Non-Member	Member	Non-Member	Member	Non-Member
	Before March 25, 2020					
Stay & Save	\$995	\$1,320	\$1,525	\$1,850	\$540	\$670
Regular	\$1,245	\$1,570	\$1,775	\$2,100	\$790	\$920
	After March 25, 2020					
Stay & Save	\$1,170	\$1,495	\$1,700	\$2,025	\$675	\$845
Regular	\$1,420	\$1,745	\$1,950	\$2,275	\$925	\$1,095

We've prepared a template letter to help you secure approval to attend WERC 2020. Download it at werc.org/2020.



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