







MAINTAINING AEO CERTIFICATION

Presented By:

Oliver J. Lalani

Executive Director ROOFINGS GROUP

15 March 2018





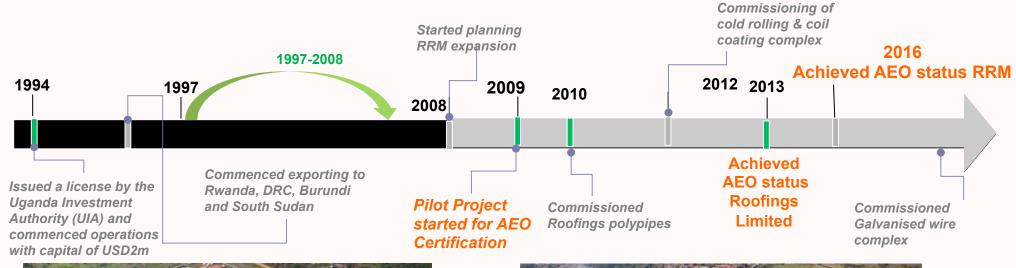


INTRODUCTION TO ROOFINGS GROUP

- 1,700 employees
- +/- 200,000 tons of sales
- 35% market share
- Largest tax payer in the steel sector
- Top 20 tax payer in the country



A TIMELINE OF KEY EVENTS





Namanve Plant



2013 -

Lubowa Plant





BACKGROUND



- Roofings Group is a proud **member of AEO** for both RL & RRM
- Our entry into the project started early in 2011, culminating into onfirmation/approval in 2013, & 2016 respectively.
- This followed our historic **tax practice of compliance and transparency**.
- Among the first few in the pilot batch







BENEFITS

- Self-Bond Management (in house receipts, manifesting, Entry, Declaration & exit)
- **Pre-arrival clearance** became a reality in the AEO program
- Reduced time of delivery of our imports from 20days to just 4days by road. Best delivery time was 5days for Rail.
- **Priority treatment**/ documentation processing in DPC after tax payment.
- Reduced paperwork (about 60%) --- on line system.
- Preferential treatment –each AEO is allocated **a Client Manager** creating strong link with Customs/URA.
- Obtaining **Tax Clearance Certificates (TCCs)** from Domestic Taxes Department in a **matter of hours** from 3 days.





MAINTAINING AEO CERTIFICATION

- There is a clear compliance manual indicating the basic requirements for maintaining certification; including, but not limited to the following:
 - List of imported & exported goods clearly indicating the description/tariff/shippers names and other relevant information
 - Declarations on the system
 - Accuracy of computation in taxes
 - Presentation/ availability of supporting documents to our declarations
 - To provide appropriate instructions to third party
 - Ensure that preferential rates of Duties are applied for the neighboring countries (export)
 - Identification of errors should be disclosed/ shared with customs ASAP
 - Clear records available for all transactions in our ERP system
 - Internal Auditor fully designated to monitor and enforce controls within the company
 - Information flow with customers/ open communication







MAINTAINING AEO CERTIFICATION

- Accurate bond maintenance
- Stack card maintenance
- Clear demarcation
- Fully updated electronic bond register
- T1 checks/ movement of cargo

Enforcement:

- <u>Spot checks</u> and annual audits are conducted to ensure that the above are enforced
- <u>**Rights Removal**</u> if found in breech of compliance certain rights may be withheld/ re-routed e.g. Declaration can be done by AEO licensee but assessment can only be done by customs
- Discussions with client managers to ensure that adequate guidance is given in case of mistakes
- Extreme misconduct results in total withdrawal of the license







CONCERNS/ CHALLENGES

- Customs/URA to strive to have full Systems for infrastructural Development in IT Management.
- Asycuda-world Systems instability due to network failures.
- Increase AEO players (e.g. Transporters, Agencies, Warehouse operators, etc)
- Transmission of data between sister customs systems in case of Exports into the Region with Single Customs Territory (SCT). This causes delays in release of exports especially to Burundi
- Exports Management under URA control (consider weekend deployment since borders operate 24/7).







SUGGESTIONS FOR CONTINUAL IMPROVEMENT

- Joint trainings with URA/Customs teams to appreciate challenges together-Common Human Resource Capacity building.
- Faster decision making on the side of URA Staff.
- Actualize extension of both Customs Bonded & Agency license for 3 years. Currently we still have to renew annually although the processes are well improved.
- Improve regional customs interface.







CONCLUSION

Introduction of AEO has realized:

- simplification of Customs processes,
- reduced transit time
- increased turnaround time for logistics service providers
- improved regional cooperation.

Commend URA for their continuous innovation and commitment to enabling a more conducive environment in Uganda





www.roofingsgroup.com

THANK YOU

RRM NAMANVE PLANT

PLOT 40 Kampala Industrial & Business Park Namanve P. O. Box 35086 . Kampala . Uganda Tel. (+256) 0392 - 700 952 Fax. (+256) 0392 - 254952 rrm@roofings.co.ug www.rrm.co.ug

LUBOWA PLANT

PLOT 126 Lubowa Estate . Entebbe Road P. O. Box 7169 . Kampala . Uganda Tel. (+256) 0414 - 200952 / 200070 / 56 / 98 Tel. (+256) 0312 - 340 100 / 207 / 210 Fax. (+256) 0414 - 200953 / 549 roofings@roofings.co.ug roofingsgroup.com

RML – RWANDA

Roofings Manufacturing Limited | Plot No. 24 Kicukiro Gasabo District | P. O. Box 2577, Kigali | Rwanda Telephone +250 786 406 330 rml@roofings.co.ug | www.roofingsgroup.com

ROOFINGS Strength of a nation