

19th Annual
Workshop for Transplant
Financial Coordinators
2024

Savannah, Georgia



MEETING AGENDA

September 17-19, 2024

The DeSoto Savannah

Who We Are

The mission of the Transplant Financial Coordinators Association, a non-profit professional organization, is to coordinate the dissemination of useful information related to Transplant Finance. Our goal is to ensure we provide accurate financial information to our patients and their families in a compassionate and tactful manner, while maximizing reimbursement for our transplant centers. This will be accomplished through:

- Continuous education of ourselves, our patients and their families, third party payors, and our transplant centers.
- Information networking to share our collective knowledge.
- Advocating for our patients, their families, and our transplant centers with third party payors and governmental bodies.
- Working cooperatively with other members of our transplant teams to ensure the best possible outcomes for our patients.

What We Do

The Transplant Financial Coordinators Association envisions a transplant environment where we function as an integral part of our transplant teams, where no patient suffers unnecessary financial hardship, and the financial requirements of our programs are fully met.



Why You Should Attend The 2024 TFCA Workshop

The annual TFCA workshop is the only educational event of its kind for Financial Coordinators within the transplant community and beyond. Our goal is to provide you with the tools necessary to do your work and to further educate you on hot topics in transplant finance. In addition, the workshop allows you to engage with your peers and with our experienced speakers, sponsors, and exhibitors.

Our agenda is quite diverse, allowing for the educational needs of the new Transplant Financial Coordinator (*TFC*) to the seasoned. While onsite be sure to take time to network with your colleagues and exhibitors - they have a wealth of knowledge to share. They also want to learn from you! As we all know, transplant finance is very specific and many of us have struggled as new TFCs to learn the ins and outs of the world of transplant finances for our patients and transplant centers. We have planned this workshop for both the new and the advanced TFCs to be able to gain information on a variety of topics.



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Savannah, Georgia



TUESDAY, SEPTEMBER 17, 2024

Room	Time	
	7:00am - 5:00pm	REGISTRATION OPEN
	7:00am - 5:00pm 5:30pm - 6:30pm	EXHIBIT AREA OPEN
	7:00am - 8:00am	Breakfast
GENERAL SESSIONS ~~please seat with your transplant REGION – signs on tables~~		
	8:00am - 8:30am	WELCOME to Savannah! TFCA Lisa McDermott, TFCA President
	8:30am - 9:30am	Keynote Address <i>A Tale of Two Donors: Their unique journeys from living donation to transplant careers.</i> <i>Megan Smith, MHA, Business Specialist, University of Colorado Hospital Transplant Financial Services, Trustee, TFCA, Living Non-Related Robotic Kidney Donor 2015, Aurora, Co</i> <i>Rachel Thomas, Senior Director, Transplant Institute, MBD, BSN, CNN, NEA-BC, Memorial Regional Hospital, Hollywood, FL</i> Moderator: <i>Lisa McDermott, Transplant Operations Analyst, TFCA President, Methodist Healthcare, Memphis, TN</i>
	9:30am - 10:00am	BREAK with EXHIBITORS
	10:00am - 11:45am	ROUND TABLES: <i>Building Blocks of Best Practices—Different Programs: Same Patient Concerns & Dynamics</i> ◆ BMT ◆ Heart ◆ Kidney ◆ Liver ◆ Lung/Thoracic ◆ Multi-visceral ◆ Pediatric ◆ KPD ○ <i>Communicating and collaborating</i> ○ <i>Learning together</i> ○ <i>Round table session</i> Moderators: <i>Lisa McDermott, Transplant Operations Analyst, TFCA President, Methodist Healthcare, Memphis, TN</i> <i>Lisa Donovan, Transplant Financial Coordinator, TFCA Vice President, SUNY Upstate University Hospital, Syracuse, NY</i>
	11:45am - 12:00pm	Sponsor Session <i>TBD</i> Moderator: <i>TBD</i>

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	12:00pm - 1:00pm	LUNCH
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CONCURRENT BREAKOUT SESSIONS I

	1:00pm - 2:00pm	<p><u>UNOS</u> OPTN & Payer Education Collaborative Updates <i>Andrea Tietjen, AVP, Transplant Administration, Quality & Finance, MBA, CPA, Cooperman Barnabas Medical Center, Livingston, NH</i> Moderator: TBD</p>
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		<p><u>BMT</u> Challenges & Opportunities in Reimbursement for Unrelated Donor Stem Cell Transplant: A Dialog with the NMDP <i>Teresa Marchek, VP, Innovation & Product Strategy, MBA, National Marrow Donor Program (NMDP), Minneapolis, MN</i> Moderator: TBD</p>
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CONCURRENT BREAKOUT SESSIONS II

	2:00pm - 3:00pm	<p><u>Solid Organ</u> Navigating Multi-Organ Transplant Cases <i>Nicole Vachon, TFC, Heart & LVAD Program, UC San Diego Health, Trustee, TFCA, La Jolla, CA</i> Moderator: TBD</p>
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		<p><u>BMT</u> BMT TFC 101 <i>Raj Dhani, Program Coordinator III, Sutter Medical Center Sacramento, Blood & Transplant Program</i> Moderator: TBD</p>
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		<p><u>Living Donors</u> Donor Resources: Maximizing use of financial resources for living donors. <i>Andrea Tietjen, AVP, Transplant Administration, Quality & Finance, MBA, CPA, Cooperman Barnabas Medical Center, Livingston, NH</i> Moderator: TBD</p>
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	3:00pm – 3:15pm	BREAK with EXHIBITORS
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	3:15PM-3:30PM	<p>Sponsor Session TBD Moderator: TBD</p>
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CONCURRENT BREAKOUT SESSIONS III

	3:30pm - 4:30pm	SHIP/SHIBA Resources for Transplant Financial Coordinator's & Your Patients <i>Tina Gieffers, Transplant Financial Coordinator, CTFC, Providence Center for Advanced Heart Disease & Transplant</i> Moderator: TBD
		<u>Peds</u> Topic: Why pediatric transplant is different from clinical standpoint and highlight the urgency of getting financial clearance. <i>Eileen Tsai Chambers, MD, Associate Professor Pediatrics & Surgery, Pediatric Kidney Transplant Medical Director, Duke University Medical Center, Durham, NC</i> Moderator: TBD
	5:30pm - 6:30pm	TFCA WELCOME RECEPTION

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WEDNESDAY, SEPTEMBER 18, 2024

Room	Time	
	7:15am - 4:45pm	REGISTRATION OPEN
	7:15am - 2:30pm	EXHIBIT AREA OPEN
	7:15am - 9:00am	BREAKFAST ** Note** TFCA Business Meeting starts at 8:00 am for all TFCA Members
	7:45am	Check-In for the TFCA Business Meeting Please check-in prior to the business meeting. The business meeting will begin promptly at 8:00am.
	8:00am - 9:30am	TFCA (Transplant Financial Coordinators Association) Business Meeting [Session Attendance Limited to TFCA MEMBERS] The <i>TFCA Business Meeting</i> is for active TFCA members only. In this meeting the TFCA governing body is charged with disseminating association business information: Officer Reports, Financial Reports, and Committee Reports: Certification, Fundraising, Elections, Planning, and Resource Guide. Open discussion will follow officer reports and committee updates for members to ask questions and seek clarification on subjects and topics pertinent to our organization. There will be drawings for door prizes. You must be present to win!
	9:30am - 9:45am	BREAK with EXHIBITORS
GENERAL SESSIONS		
	9:45am - 10:45am	Fundraising Organizations Fundraising for Transplant in a Challenging Environment <i>Rick Lofgren, CFRE, MBA, MSA, President & CEO, Children's Organ Transplant Association-COTA Bloomington, IN</i> <i>Kelly Green, Executive Director, Help Hope Live, Radnor, PA</i> Moderator: <i>TBD</i>
CONCURRENT BREAKOUT SESSIONS IV		
	10:45am - 11:45am	Pharmacy The A,B,C and D of Medicare <i>Carol Georgiadis, Director Organ Transplant Services, Rph, LeMed Specialty Pharmacy, Bronx, NY</i> Moderator: <i>TBD</i>
	10:45am - 11:45am	CMS Medicare Basics: Medicare Coverage & Entitlement

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		<p><i>Teresa Zayas, Local Engagement & Administration, Office of Program Operations & Local Engagement, Centers for Medicare & Medicaid Services, CMS Atlanta, GA</i> <i>Rhonda Hunter, CMS Atlanta Regional Office</i> Moderator: <i>TBD</i></p>
10:45am - 11:45am	<p><u>VA</u> <i>Helping our Veterans Navigate Transplant!</i> <i>Amber Niewiensk, MBA, BS, Financial Administrator, University of Rochester, Rochester, NY</i> Moderator: <i>TBD</i></p>	
12:00pm - 1:00pm	<p>LUNCH</p>	
CONCURRENT BREAKOUT SESSIONS V		
1:00pm - 2:00pm	<p><u>VAD</u> <i>Breaking Down Authorization Barriers for VAD Implants & Supplies: Case Scenarios & Solutions</i> <i>Erin Davis, Nurse Manager, CT Transplant, MCS & AHF Programs, MBS, BSN, RN, University of Utah Health, Salt Lake City, UT</i> Moderator: <i>TBD</i></p>	
	<p><u>CMS</u> <i>Medicare Updates</i> <i>Teresa Zayas, Local Engagement & Administration, Office of Program Operations & Local Engagement, Centers for Medicare & Medicaid Services, CMS Atlanta, GA</i> <i>Rhonda Hunter, CMS Atlanta Regional Office</i> Moderator: <i>TBD</i></p>	
	<p><u>Cost Report Basic</u> <i>Basic Overview of Medicare Reimbursement for Transplant and Organ Acquisition Costs</i> <i>Robert Howey, Senior Director, CPA, MBA, MHA, Toyon Associates, Inc., Concord, CA</i> Moderator: <i>TBD</i></p>	
2:00pm - 2:30pm	<p>BREAK with EXHIBITORS - Prize Drawing – Must Be Present to WIN</p>	
CONCURRENT BREAKOUT SESSIONS VI		
2:30pm - 3:30pm	<p><u>Out of Area Transplants</u> <i>Navigating Out of Area Transplants</i> <i>Jordyn Naputi, TFC, UC San Diego Health, San Diego, CA</i> <i>Nicole Vachon, TFC, Heart & LVAD Program, UC San Diego Health, Trustee, TFCA, La Jolla, CA</i></p>	

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		Moderator: <i>TBD</i>
		<p><u>BMT</u> <i>Cracking the Code: How to Optimize Medicare's Cost-Based Reimbursement for Allogeneic Stem Cell Transplants</i> <i>Amy Rinkle, Senior Consultant, Nimit Consulting Inc., Spicer, MN</i> <i>Kristen Muncy, Senior Consultant, MHA, Nimit Consulting Inc., Spicer, MN</i> Moderator: <i>TBD</i></p>
		<p><u>Cost Report Advanced</u> <i>Medicare Cost Report Advanced</i> <i>Robert Howey, Senior Director, CPA, MBA, MHA, Toyon Associates, Inc., Concord, CA</i> Moderator: <i>TBD</i></p>
CONCURRENT BREAKOUT SESSIONS VII		
	3:30pm - 4:30pm	<p><u>AKF</u> <i>Charitable Assistance Post Kidney Transplant</i> <i>Margaret Solar, Director, Patient Support, MPH, AgileXP, American Kidney Fund (AKF), Rockville, MD</i> Moderator: <i>TBD</i></p>
		<p><u>Burnout</u> <i>Battling burnout: Keeping Life Balance</i> <i>Nona Dawson Land, MSW, LSW, CSSW, CGT, Virtua Our Lady of Lourdes Hospital, Camden, NJ</i> Moderator: <i>TBD</i></p>
		<p><u>TFC Advanced</u> <i>Optimizing Your Revenue: A Provider's Playbook on Solid Organ Transplant Contracting</i> <i>Kristen Muncy, Senior Consultant, MHA, Nimit Consulting Inc., Spicer, MN</i> Moderator: <i>TBD</i></p>

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THURSDAY, SEPTEMBER 19, 2024

Room	Time	Session Title/Overview/Speaker(s)
	7:30am - 12:30pm	REGISTRATION OPEN
	7:30am - 8:30am	BREAKFAST

Micro Learning Sessions – These are “topic lead” Network & Learn Sessions. Choose one to attend.

	8:30am – 9:30am	<u>Micro Learning Sessions</u> <i>HCT/BMT/CAR-T</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>EPIC</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>Living Donors</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>New TFCs</i>
		<u>Micro Learning Sessions</u> <i>Seasoned TFCs</i>
	9:30am-10:00am	BREAK – use this time for check out; bring luggage to sessions.

Micro Learning Sessions – These are “topic lead” Network & Learn Sessions. Choose one to attend. (Repeat Session)

	10:00am-11:00am	<u>Micro Learning Sessions</u> <i>HCT/BMT/CAR-T</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>EPIC</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>Living Donors</i> Moderator: <i>TBD</i>
		<u>Micro Learning Sessions</u> <i>New TFCs</i>

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		<p>Micro Learning Sessions <i>Seasoned TFCs</i></p>
GENERAL SESSIONS		
	11:00am-12:30pm	<p>Regulatory Compliance <i>Are you Ready to Authorize? The Regulatory Drive to Increase Access to Transplants</i> <i>Jennifer Milton, MBA, BSN, Chief Administrative Officer, University Health Transplant Institute, Clinical Assistant Professor: Joan Wish Endowed Professorship in Transplant Surgery, Malú & Carlos Alvarez Center for Transplantation, Hepatobiliary Surgery & Innovation, UT Health San Antonio, Boerne, TX</i> Moderator: <i>Lisa McDermott, Transplant Operations Analyst, TFCA President, Methodist Healthcare, Memphis, TN</i></p>
		<p>Wrap-Up <i>2024 TFCA Workshop Wrap-Up & Evaluations</i> <i>Lisa McDermott, TFCA President, Transplant Operations Analyst, Methodist Healthcare, Memphis, TN, TFCA Workshop Planning Committee Co-Chair</i> <i>Lisa Donovan, TFCA Vice President, Transplant Financial Coordinator, SUNY Upstate University Hospital, Syracuse, NY, TFCA Workshop Planning Committee Co-Chair</i></p>