

Conference Session Themes	International Programmes
Solvency II	How to set up & run a captive
Employee Benefits	New & Innovative Insurance Solutions

Agenda: Day 1 Tuesday 13th November 2012

Please note this agenda is subject to change

9.00 - 09.30- TALK			
Welcome and Introduction			
Victor Rod, Commissariat aux Assurances Luxembourg , Guenter Droese, ECIROA , Tomas Wittbjer, CICA			
09.30 - 10.15			
Opening Speech - Solvency II. What are the biggest problems we face?			
Oliver Baete, Allianz SE			
10.15 - 11.00	10.15 - 11.00	10.15 - 11.00	10.15 - 11.00
Solvency II Update: Update on current developments. Simplifications/proportionality for everyone? What is a Captive?	Employee Benefits. How European multi-nationals are discovering how to use their captives for Employee Benefit Risks	Why set up a captive? Find out how to do it.	The impact of economic-capital based regulation on captive strategy - Nestlé's voyage against the backdrop of the Swiss Solvency Test.
Hans-Juergen Allerdissen, Deutsche Bahn , Marc Paasch, Marsh , Fabrice Frere, AON	Mike Green, Mercer , Mark Cook, Towers Watson , Phil Clark, Vodafone , Lionel Guirado, Richemont Intl SA	Clive James & Damian McNamara, Kane Group , Fred Gabriel, Marsh , Edwin Meyer, ArcelorMittal	Andrew Bradley, Nestle , Markus Mende, AON
11.00 - 11.30 Coffee Break			
11.30 - 12.30	11.30 - 12.30	11.30 - 12.30	11.30 - 12.30
Compliant International Programmes. How can we make it work?	Solvency II Pillar 1 - How to optimize the use of the standard model. Solvency relief by reinsurance solutions in practice.	Captive Jurisdictions. The latest thinking. Advantages and disadvantages or a level-playing field?	Reinsuring from your captive to Govt. pools. Changes and latest developments.
Guenter Droese, ECIROA & Deutsche Bank , Sebastian von Dahlen, IAIS	Thorsten Langspecht, Hanover Re , Dr. Norbert Kuschel, Munich Re	Will Thomas-Ferrand, Marsh , Jonathan Groves, Chartis , Tim Byrne, Willis , Jean-Michel Pacaud, Ernst & Young	Antonio Taravillo Garate, Mapfre , David Eliot, Miller Insurance Services LLP , Stéphane Tinturier, Axa
12.30 - 14.00 Lunch			
14.00 - 14.45 Keynote Speech: Solvency II - Hopes and Fears. Carlos Montalvo, Executive Director of EIOPA. SPONSORED BY Wells Fargo			
14.45 - 15.30	14.45 - 15.30	14.45 - 15.30	14.45 - 15.30
Solvency II Pillar 2, Part 1 - A practical framework to support proportionality and consistency.	International programmes: Can you rely upon your Insurers' database to make you compliant?	Managing Health Care Costs through Data and Evidence-Based Decision Making: Using your captive to manage health care costs/Evidence based decision making	Captive as part of the ERM.
Fabrice Frere, AON , Dirk Wegener, Deutsche Bank , Marc Paasch, Marsh	Petra Riga, Zurich , Suresh Krishnan, Ace , Jason Beelders, Chartis , Edwin Meyer, ArcelorMittal , Maximilian Templer, Volkswagen	Mandi Veil, MAXIS Global Benefits Network , Bill Fitzpatrick, Deutsche Post DHL , Marco Giacomelli, Generali	Fredrik Finnman, Assa Abloy , Dominic Wheatley, Willis , Dieter Schmitt, Adidas , Urs Neukomm, Swiss Re Corporate Solutions
15.30 - 15.45 Coffee Break			
15.45 - 16.30	15.45 - 16.30	15.45 - 16.30	15.45 - 16.30
Solvency II Pillar 2, Part 2 - Challenge of Best Practice: What is proportionate and acceptable for Captives	Self-Insured Retentions: How do you determine the right self-insured retention	New/Innovative Products: Supply chain risk solutions- "alternative BI" / Parametric solution?	Structured Reinsurance: Is there a future for Multiline-Multiyear Reinsurance under Solvency II?
Peter Klatt, BMW , Marc Paasch, Marsh	Fanny Remy, Credit Agricole , Alexander Stampf, HCC	Warren Cassel, Swiss Re Corporate Solutions , Dirk Schaefer, Munich Re , Udo Kappes, EADS	Roy Baumann, Swiss Re Corporate Solutions , Reiner Hoffmann, XL , Holger Kraus, Siemens
16.30 - 17.30	16.30 - 17.30	16.30 - 17.30	16.30 - 17.30
Developing Global Benefits Programs Beyond Multinational Pooling. How to take global benefits efficiency to the next level.	Solvency II, Pillar 3: Reporting Requirements. How much information do Regulators need?	Innovation/relevance of Insurance Capacity: Can the Insurance Market provide the cover you need?	50 States - Trends in US regulation
Karin Landry, Spring Consulting Group , Juergen Quest, Quest-Captive-Consulting GmbH	Leonard Sammut, BMW Malta , Ann O'Keefe, AON , Jerome Lecoq & Pascal Eber, Deloitte	Adrian Ladbury, ERM , David Crofts, AON , Phillipe Vienot, BNP Paribas , Fabrizio Zoni, Munich Re	Dennis Harwick, CICA , Skip Meyer, Morris, Manning & Martin , Haskell S. Garfinkel, PricewaterhouseCoopers LLP
17.30 - 19.30 Cocktail Reception. SPONSORED BY Commissariat aux Assurances & Le Gouvernement du Grand-Duché de Luxembourg			

Agenda: Day 2 Wednesday 14th November 2012

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09.00 - 10.00	09.00 - 10.00	09.00 - 10.00	09.00 - 10.00
<p>Solvency II. How are Lloyds and Insurers preparing for Solvency II? What can they do to help captives prepare?</p> <p>Saliil Bhalla, Chartis, Domenica Ulrich, Zurich, Kathrin Anne Meier, Allianz</p>	<p>New/Innovative Products: The Insurability of Cyber Crime Exposures - Reputational Risk. Defining Cybercrime insurance. Regulatory and Legal developments in Europe and the US. Cyber insurance cover available and claims experienced.</p> <p>Michael Thyssen, Chubb, Roland Schatz & Harriet Mouchly-Weiss, Mediatenor</p>	<p>International Programmes. Fronting and Collateral: The Insurers View</p> <p>Clive Hassett, Ace, Dr. Eberhardt Goerke, Metro, Vinko Markovina, Allianz</p>	<p>Asset & Liability Management: Maximising returns by efficient asset & liability management</p> <p>Rainer Stragies, MunichRe, Ingo Zimmermann, EADS</p>
10.00 - 11.00 Keynote Speech: Karel Van Hulle, Head of Unit Insurance and Pensions, European Commission			
11.00 - 11.15 Coffee Break			
11.15 - 12.45	11.15 - 12.00	11.15 - 12.00	11.15 - 12.00
<p>Solvency II Regulatory Convergence: A discussion on the differences/similarities of the global regulations applicable to captives (including the IAIS Insurance Core Principles and Application paper on regulation and supervision of captives)</p> <p>Caroline Bradley, GFSC, Shelby Weldon, Bermuda Monetary Authority, Alan Morris, Cayman Islands Monetary Authority, Valerie Alexander, ECIROA (Moderator)</p>	<p>Captive Owner/Pensions</p> <p>Paul Kelly, Towers Watson, Michael Wolff, Deutsche Asset Management, Lorraine Stack, Marsh</p>	<p>Captive Collateral - Getting the most out of it. A review of the types of collateral currently available on the market with suggestions on ways captives can enhance the efficiency of their collateral.</p> <p>Laurent Dignat, BNP Paribas, John Morrey, Builders' Credit Reinsurance Company, Hugh Rosenbaum, Towers Watson, Robert Quinn, Wells Fargo</p>	<p>Risk Engineering: How to improve your Captive's claims position</p> <p>Jean-Pierre Krause, Zurich, Alessandro De Felice, Prysmian SpA</p>
12.00 - 12.45	12.00 - 12.45	12.00 - 12.45	12.00 - 12.45
<p>Solvency II Equivalence: Is there a flight to territories with 'soft' regulation? What is the impact of equivalence? Are financial ratings necessary or helpful?</p> <p>Nick Charteris-Black, A.M. Best, Shelby Weldon, Bermuda Monetary Authority, Alan Morris, Cayman Islands Monetary Authority, Guy Soussan, Steptoe & Johnson</p>	<p>Differences in Law and Jurisdiction: The influence on the functioning of international programmes. Regulatory issues, arbitrage, law, consequences & lessons learned</p> <p>Sonia Campbell and Richard Leedham, Addelshaw Goddard, Suresh Krishnan, ACE, Guenter Droese, Deutsche Bank AG</p>	<p>Employee Benefits. Optimization - Brainstorming</p> <p>Marcus Reichel, Adidas, Jean-Luc Brägger, Zurich</p>	<p>IFRS-challenges / Captive Reporting to the Parent company</p> <p>Joachim Koelschbach, KPMG, Fabienne Dalne, Ernst & Young</p>
12.45 - 14.15 Lunch. SPONSORED BY HDI Gerling			
14.15 - 15.00	14.15 - 15.00	14.15 - 15.00	14.15 - 15.00
<p>How can the Insurance Industry survive 2012? Are captives suffering in the financial crisis? Has there been an impact on the industry as a whole?</p> <p>Adrian Ladbury, Commercial Risk Europe (Moderator), Stefan Holzberger, A.M. Best, Dominic Wheatley, Willis, Edwin Meyer, ArcelorMittal</p>	<p>International programmes and allocation of taxes. How to achieve maximum compliance</p> <p>Russell Brown, TMF Group, Dr Eberhardt Goerke, Metro, Praveen Sharma, Marsh</p>	<p>Cell Captives: Is there a future for Cell Captives in Solvency II?</p> <p>Nick Wild, JLT, Mark Camilleri, Atlas PCC, Elizabeth Carbonaro, Willis</p>	<p>Association Captives: How can we work together?</p> <p>John McCarthy, The Risk Management Foundation of the Harvard Medical Institutions, Mats Ekbäck, Kommunassurans Syd Försäkrings AB, Karin Landry, Spring Consulting Group, Tomas Wittbjer, IKANO</p>