



Education

# Cloud Backup Recovery and Restore Requirements

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- What is Cloud Backup Recovery and Restore (BURR)?
- Cloud BURR Definition
- Cloud BURR Benefits
- Cloud BURR Standards
- Summary

# What is Cloud BURR?

# What is Cloud BURR?

- Cloud BURR (Backup Recovery & Restore) involves backing up data offsite to a data centre (Organization's central data center or Service Provider's data center), over a WAN, using standard internet protocols
- Hardware infrastructure is shared by the provider's "customers"
  - ◆ Increased efficiencies
  - ◆ Reduced costs due to syndication and sharing
- Cloud BURR is an inexpensive and flexible way of accessing storage on an as needed basis that's highly available and secure i.e. elastic capacity.

# How can I utilize Cloud BURR?

- 1. Public Cloud** – requires organizations to leverage 3<sup>rd</sup> party infrastructure for their BURR needs
- 2. Hybrid Cloud** – requires organizations to leverage a combination of in-house and 3<sup>rd</sup> party infrastructure for their BURR needs
- 3. Private Cloud** – requires organizations to leverage in-house infrastructure for their BURR needs

- Multi-tenant
- Shared infrastructure
- User transparency
  - ◆ Incredibly easy to use
- Scalable & resource elastic
  - ◆ Flexible resources-on-demand
- Pay-as-you-go cost-effective pricing - IaaS
- Accessible as a loosely-coupled service
- Economies of scale
- Private, Hybrid and/or Private / Off-Premise

- **Service-Based**
  - ◆ BURR application hosted & operated at a central location
  - ◆ SP manages the BURR application, hardware, resources & security settings
  - ◆ End users can fine tune SLAs, policies, business rules, & access control
- **Ubiquitous Access**
  - ◆ Standard networking protocols to transfer data between customer & SP sites
  - ◆ Subscribers can backup data to any location that can access the service
- **Scalable and Elastic**
  - ◆ Hardware resources available to subscribers on-demand
- **Metered by Use**
  - ◆ Utility-based cost model – hardware resource usage can be monitored, controlled & reported
- **Shared and Secure**
  - ◆ Data and configuration are kept virtually separate in a scalable, shared infrastructure
  - ◆ Data mobility/portability between cloud repositories



- Economies of scale through on-demand and elastic infrastructure
- Utility pricing
- Consumption tracking, monitoring & reporting
- Secure – e.g. SAS 70 audited, encrypted, FIPS 140-2 certified, etc.
- MSP Focus and expertise
- Flexibility – OPEX Vs. CAPEX

- Be non disruptive
- Provide granularity for RPOs
- Provide granularity for RTOs
- Provide fast recoveries locally
- Provide fast off-site recoveries – Disaster Recovery
- Policy and/schedule driven
- Automated – little or no human intervention
- Not application disruptive – no scheduled downtime
- No lock-in
- Data mobility / data portability

# Cloud BURR – Requirements. (Cont' d.)

- Cost less
- Secure
  - ◆ Data must be encrypted at all times – FIPS 140-2
  - ◆ Designed for multi-tenant environments
- Less complex to install, manage and deploy
- Reduce operational expenditures
- Protect servers, desktops and laptops – on the LAN & mobile
- Expand resources & capabilities elastically, cost-effectively
  - ◆ Backup virtualized & physical environments
  - ◆ Support of Public, Private, Hybrid clouds

- Focus on backup and not recovery
  - ◆ No Recovery and Restore Assurance (R2A)
- Limited resources to manage data backups & recoveries
- Finite (Private Cloud) vs. infinite (Public Cloud) storage resources
- No storage tiering
- Using technology that was not designed for the cloud era
- Treat all backups the same – old vs. new data

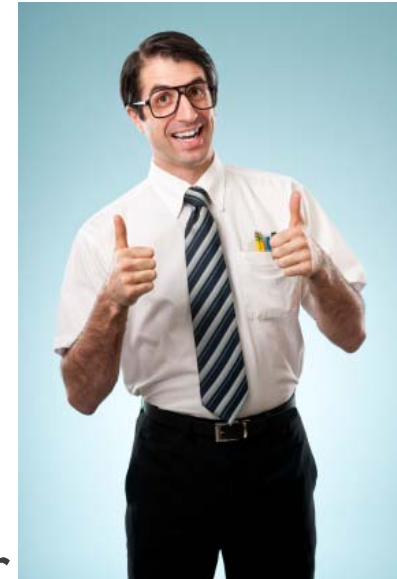
# Who is Protecting Your Data?

## ➤ Often delegated to junior or entry level personnel

- ◆ Lack data protection knowledge or experience
- ◆ Experienced IT personnel rarely volunteer for this job

## ➤ Self fulfilling prophecy

- ◆ Thankless job
- ◆ High failure rate makes responsibility unpopular
- ◆ Experienced personnel avoid like the plague
- ◆ Inexperienced personnel more likely to make mistakes
  - › Increases probability of failures



- Slow adoption of:
  - ◆ Cloud BURR standards
  - ◆ Pay-per-use business model of the Public Cloud / SaaS business model of the Public Cloud
- Security concerns
- Lack of demonstrated cost advantage
- Price

Today only about 5 - 15% of businesses have turned to Public Cloud Computing.  
**James Staten, VP,  
Principal Analyst,  
Forrester Research.**

Most of these challenges can be mitigated by standards, price and end-user education

# Problems Cloud BURR Solves?

- Failed recoveries and restores
  - ◆ No recovery assurance
  - ◆ Highly limited testing
- Recoveries and Restores are difficult and time consuming
- Increased liability
  - ◆ Fines for non-compliance from regulatory authorities
  - ◆ Job security
  - ◆ Fiduciary risk

- Backup is the means to an end but not the end
- The worst time to find out that you cannot recover your data is when you have to recover your data



- Backups & Restores are Manually intensive
  - ◆ Missed backup windows, compliance
  - ◆ Difficult to add, operate, manage, upgrade, fix, etc.
- Highly application disruptive
- Escalating burden & costs
  - ◆ Infrastructure, storage, admins, bigger RPOs, much longer RTOs
  - ◆ Multiple point systems with no integration
  - ◆ Soaring pressure, plummeting morale
  - ◆ Protecting the data of mobile workforce

# Market Conditions Exacerbating Cloud BURR Problems.

- Data growth – Too much data, too little time
- High dependence on digital content
  - ◆ Downtime and data loss tolerance is low
- Compliance & security requirements
  - ◆ Uncompromising demands for privacy and retention
  - ◆ eDiscovery
  - ◆ Off-premise copies to aid Disaster Recovery (DR)
- Economic downturn and recovery impacting headcount
  - ◆ Limited resources to manage it all



**30x increase in storage requirements over the next decade.**

# How Cloud BURR Addresses Today's BURR Problems.

- Restores and recoveries are always urgent
- Cloud BURR offers quick & efficient Recovery and Restore Assurance (R2A)
  - ◆ Reduces fiduciary risk and liability
- Off-premises copies aid Disaster Recovery (DR) significantly reduces organisational risk, exposure and storage infrastructure costs
- Offers an incredibly broad range of granularity that goes from very fine grain with continuous data protection (captures every write file/message/email-level backup/restore), to very coarse grain daily backups

# Cloud BURR Benefits

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## For Cloud Service Providers

- Magnification of MSPs size and scope
- Operational efficiencies
  - ◆ Economic downturn, forcing organizations to entertain ITaaS
- Bigger reward
  - ◆ MSPs can acquire new Cloud BURR-based recurring revenue with little effort
- Low or few barriers to entry
- Fewer capital expenditures to purchase/build storage vault
  - ◆ Store customer backed up data in the public cloud – minimal capital investment

# Cloud BURR Benefits

## For End Users

- Peace of mind via Service Provider SLAs
- Ease-of-use, interoperability and flexibility of the data protection strategy
- Security – Multi-layered security is provided by the technology and by the public cloud providers
- Reduced downtimes
- Improved RTOs and RPOs
- Cost savings
- Increased focus on their core business

Cloud BURR can make a significant difference to an organization's IT performance, human productivity and cost savings

# Refer to the Hands-On Lab



**Check out the Hands-On Lab:  
Cloud Storage**

- Please send any questions or comments on this presentation to SNIA: [trackcloudtechnologies@snia.org](mailto:trackcloudtechnologies@snia.org)

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<http://www.snia.org/forums/csi/Private-HybridCloudWhitePaper.pdf>

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# THANK YOU!