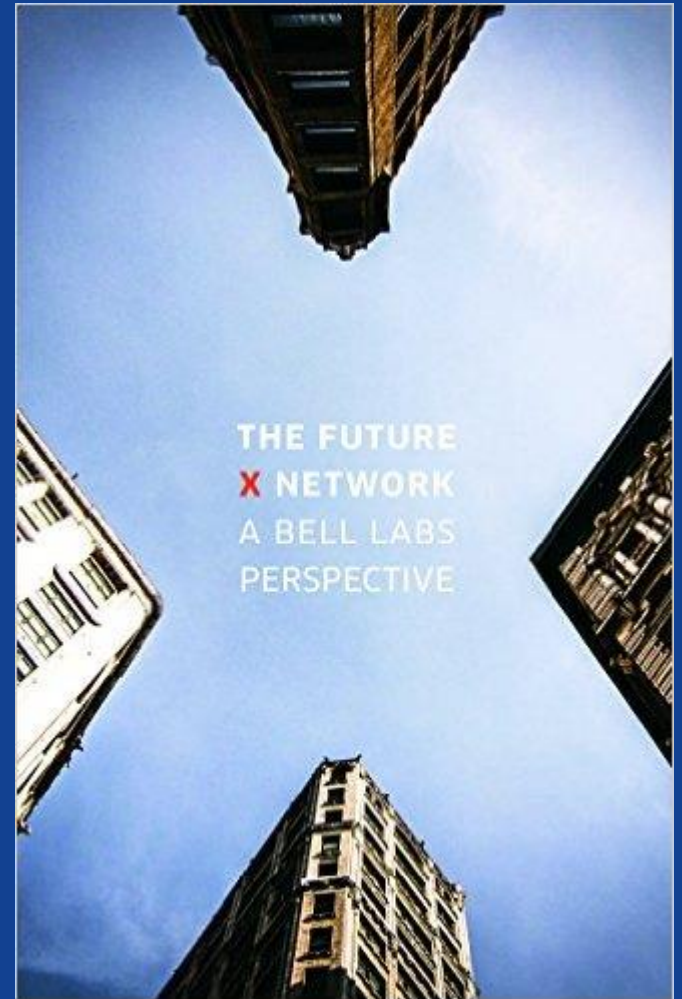


The Future X Network

(and its critical role in new value creation)

Marcus Weldon
President of Bell Labs & CTO of Nokia



The Simple Formula

$$1 + 1 + 1 = 11 \rightarrow 11 + 111$$

The revolution

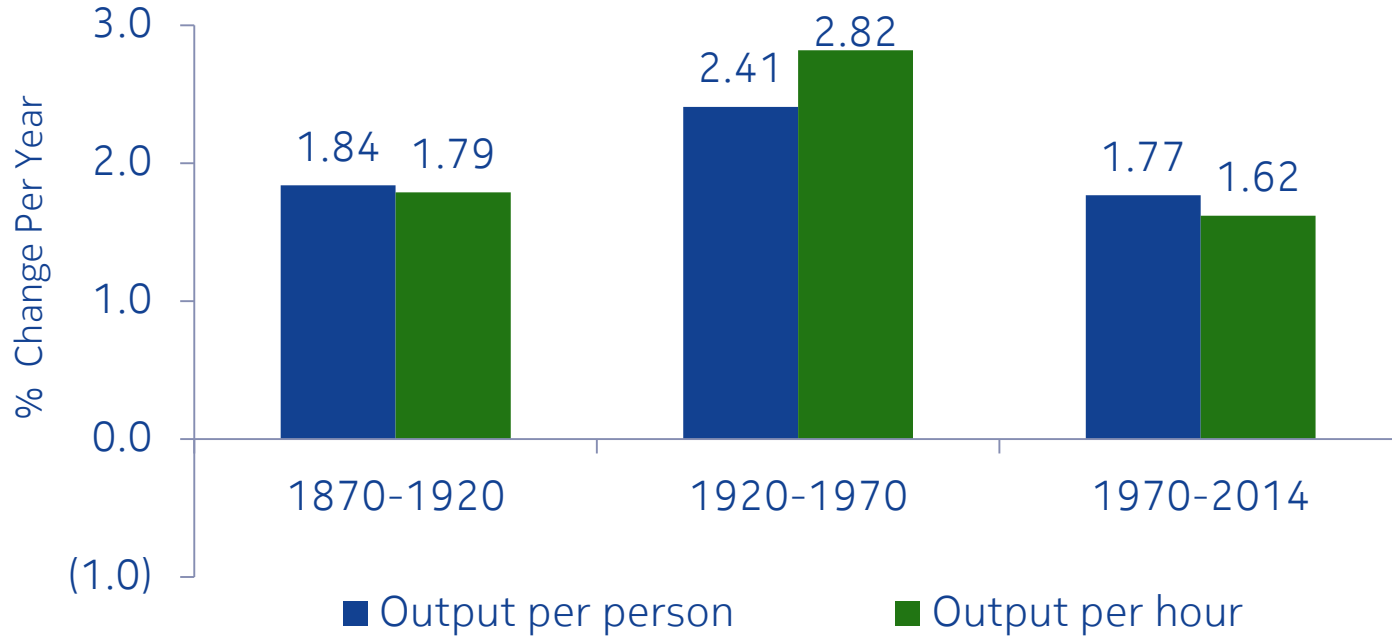
Technological Revolution (def):

Interconnection of new systems and technologies + capacity to profoundly transform economies & society

Tech. Revolution	Enabling Technology	Connectivity
Financial (1600 – 1740)	Stocks & Bonds	Banking & Stock Market Infrastructure
1 st Industrial (1780 – 1840)	Steam Engine & Iron Production	Rail and Shipping Networks
2 nd Industrial (1880 – 1920)	Steel & Chemicals	Extended Transportation Networks Electricity & Telecom Networks
Scientific-Technical (1940 – 1970)	Analog & Digital Signal processing	Digital Communications Networks
Information (1985 – 2015)	The Web, Cloud computing & Mobile devices	Internet & Broadband Access
Automation of Everything (2015 –)	Digital interfaces & Data analysis	Future X Network

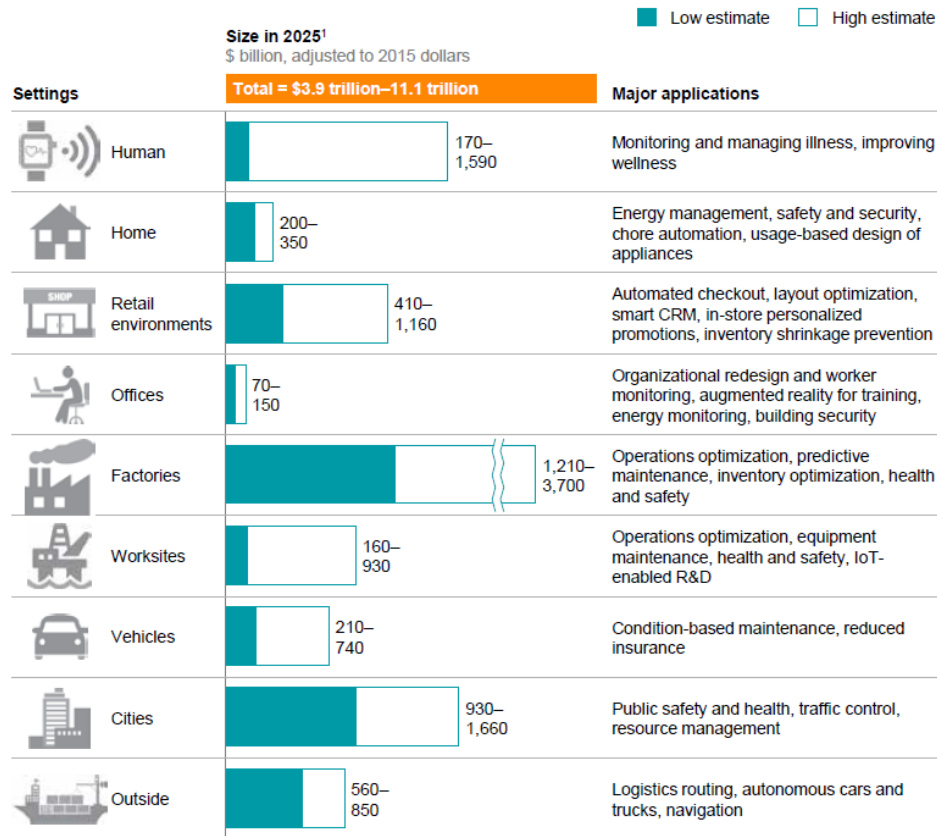
We are here

The quest for digital value (1/2)



Source: Robert Gordon, *The rise and fall of American growth* (adapted by Mark Gordon, Chief Economist, E&Y)

The quest for digital value (2/2)



Source: McKinsey Global Institute, *The Internet of Things: Mapping the Value Beyond the Hype*, June 2015

The end and the beginning

		Past/Present	Future
Business	Solutions	Technology-driven	Human/Business-driven
	Driver	Consumer (GB)	Industry (BW, Latency, SLA)
	Innovation Speed	Per decade (new services)	Per day (new apps)
Technology	Architecture	Heavily Centralized (100ms, 10M)	Massively Distributed (1ms, 1G)
	Flexibility	Limited (Provisioned)	Large (Software definable)
	Sharing	Static and Limited (HW VPNs)	Dynamic and Infinite (SW Slices)
Industry Dynamic	Investment	Singular (Operator only)	Multiple & Cooperative (Many contributors/new players)
	Standards	Definitive	Iterative
	Partnership	Limited w/APIs	Co-design w/Open specs

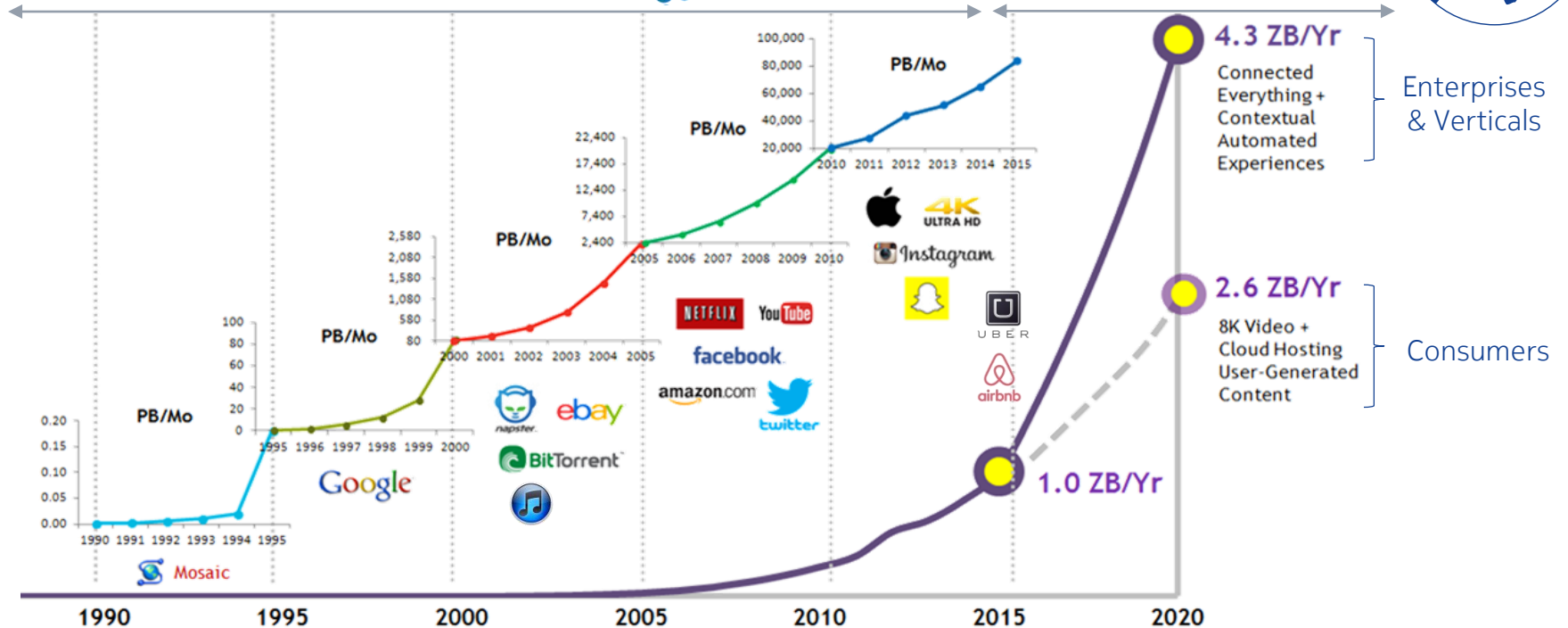
We are here

The new digital era

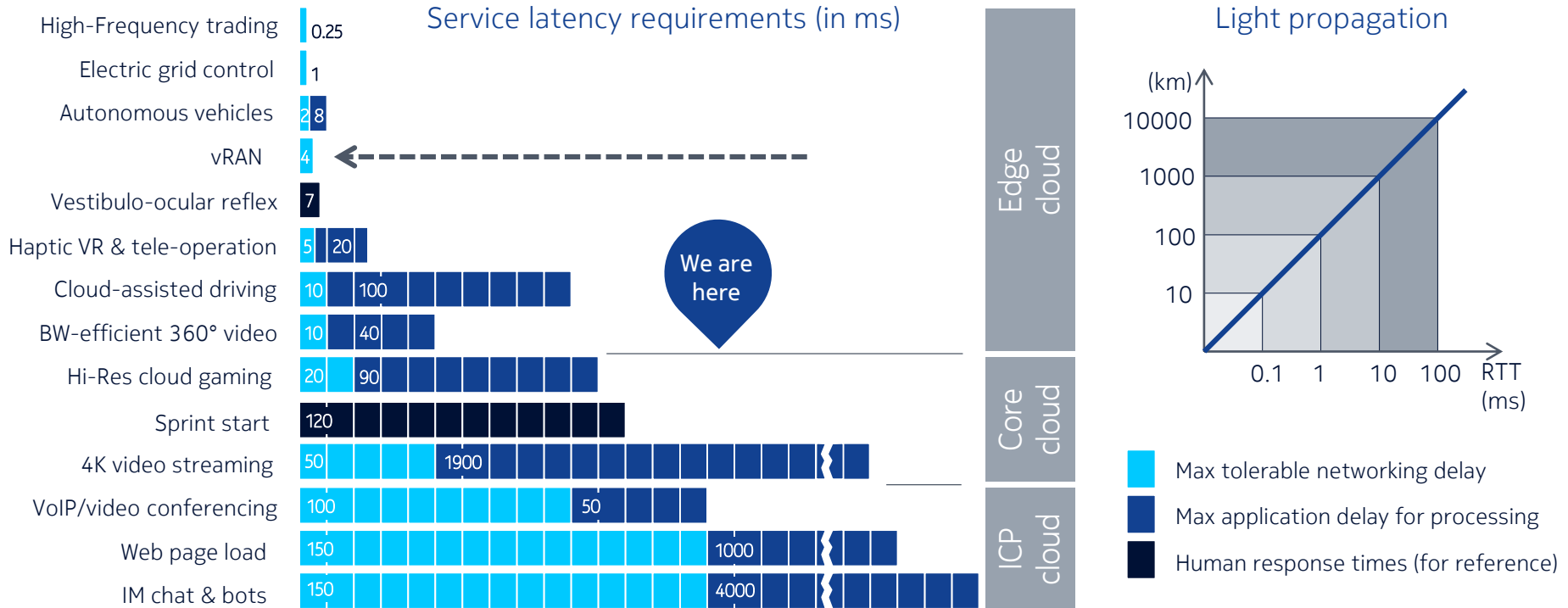
Digitization, delivery & sharing of:



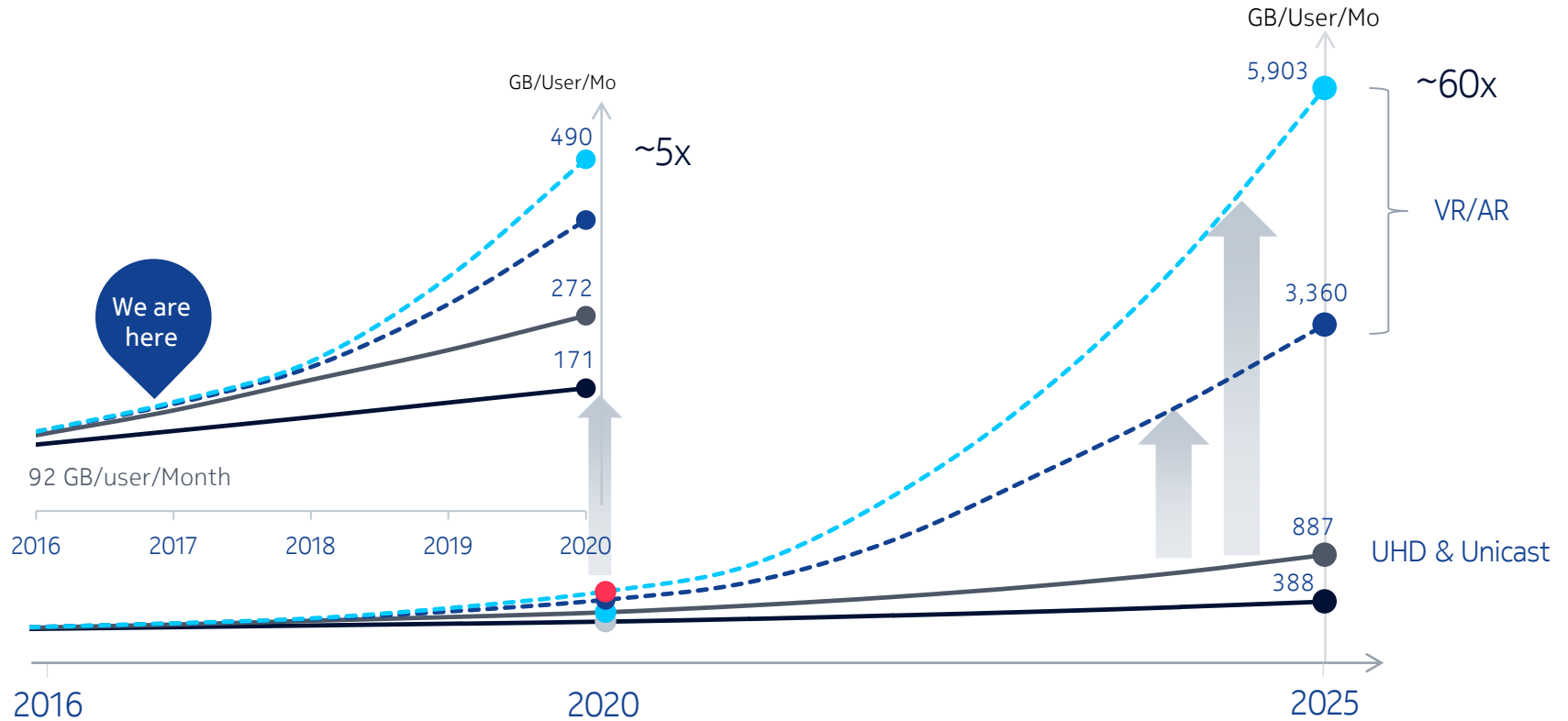
Digitization, distribution & optimization of:



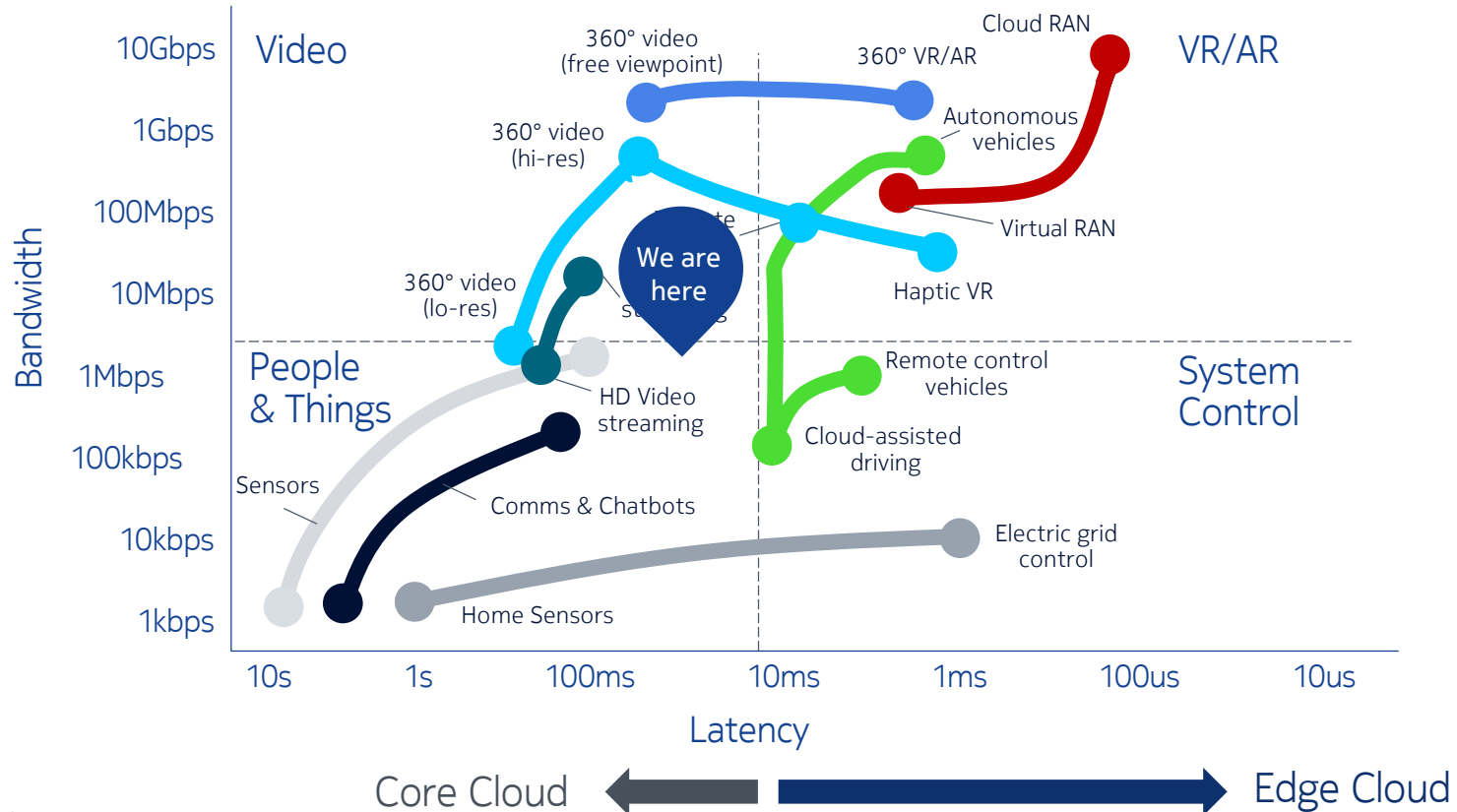
Latency matters ...



Bandwidth matters ...

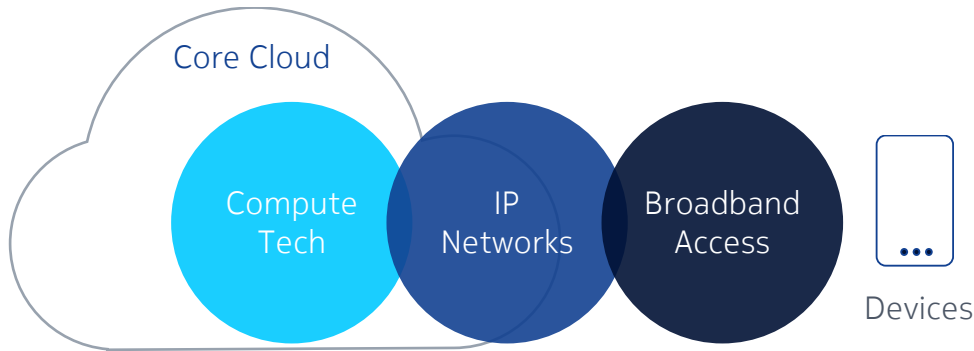


Latency & bandwidth matter ...



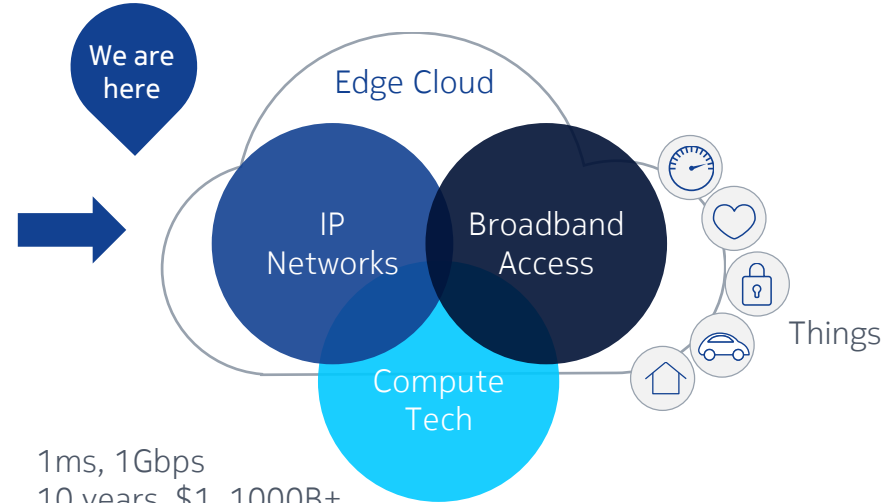
Summary: The 100yr, 100x shift

Enabled by: Global reach and power; SW platforms for business model disruption, stability, non-privacy preserving & inadequately secure



100s ms, 10's Mbps
1 day, \$1000, 10B

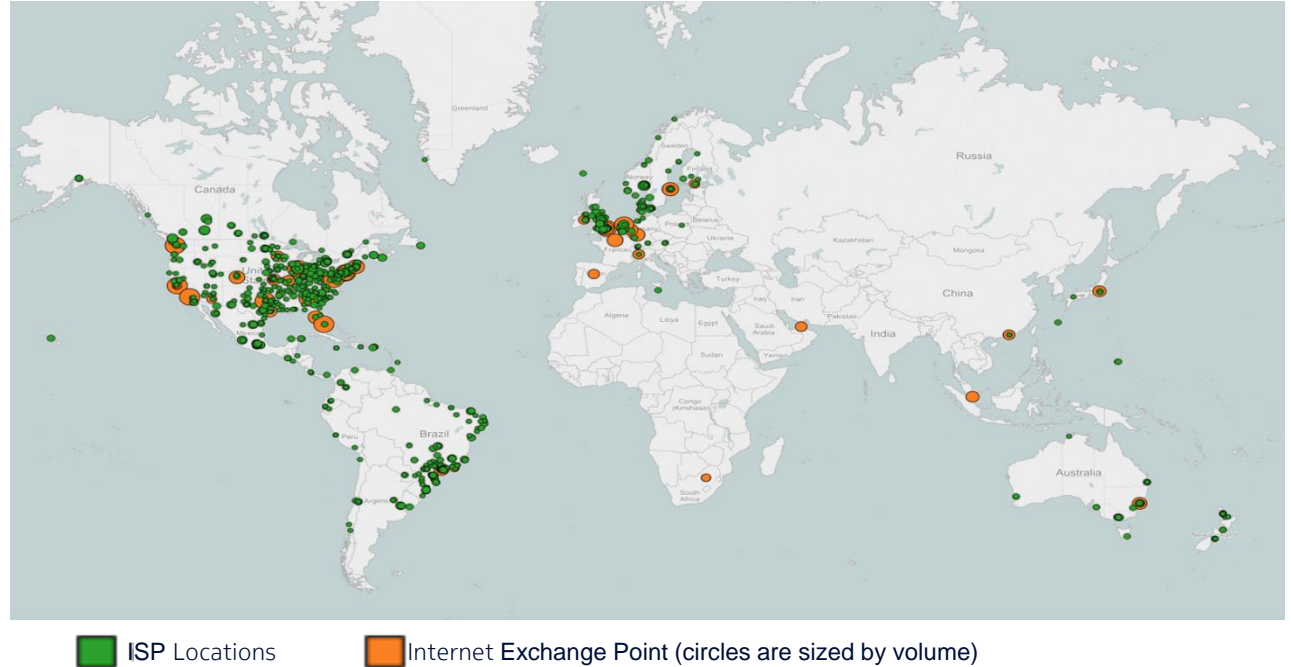
Enabled by: Local real estate, fiber, trust, optimized HW/SW network platforms, programmability, privacy preserving, & secure



1ms, 1Gbps
10 years, \$1, 1000B+

The shift is underway (but still video centric)

Netflix Open Connect (2011-2016)



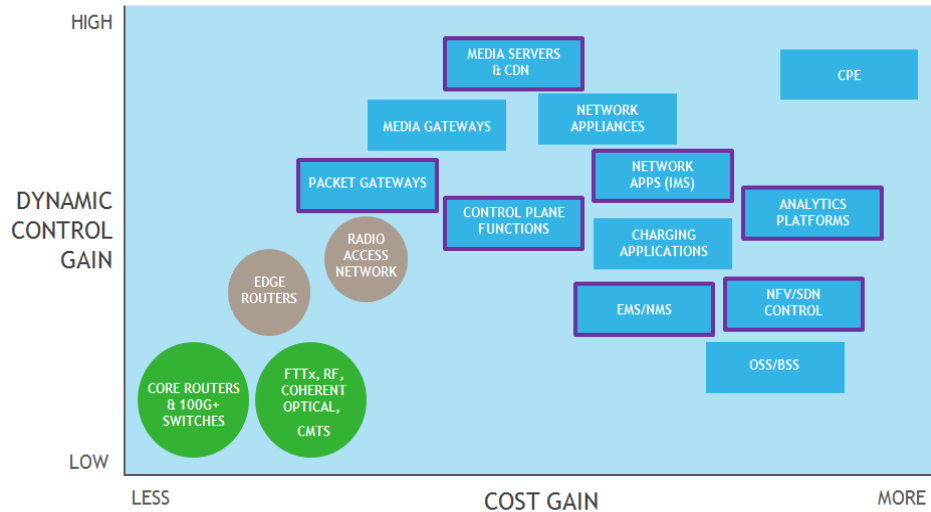
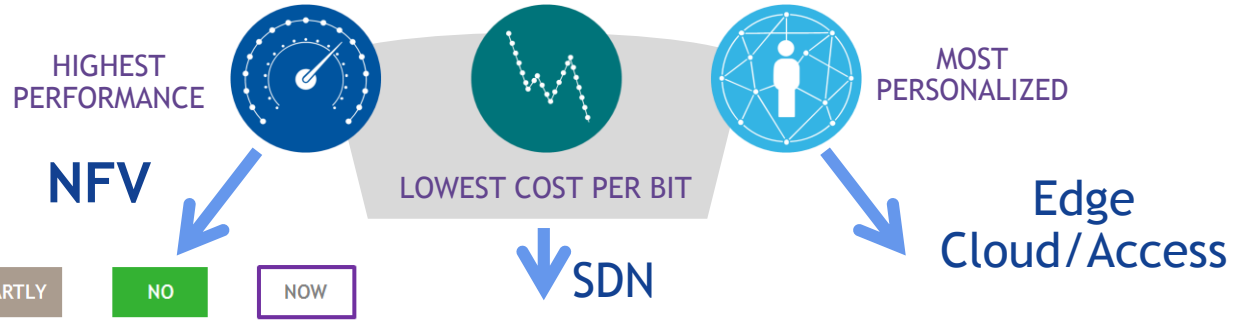
2010: Global/centralized distribution only

2011: Open Connect launched

2016: 100% content locally served from
~1000 locations

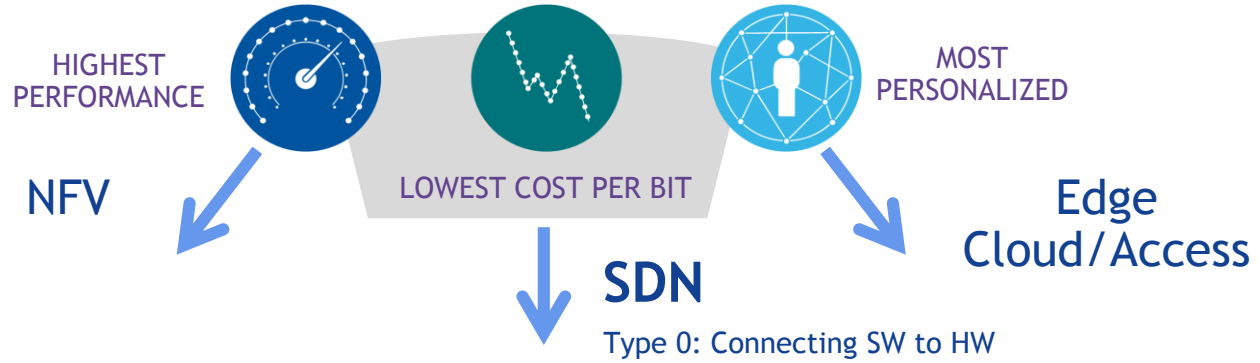
Source: Netflix, "How Netflix Works With ISPs Around the Globe to Deliver a Great Viewing Experience", March 17, 2016

Architectural Shift 1: Virtualizing the Network



~40 %
CapEx & OpEx Savings

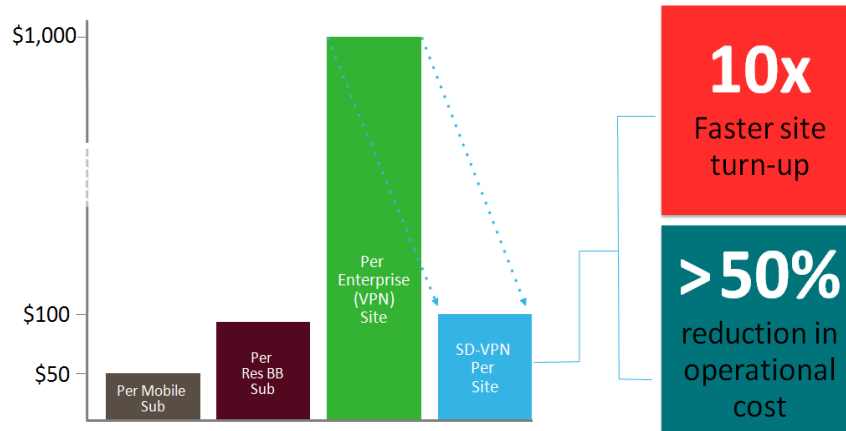
Architectural Shift 2: Software-Defining the Network



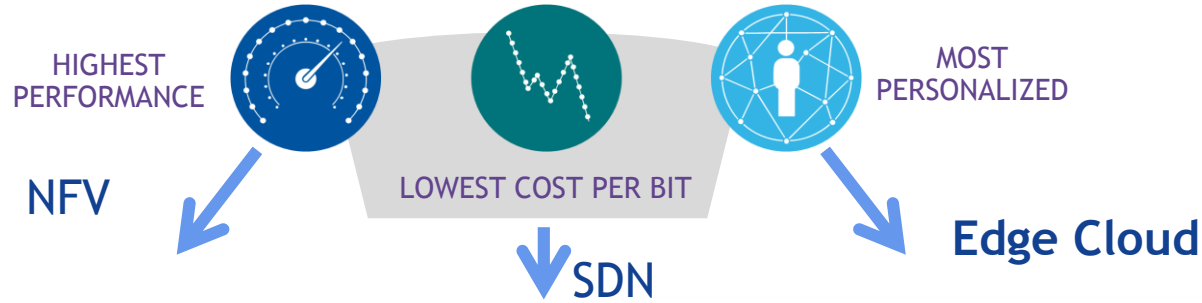
Type 2: Software-define a Network Path

40 %
IP + Optical
CapEx Savings

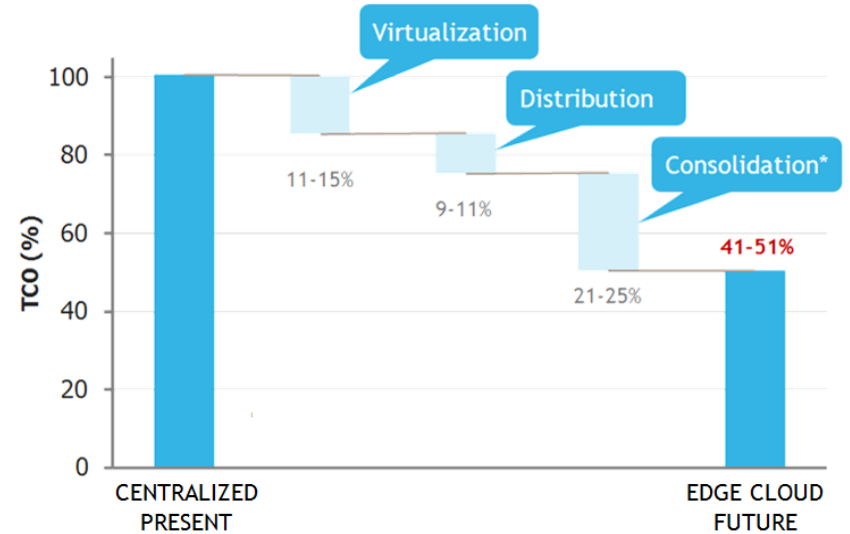
Type 1: Software-define a Service



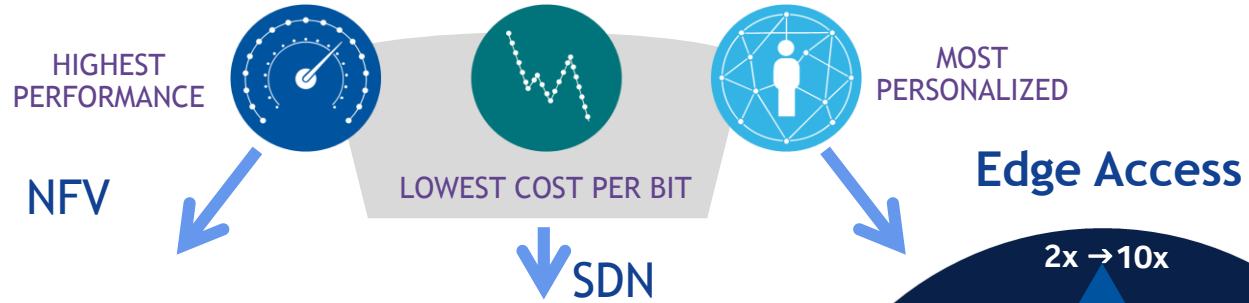
Architectural Shift 3: Distributing the Cloud...in the Network



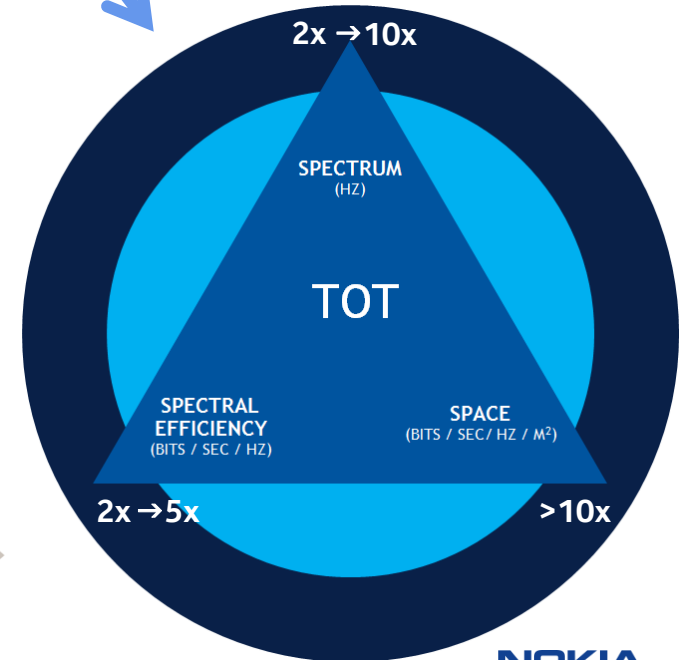
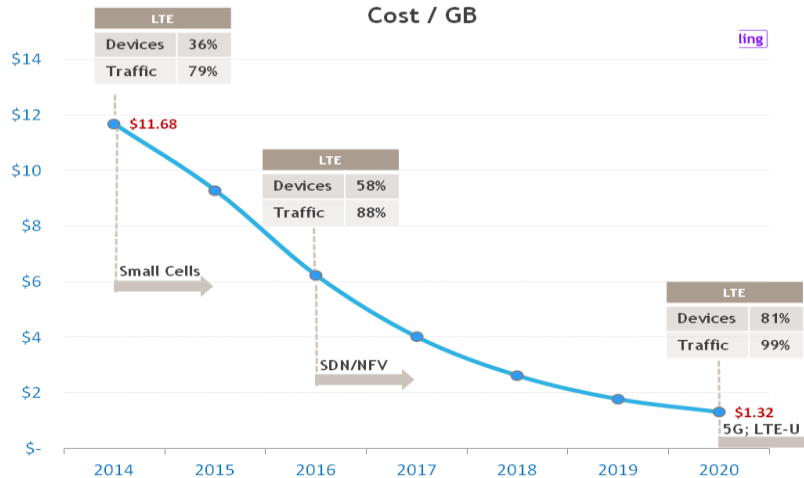
~40 %
CapEx & OpEx
Savings



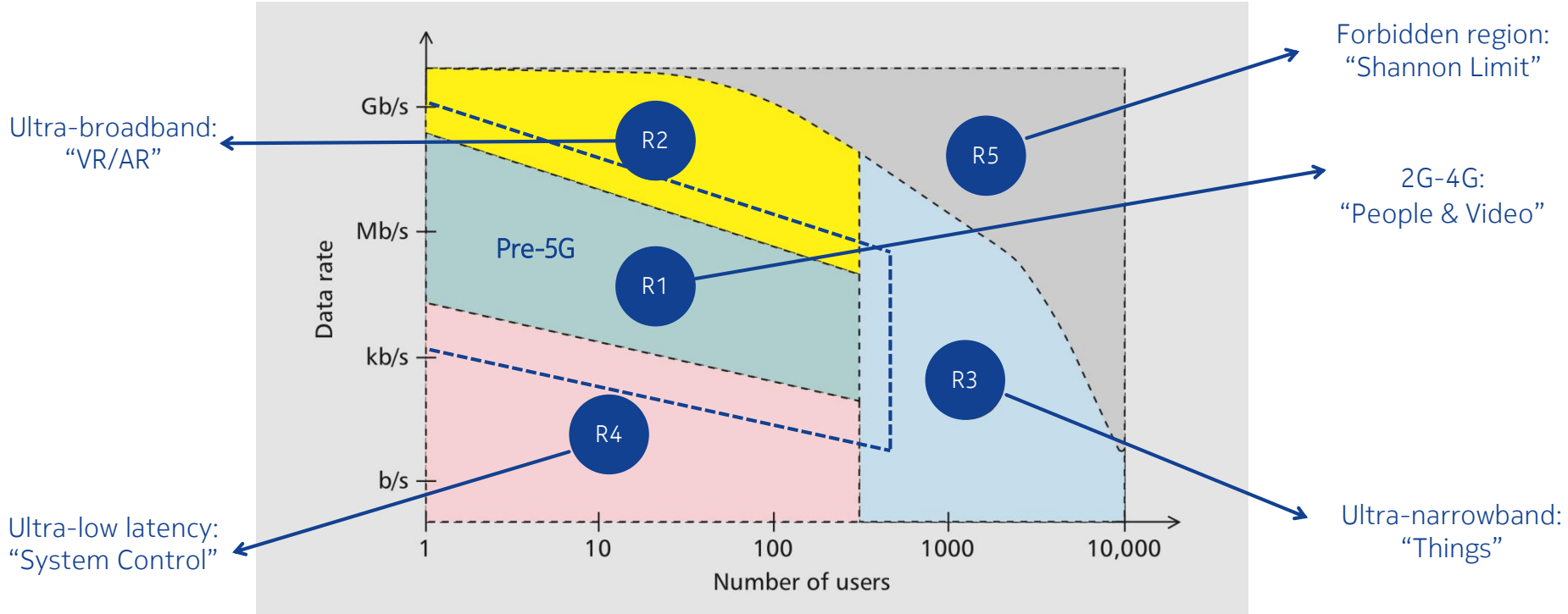
Architectural Shift 4: Distributing the Access Network



90 %
CapEx
savings by
Small Cells
& vRAN

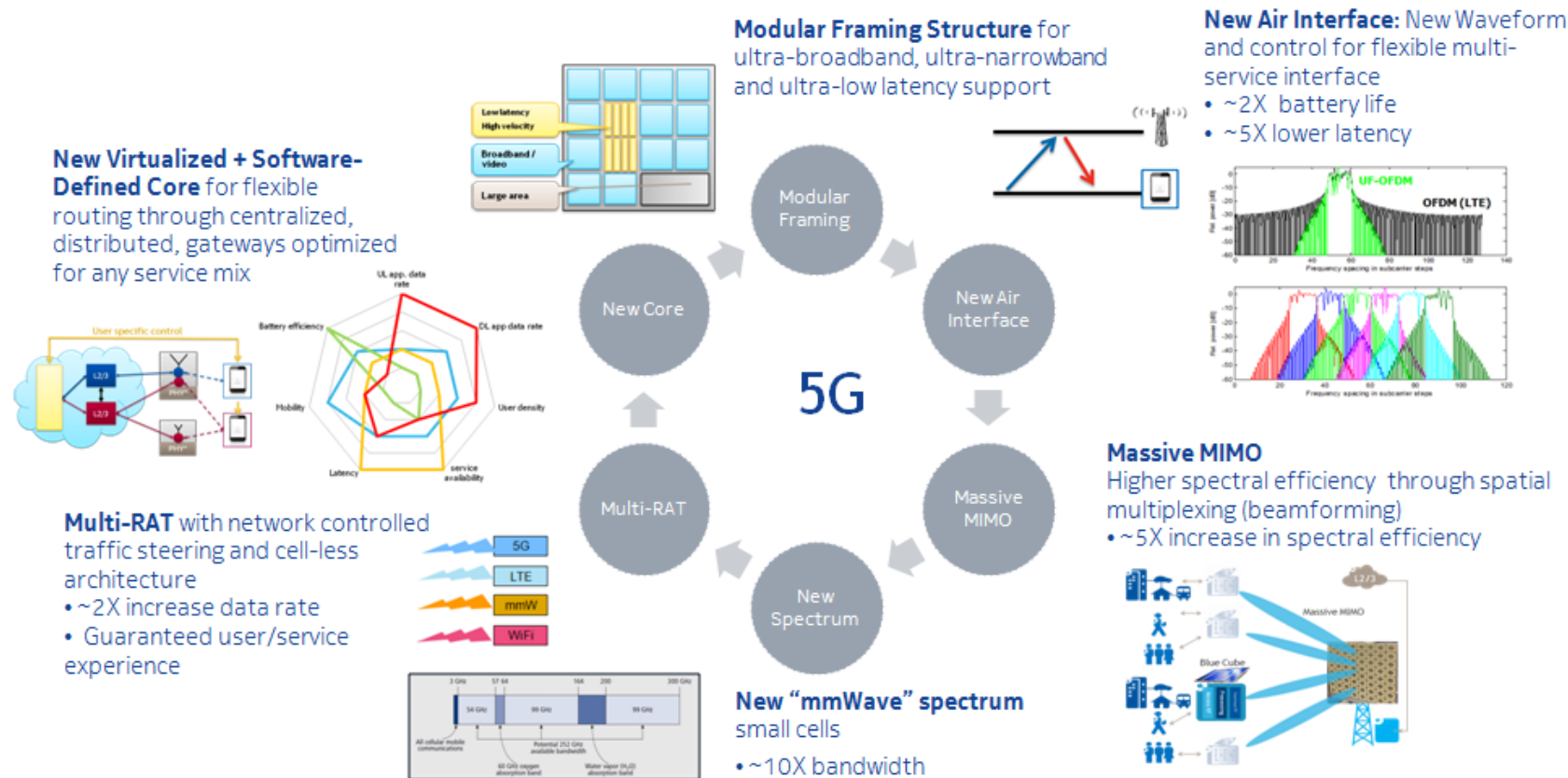


Perspective on 5G

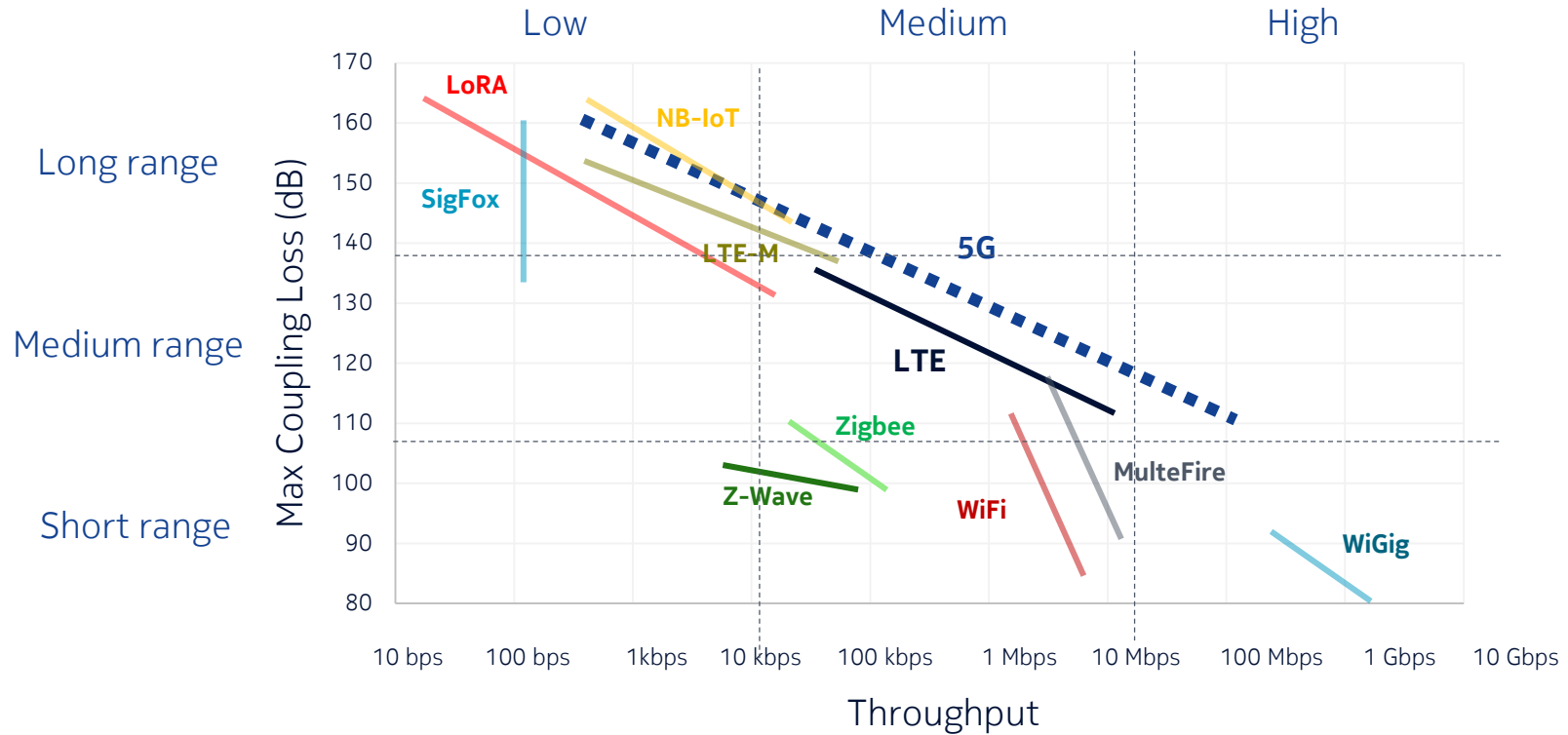


Source: Bell Labs, adapted from F. Boccardi, T. Marzetta, IEEE Comms. Magazine, 201402

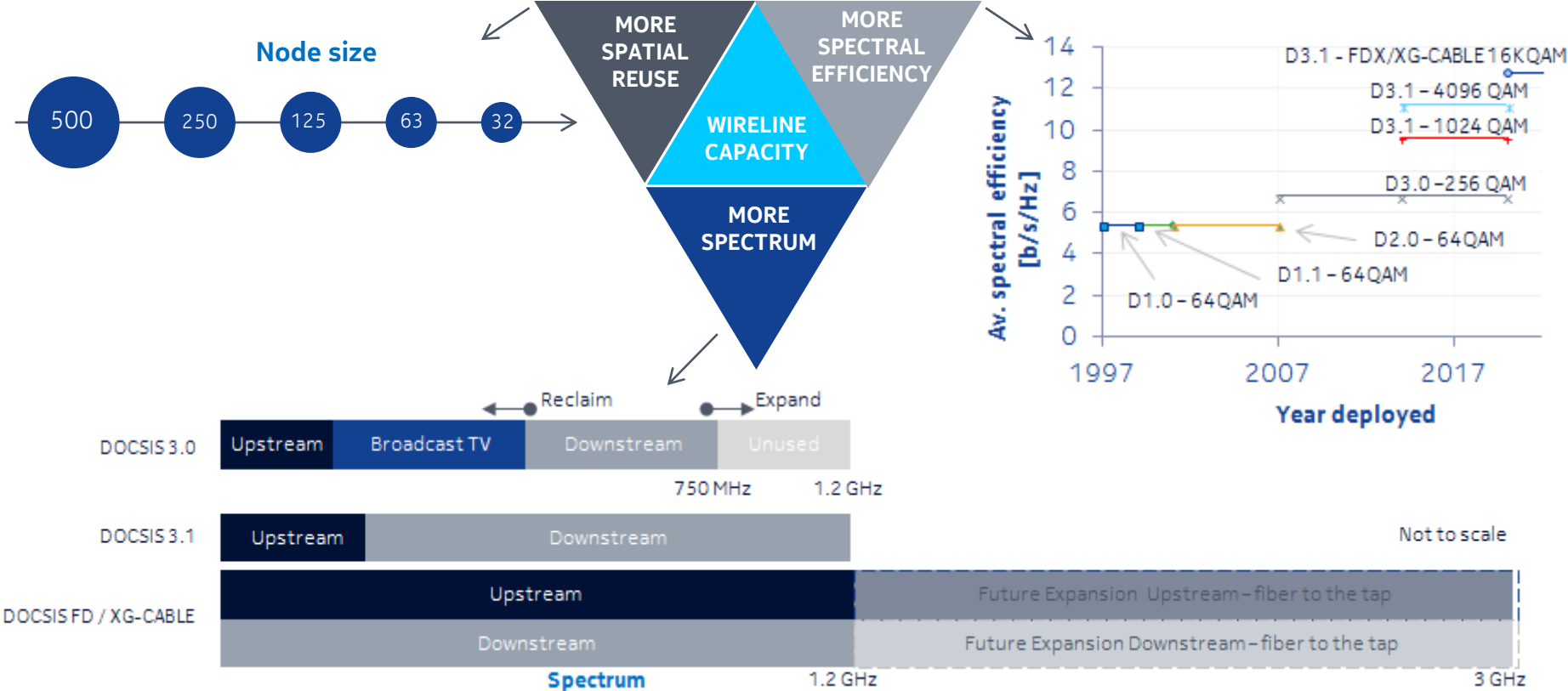
The Future X Network: The Six Essential 5G Technologies



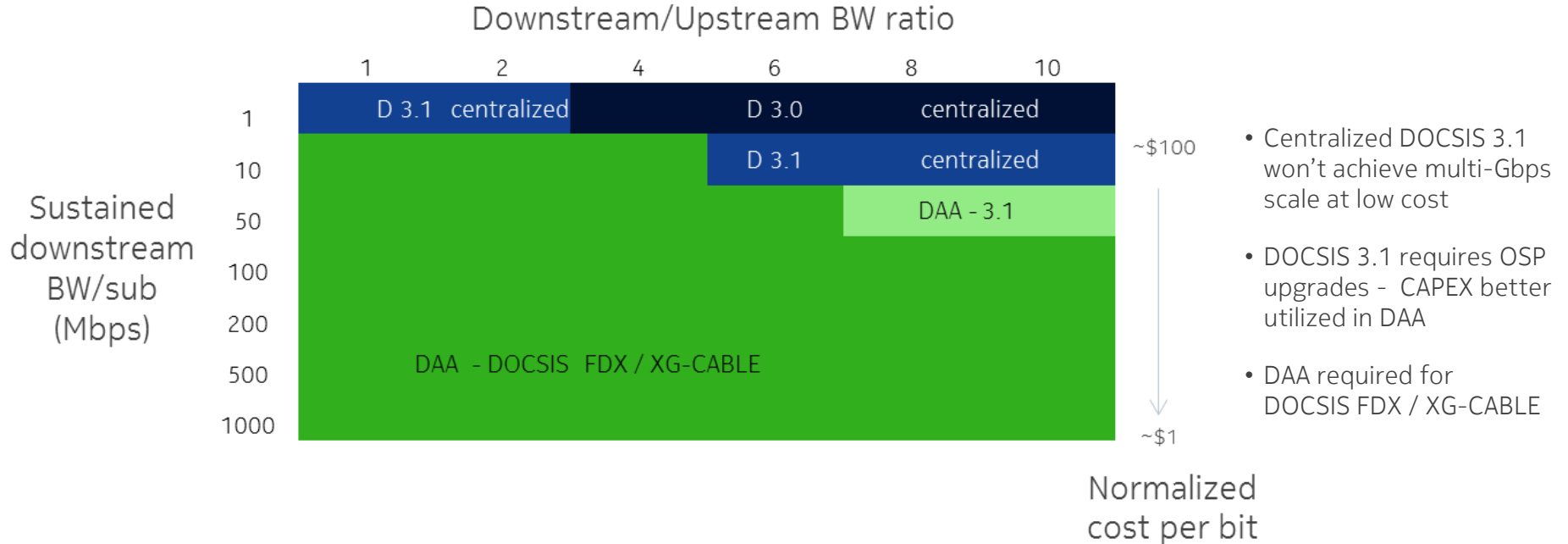
The Future X Network: IoT technologies



The Future X Network: Distributing the Cable Access Network

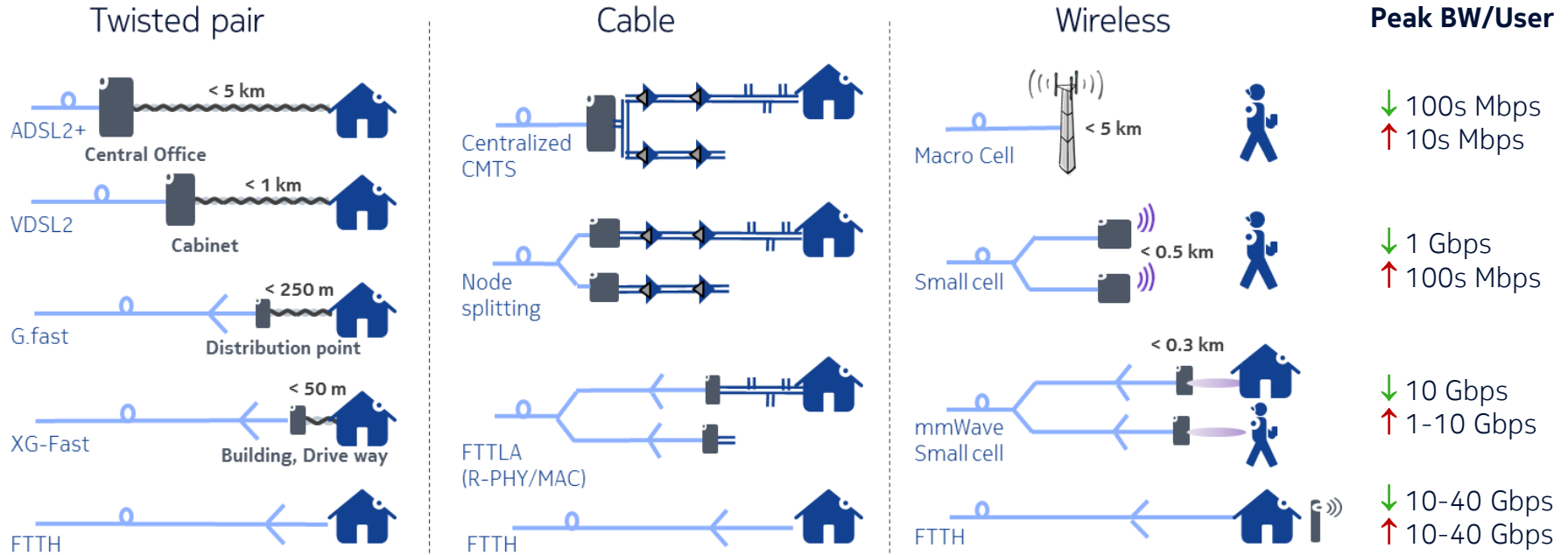


The Future X Network: Optimizing cost : performance of Cable

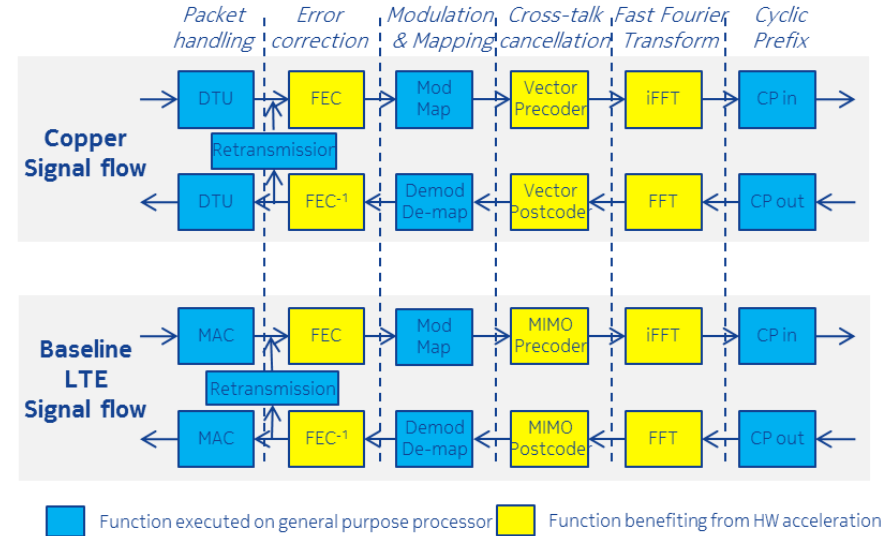
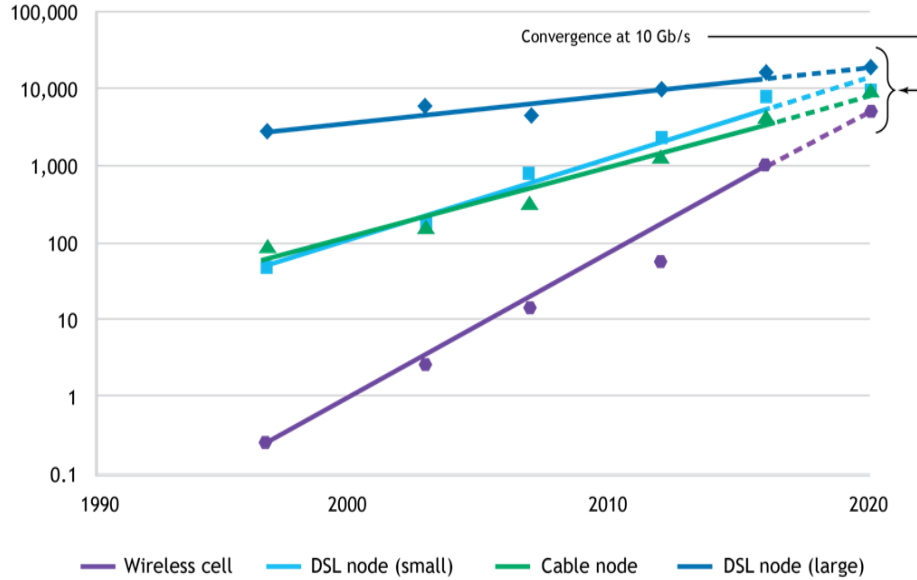


- Centralized DOCSIS 3.1 won't achieve multi-Gbps scale at low cost
- DOCSIS 3.1 requires OSP upgrades - CAPEX better utilized in DAA
- DAA required for DOCSIS FDX / XG-CABLE

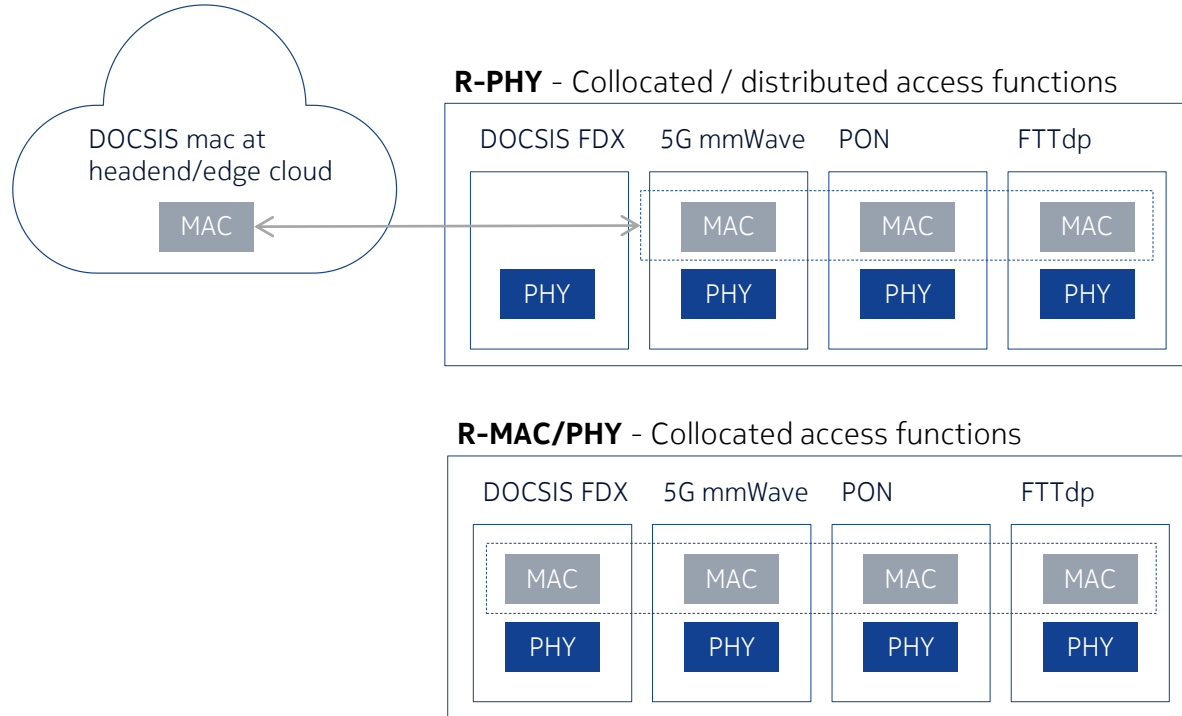
The Future X Network: Access Convergence - Architecture



The Future X Network: Access Convergence – BW & Technology



The Future X Network: Access Convergence – BW & Technology



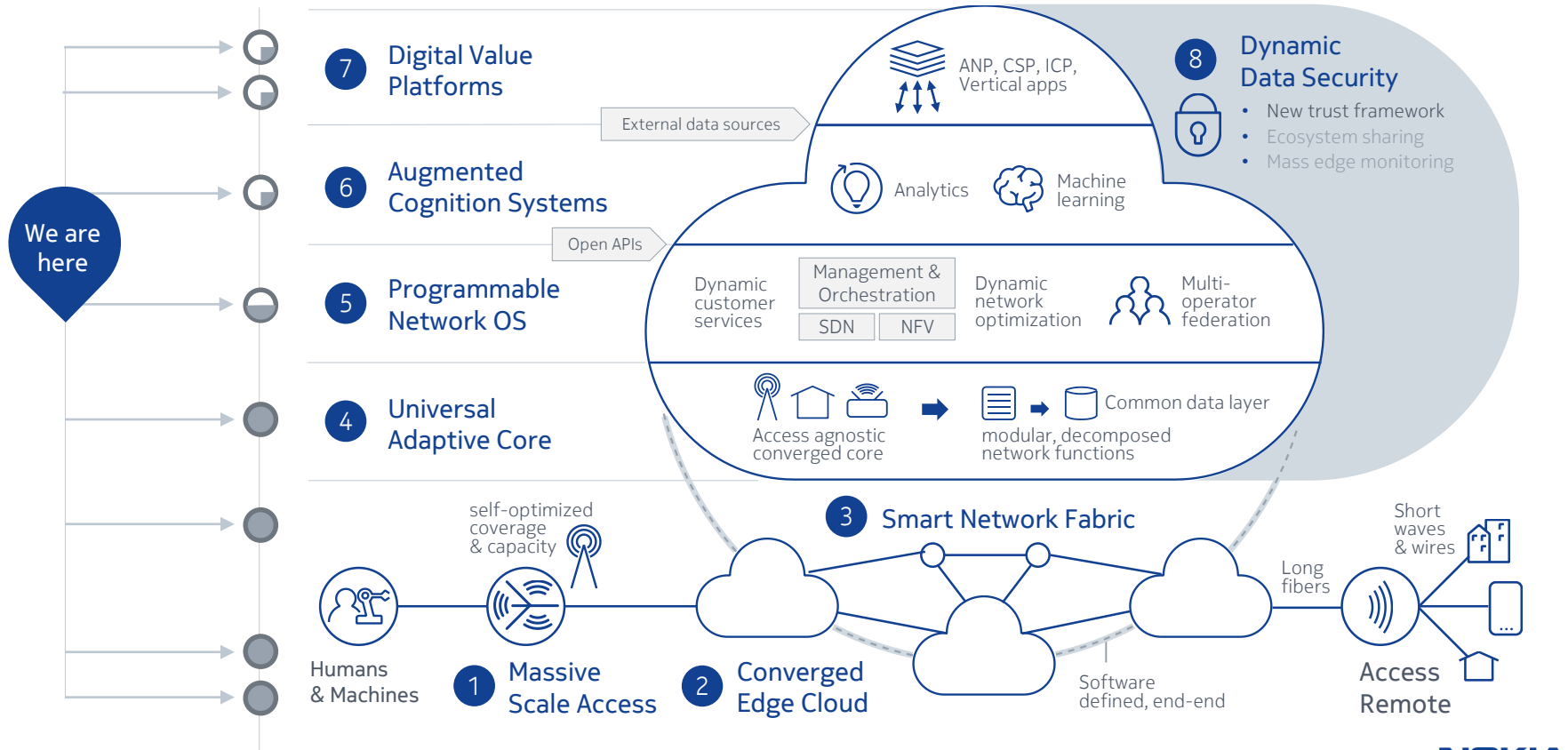
Reduces complexity/functionality in OSP but:

- Remote Phy ↔ Central Mac handshakes may impact seamless coordination/multi-access session continuity
- Potential for multi-access technology scheduling coordination challenges between Macs

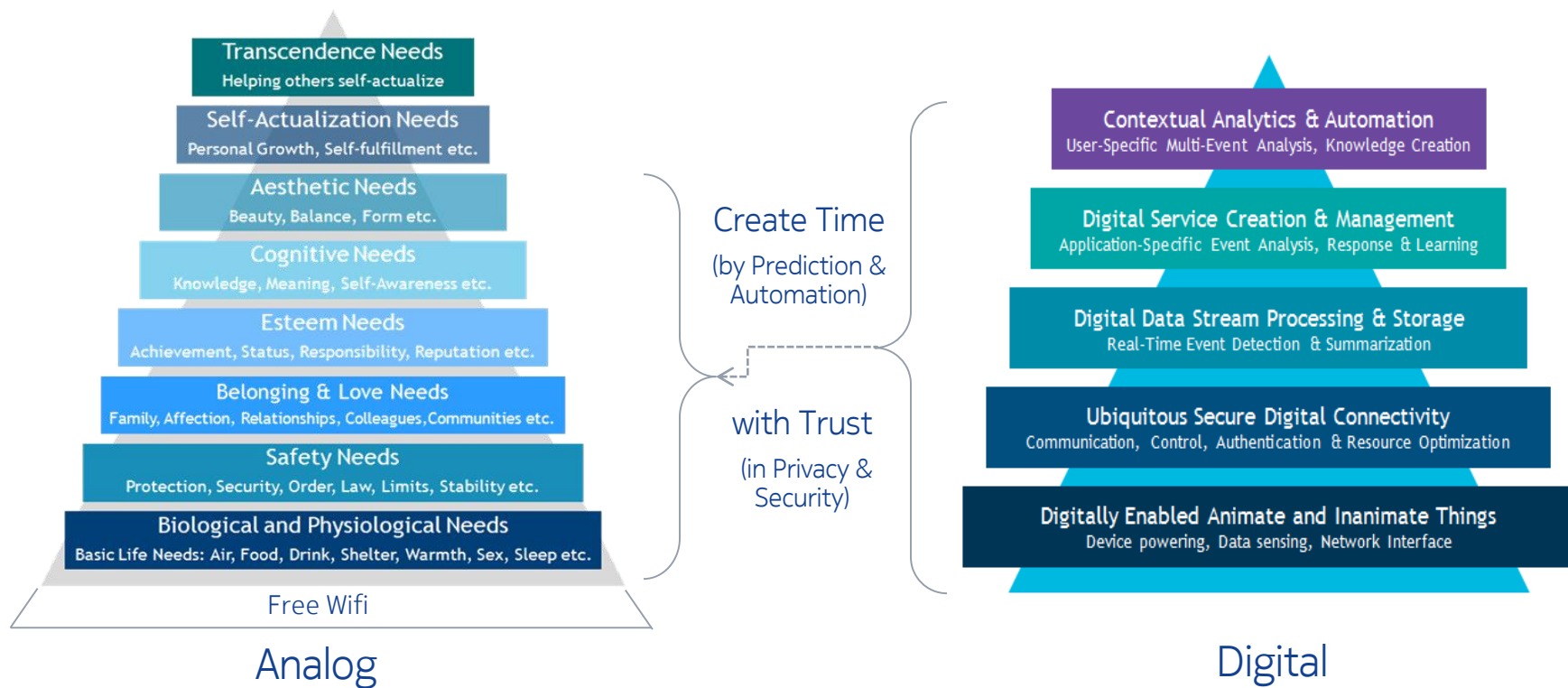
Increases complexity/functionality in OSP but:

- Seamless coordination/session continuity between mac layers for multi-access technology use cases
- Future hybrid multi-access CPE with future remote can enable multi-access services

The New Architecture



The New Value (1): Time (& Trust)



The New Value (2): Global-Local Equilibrium

Local Forces

Optimized **Delivery** of Digital Content

Trusted Brand Relationship

Personalization

Personal **Privacy Protection**

Economies of **Secure Network Platform**



Global Forces

Optimized **Discovery** of Digital Content

Massive **Brand Power**

Generalization

Personal **Data Monetization**

Economies of **Cloud Platform Scale**

The New Value (3): Digital Value Platforms

<p>Media & entertainment</p>  <p>Needs</p> <ul style="list-style-type: none">- Massive scale content delivery- Dynamic bandwidth control	<p>Data & knowledge discovery</p>  <p>Needs</p> <ul style="list-style-type: none">- Global network coverage- Immediate response	<p>Comms, commerce, context & Content</p>  <p>Needs</p> <ul style="list-style-type: none">- Global network coverage- Uplink capacity for sharing	<p>Vertical & infra automation</p>  <p>Needs</p> <ul style="list-style-type: none">- Tera-scale access and core- Network slicing for verticals
<p>VR/AR</p>  <p>Needs</p> <ul style="list-style-type: none">- Massive access capacity- Low latency edge processing	<p>Expert assistance</p>  <p>Needs</p> <ul style="list-style-type: none">- Global network coverage- Immediate response	<p>Supply-demand matching</p>  <p>Needs</p> <ul style="list-style-type: none">- Global network coverage- Network-enhanced trust	<p>Critical control platforms</p>  <p>Needs</p> <ul style="list-style-type: none">- Latency/reliability constraints- Control systems in edge cloud

The Simple Formula

$$\begin{array}{ccccccc} 1 & + & 1 & + & 1 & = & 11 & \rightarrow & 11 & + & 111 \\ \text{ms} & & \text{Gbps} & & \text{Tn} & & \text{\$Tn} & & \text{GSPs} & & \text{LSPs} \end{array}$$

And the winners will be...

Global Providers

→ Become a DVP company first and foremost

- Create or acquire new digital value platforms
- Create E2E (industry-centric) service offerings
- Create alliance with local providers for edge network slicing & high performance services delivery
- Leverage local value for real time (edge) analytics and security services

Local Providers

→ Become a high performance Infra company first and foremost

- Create highly optimized, high performance edge-cloud network
- Support massive scale, adaptive network slicing and hosting infrastructure
- Create alliance with global providers for E2E service offerings
- Offer real time (edge) analytics and security services

NOKIA