SPECIAL POINTS OF INTEREST:
- Data Analytics December Meeting on Data Analysis Applications!
- 2017 Trainings
- Members Only Webinars
- IIA/PICPA Presentation Contest
- IA Internship Opportunities

INSIDE THIS ISSUE:
- Save the Date
- Event & Meeting
- IIA/PICPA Case Competition
- President Letter
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- Members Only Webinars
- IIA Related Newsletters
- Book of the Month
- Chapter Volunteer Opportunities
- Job Opportunities
- Update Profile Reminder
- Officers, Governors & Committees

DECEMBER 2016

JANUARY 2017 TRAINING

Tuesday, January 24th 2017
Registration: 11:00 AM - 11:30 AM
Program & Lunch: 11:30 PM - 1:30 PM
CPE: 2 CPE Hours
Location: Rivers Club, One Oxford Center
301 Grant Street, Pittsburgh, PA 15219

PRICING (includes lunch!):
Members: Early bird ends January 10th - $40
Members: $50
Non-Members: Early bird ends January 10th - $50
Non-Members: $60
“The wisest mind has something to learn.”

George Santayana

<table>
<thead>
<tr>
<th>Date</th>
<th>Topic</th>
<th>CPE</th>
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<tbody>
<tr>
<td><strong>2016</strong></td>
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<tr>
<td>December 16</td>
<td>Data Analytics Workgroup (Applications for Data Analysis)</td>
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<tr>
<td><strong>2017</strong></td>
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<tr>
<td>Jan 24</td>
<td>Cybersecurity and Internal Audit Collaboration Luncheon</td>
<td>2 hours</td>
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<tr>
<td>Feb</td>
<td>TBD</td>
<td>1-2 hours</td>
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<tr>
<td>Mar 23–24</td>
<td>Advanced Auditor Training with Raven Catlin</td>
<td>16 hours</td>
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<td>Mar</td>
<td>PNC General Audit Panel Discussion Luncheon</td>
<td>1-2 hours</td>
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<td>Mar 30</td>
<td>IIA Presentation Contest for College Students</td>
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<tr>
<td>Apr</td>
<td>ACL Training</td>
<td>8-16 hours</td>
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<td>Apr</td>
<td>Data Analytics Luncheon</td>
<td>2-4 hours</td>
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<tr>
<td>May</td>
<td>Internal Audit Awareness Month</td>
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<tr>
<td>May 23</td>
<td>Annual Fraud Seminar [Sponsored by the IIA, Schneider Downs, &amp; ACFE]</td>
<td>6-8 hours</td>
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<td>May 28</td>
<td>Annual Pirate Game <strong>Updated Date</strong></td>
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<td>Jun 5</td>
<td>Annual Golf Outing Cranberry Highlands</td>
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<tr>
<td>November</td>
<td>6th Annual Accounting CPE Conference [Sponsored by Duquesne University &amp; the IIA]</td>
<td>8 hours</td>
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**2017 Fraud and Corruption Awareness Seminar - May 23, 2017**

(Sponsored by the IIA, ACFE and Schneider Downs)

Our Chapter’s Programming Committee works very hard to provide our members with affordable and effective CPE sessions and networking opportunities. Please note that the information above is subject to change.
The Data Analytics User Group is newly formed group with the Pittsburgh Chapter of the IIA. The group is made of audit professionals who are willing to share successes and overcome challenges regarding the use of data analytics in a roundtable format.

In order to appeal to the broadest group possible the focus is not on a specific product (e.g. ACL, Idea, and Microsoft Excel). Those that are considering data analytics, as well as, those that are experts are encouraged and welcomed to participate in the interest of furthering data analytics usage within the Pittsburgh Chapter.

The next meeting of the Data Analytics User Group will be Friday, December 16, 2016 1:00 – 3:00pm.

This session will also include demonstrations from various members of the groups in applications they use to complete their data analysis. Applications featured in the demonstrations will include (subject to change):

- Access
- Activedata in Excel
- ACL
- SQL
- Spotfire

Those that are new to Data Analytics will have the opportunity to learn how to start a data analytics program with applications that may already be in-house. More advanced members will have the opportunity to learn how to take their data analytics program to the next level.

Interested parties should RSVP with Travis Hudson at Thudson@federatedinv.com to attend the session. Additional information will follow after the RSVP.
Cybersecurity risks continue to increase in a world with no boundaries and no rules. Accordingly, these risks need to be effectively evaluated as part of our Internal Audit risk assessment and detailed audit activities.

This presentation aims to discuss what cybersecurity is, the risks involved as well as why it is important. After a firm understanding of what cybersecurity is, to discuss how Internal Audit and Cybersecurity can work together to prioritize risks.

Agenda:
- What is cybersecurity?
- What risks are involved with cybersecurity?
- Why is Cybersecurity important?
- How could Internal Audit address cybersecurity risks?
- Wrap up & Questions

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**Tuesday, January 24th 2017**

- **Registration**: 11:00 AM - 11:30 AM
- **Program & Lunch**: 11:30 PM - 1:30 PM
- **CPE**: 2 CPE Hours
- **Location**: Rivers Club, One Oxford Center
  301 Grant Street, Pittsburgh, PA 15219

**PRICING (includes lunch!):**
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- **Members**: $50
- **Non-Members**: Early bird ends January 10th - $50
- **Non-Members**: $60
Internal Audit and Cybersecurity Collaboration

Speakers:

Bill Schlegel, EY

Bill Schlegel is an Executive Director in the Advisory Services practice of EY with over 24 years of IT audit and advisory services related experience. He has extensive experience in advising clients in many areas of IT, including but not limited to cybersecurity, governance, policy and procedure, auditing, information security and IT strategic planning. He is a thought leader that routinely delivers presentations, training, and workshops on these topics in various industry, client, college and university settings, and internal training. He has extensive regulatory experience in internal control evaluations of business processes and reporting in connection with the requirements of Section 404 of the Sarbanes-Oxley Act of 2002; as well as with service organization reporting (SOCR). He has experience with all common technology platforms from an audit and security perspective and serves clients in all industries including financial services organizations, manufacturing, and power and utilities.

Jessica Kraemer, EY

Jessica Kraemer is a senior manager in the Advisory Services practice of EY with over ten years of risk management, internal audit, controls transformation, and Section 404 of the Sarbanes-Oxley Act of 2002 experience. She has led multinational teams to support Fortune 500 clients in solving complex business and operational issues across functional areas including supply chain, accounting, financial reporting, procurement, inventory management, and order-to-cash. She primarily serves the mining & metals, manufacturing, and diversified industrial products sectors.
Course Overview:
This course will help the advanced auditor and new senior auditor. Participants will enhance existing audit knowledge to ensure they have the skills to effectively perform their job. Participants will have hands-on practice with risk assessment, audit planning, workpaper documentation, workpaper review, and audit finding review. With the added responsibilities as an advanced auditor, the course also provides some time management techniques.

Who should attend
- Experienced staff auditors preparing for advancement opportunities
- In-charge auditors
- Senior auditors with supervision responsibilities

Learning Objectives
At the end of this program, attendees will be able to:
- Plan an audit, including mastering the delicate audit budget to audit scope dilemma
- Create an effective audit program
- Apply essential project management knowledge and tools to help run an effective audit
- Design time management strategies
- Review workpapers and audit findings

Course Outline (16 CPE)
Day 1:
1. What makes a good audit supervisor?
2. How can I prepare upcoming staff auditors?
   - Internal Auditing standards
   - Integrated and operational auditing essentials (definitions, basics, and tools)
3. Basics of Project Management
   - The project team
   - The project risks
   - The project inputs, outputs, outcomes
   - The project constraints
4. Time Management for auditors
   - Time management techniques
   - Team time management
   - Activity: Tracking Time
5. How do I explain risks and controls to others?
   - Business objectives drive risks
   - Risks drive controls
   - “We’ve always done it that way” isn’t the right response
   - Annual Risk Assessment & Annual Audit Planning
   - Case Study: Train the Auditor

SAVE THE DATE!!!
MARCH 23—24, 2017
Course Outline (16 CPE)

Day 2:

6. Planning Your Audit Project
   - Audit budgets
   - Determining and right-sizing the audit scope
   - Audit milestones
   - Setting and managing expectations
   - Creating and using checklists
   - Case Study: Audit Project Planning (budget, scope, milestones)

7. Creating the Audit Program (our Project Plan)
   - Identifying objectives
   - Identifying and assessing risks
   - Identifying controls
   - Test of Design and Test of Effectiveness of Controls
   - Types of audit tests and writing audit procedures
   - Case Study: Creating the Audit Program (cradle to grave – risk assessment to testing the effectiveness of the control)

8. Reviewing Work
   - Workpaper reviews
   - Reviewing audit findings
   - Case Study: Findings (consolidating findings using root cause analysis)

9. Leading Client Meetings

10. Wrap-Up

Free Takeaways

Sample performance assessment templates
Sample templates
Workpaper review/supervisor checklists
IIA Presentation Contest Topics for University and College Students

Team Awards - First place - $1,000; second place - $700 and third Place $300.

The judging will take place on March 30th, 2017 from 4 – 7 PM at Schneider Downs’ offices located at One PPG Place, Pittsburgh, PA. Judging will be done by IIA members in attendance at the meeting and criteria for judging will be predetermined by the Advocacy and Education Committee of the IIA Pittsburgh Chapter.

Topics will be assigned to teams on a first come first served basis. There will be no repeat topics. All presentations should be 10 to 15 minutes in length and submitted to jlmiller@schneiderdowns.com one week prior to the scheduled presentation date in March. Six to eight presentations will be selected. Presentation teams should be comprised of three to six students. AV equipment will be available for the students.

Potential Topics

1) Cyber security breaches have become more frequent. Why do these occur and how can internal audit assess in identifying weaknesses so management can properly address?
2) What is Internal Audit’s (IA’s) role in corporate governance?
3) Describe the roles and responsibilities of the three lines of defense: Management; monitoring and internal audit. Explain the collaboration between these three lines of defense.
4) What is the process of risk assessment for a large company and how does internal audit assist?
5) How are Data Analytics used within the Internal Audit function?
6) Identify fraud risks and describe:
   a. How these risks should be audited?
   b. How management should prevent/detect the fraud risks?
7) Conduct a mock interview with an audit client and include the following:
   a. Pick an audit area
   b. Role playing
   c. Assign one member of your group as the auditee and one or two members as auditors
   d. Explain audit evidence needed to conduct the audit
8) Describe the IIA International Professional Practices Framework (IPPF) including the following:
   a. Mandatory guidance
   b. Optional guidance
9) Communication skills are essential in the internal audit profession. Describe effective methods and examples for the following:
   a. Engagement letters
   b. Interviewing clients
   c. Communicating opportunities for improvement to the auditee
   d. Audit reports
10) Explain the role of the Audit Committee with IA.
11) Social Media
   a. What are the audit risks with social media for a company and what controls should be in place to mitigate the risk?
   b. How does social media assist professional organizations such as the IIA?
IIA Presentation Contest Topics for University and College Students

12) Reach out to three IIA professionals employed at different organizations. Conduct an interview with those professionals regarding:
   a. Current audit risks for their organizations
   b. Size and structure of their audit department
   c. Current projects they are conducting
   d. What continuous auditing processes do they have employed? Are they effective?
13) Describe an operational audit integrated with IT.
14) Explain how internal auditors have to continue to innovate to ensure their function is effective.
15) Develop your personal description of internal auditing and the value the function provides in a:
   a. Rap song
   b. Lip dub
   c. Poem
   d. Parody
   e. Other
16) Submit your own topic (subject to approval by the Advocacy and Education Committee)

ATTENTION MEMBERS!!!

We invite you to be judges for the IIA Presentation Contest.
As a judge you can earn 3 free hours of CPE.
President’s Letter

Happy Holidays Chapter Members!

As we say goodbye to 2016 and move into 2017, be sure to save the date for our great programming events your programming committee has been working hard to plan;

♦ January 24, 2017 -- Cybersecurity and Internal Audit Collaboration Luncheon
♦ February -- TBD
♦ March 2017 -- PNC General Audit Panel Discussion Luncheon
♦ April 2017 -- ACL Training
♦ April 2017 -- Data Analytics Luncheon
♦ May 23, 2017 -- Annual Fraud Seminar
♦ May 28, 2017 -- IIA Awareness Annual Pirate Game
♦ June 5, 2017 -- Annual Chapter Golf Outing

Make sure you are making the most of your IIA membership by taking advantage of these upcoming FREE IIA Member's Only Webinars;

♦ December 13, 2016: SEC Investigations: Are There Benefits to Cooperating and Self-Reporting?
♦ December 20, 2016: The Election’s Over, Now What? Understanding Washington’s Agenda for Public Policy Change in 2017

Refer to https://na.theiia.org/training/eLearning/Pages/Webinars.aspx for details on each event and registration.

On behalf of the Chapter Officers and the Board of Governors, Merry Christmas and Happy New Year to you and your families!

Rosemary Mazzeo
Pittsburgh Chapter President
Chapter Achievement Program

Congratulation to the Pittsburgh Chapter for earning a GOLD status for 2015 (for the fourth year in a row)!!!

The Chapter Achievement Program (CAP) was established by IIA Headquarters and requires each IIA Chapter to earn points in the following three areas:

Service to Members
Service to the Profession
Chapter administration

This year, our chapter goal is to earn GOLD status and continue on the path to becoming a PLATINUM Chapter. **In order to earn GOLD status, we need your help!** How, you may ask??? Well below are a few easy ways to help our chapter earn CAP points.

1. Participation by any chapter member in a Junior Achievement Program
2. Host an Internal Audit event at work (Lunch and Learn)
3. Publish an article in a professional journal (Internal Auditor Magazine or any other professional journal
4. Participate in an unpaid speaking engagement
5. Participate in an unpaid Quality Review team.

If you think you’ve done something to earn CAP points, please email Rosemary Mazzeo at rmazzeo@schneiderdowns.com.

Below is an update on the CAP points earned by our chapter for the 2016-2017 fiscal year, as of 12/1/2016;

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<th>Category</th>
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<td>I. Service to Members</td>
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<tr>
<td>II. Service to Profession</td>
<td>195.54</td>
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<td>III. Chapter Administration</td>
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<td><strong>Total Points</strong></td>
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<td>Points Until Gold</td>
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IIA Learning Webinars

IIA Learning Webinars are short, live, educational presentations covering the latest trending topics in the world of internal auditing. In The IIA’s members-only webinars, you can interact with established leaders about emerging issues, boost your business know-how, and receive complimentary CPE credit. Plus, you can access the extensive library of archived webinars, 24/7 (CPE credits are unavailable with archived presentations).

Five Reasons to Attend a Webinar

IIA webinars provide:
- Short, interactive presentations led by professionals.
- Keen insights from audit experts.
- Immediate awareness of current trends.
- Free access for IIA members.
- Complimentary CPE credit.

Registration will close 24 hours prior to the beginning of the webinar start time listed.

Upcoming IIA Webinars

13-December-2016
Complimentary Fraud Partnership Webinar: SEC Investigations: Are There Benefits to Cooperation and Self-Reporting?

20-December-2016
Members-only Webinar: The Election’s Over, Now What? Understanding Washington’s Agenda for Public Policy Change in 2017

17-January-2017
Members-only Webinar: Analytics and Internal Audit: Global Market Insights Into the Rising Use of Big Data

07-February-2017
EHS Webinar: Risk Proofing Your Organization And Probably Your Career

21-February-2017
Members-only Webinar: Trusted Advisors: Key Attributes of Outstanding Internal Auditors
The IIA offers a wide variety of publications providing up-to-date news and information about various sectors of the internal audit profession. Please take a few minutes to review our free and subscription-based publications.

**IIA SmartBrief**

(Free to the public) *IIA SmartBrief* provides a weekly snapshot of market news and issues affecting internal auditors and their stakeholders from leading global news sources. SmartBrief is a service that curates thousands of news sources and delivers timely articles affecting the profession straight to our members’ email inboxes. [Learn more.](#)

**Your Career Compass**

*Your Career Compass* is The IIA’s newest publication to support our members’ internal audit career growth with the latest knowledge, tools, and resources available. Members receive the 44 to 52-page guide four times a year in print with *Ia* magazine, and a monthly eNewsletter with tips and guidance on training, education, and knowledge sharing focused on specific topics and issues. This publication has replaced *IIA Today* and *Your Training Compass Resource Guide*. [Learn more.](#)

**IIA Connection**

(IIA members only) *IIA Connection* is The IIA’s monthly member eNewsletter designed to provide relevant and timely information on internal audit news and what’s happening at The IIA in the areas of guidance, research, training, services, events, and certification.

**Tone at the Top**

(Free to the public) *Tone at the Top* provides executive management, boards of directors, and audit committees with concise, leading-edge information on issues such as risk, internal control, governance, ethics, and the changing role of internal auditing; and guidance relative to their roles in, and responsibilities for, the internal audit process. *Tone at the Top* is also available online in Spanish and Turkish, translation courtesy of IIA-Ecuador and IIA-Turkey, respectively.

**CAE Bulletin**

(For Audit Executive Center members only) *CAE Bulletin* is a semi-monthly newsletter published as a membership benefit in the rapidly expanding program for chief audit executives, the Audit Executive Center. This newsletter features the latest in news and guidance designed to help CAEs respond to today’s business challenges and opportunities, with links to resources needed to stay current with the most pressing audit issues.
Certification Corner® is a quarterly enewsletter designed to provide certification candidates and holders the latest developments in The IIA's certification programs. It also provides helpful information such as reminders about CPE reporting requirements and changes that you are likely to encounter in The IIA's Certification Candidate Management System (CCMS). Candidates who are enrolled and maintain their certification(s) receive this enewsletter.

(For FSA Group members only) IIA Financial Services SmartBrief replaces FSA Times and provides members of The IIA's Financial Services Auditor (FSA) Group a monthly snapshot of market news and issues from leading global news sources that affect financial service internal auditors and their stakeholders. SmartBrief is a service that curates thousands of news sources and delivers timely articles affecting financial services. Subscribe today by becoming a member of the FSA Group.

(For Gaming Audit Group members only) IIA Gaming SmartBrief replaces The Gaming Auditorium and provides members of The IIA's Gaming Audit Group a monthly snapshot of market news and issues from leading global news sources that affect gaming internal auditors and their stakeholders. SmartBrief is a service that curates thousands of news sources and delivers timely articles affecting gaming. Subscribe today by becoming a member of the Gaming Audit Group.

(For ACGA members only) Government Auditor SmartBrief provides a monthly snapshot of market news and issues affecting government auditors and their stakeholders. SmartBrief is a service that curates thousands of news sources and delivers timely articles and news affecting the profession straight to your email inbox. This monthly eNewsletter helps ACGA members stay on top of emerging issues within the public sector by delivering a weekly snapshot of market news and issues affecting government auditors and their stakeholders. There’s no need for members to subscribe or opt-in. ACGA members automatically receive the eNewsletter on the third Tuesday of each month. If you’re not a member, we encourage you to join ACGA today!
EVEN MORE CHAPTER BENEFITS TO TAKE ADVANTAGE OF:

20% off the Chapter Book of the Month

Share These Savings With Your Members

THIS MONTH’S FEATURE:
The Politics of Internal Auditing

Organizations are, by definition, political. When it comes to internal auditing and the reality that internal audit results may reflect badly on some individuals, the potential for political pressure on chief audit executives (CAEs) is great.

This research report addresses political pressure on CAEs and their internal audit departments.

Research findings reveal:

- Nearly 55% of North American CAEs surveyed reported being directed to omit or modify an important audit finding at least once.
- 49% reported being directed to not perform audit work in high-risk areas.
- Nearly 32% reported being directed to work in low-risk areas so an executive could investigate or retaliate against another individual.

Get your copy today! Also available as an eBook or pdf download.

Use promotion code CHAPTER when ordering to save 20% on this title through December 31, 2016.

Applies to all book formats.
Open Volunteer Positions!

Looking for a way to get more involved with Pittsburgh IIA Chapter? We are always looking for volunteers to aid in building our wonderful organization. Taking a leadership role or becoming part of a committee will provide a great opportunity to give back to the Pittsburgh Chapter as well as provide many networking opportunities! A variety of volunteer roles are available allowing for a range of responsibilities and time commitments providing a perfect opportunity for everyone to get involved! As this year begins, we are specifically looking for volunteers to put their names forward during the nomination process to run for chapter officer. Duties for the open positions are as follows:

**Membership Manager** – on a monthly basis, work with the newsletter chair to investigate members whose email addresses were undeliverable. Utilizing our membership file, perform data analytics in variety of characteristics to help the chapter monitor attendance and follow up on non-attendees. Volunteer could perform both or just one of these functions.

**Programming Committee** – assist programming chair with the development/organization of a chapter event or two. This could take up to 4-6 hours per month throughout the chapter fiscal year depending on the length/extent of the event.

**Education Advocacy** – work with a professor, accounting head, or other at a university to help get the IIA into the university to speak either during a class, or ideally, as a speaker for an accounting association meeting. This could take very little time, just a few emails and/or personal meetings and follow-up. Less than 6 hours in a year.

**Education Advocacy** – be willing to present in front of college students. We have canned IIA presentations on internal audit. We also present in a panel format with canned questions. This would be a 1-2 hour commitment for the program plus travel time (depending on the school). Any significant or additional parking/mileage would be reimbursed.

Please contact our new Volunteer Coordinator Colin Powell at cpowell@paf-resources.com for more information on how you can get involved in the Pittsburgh Chapter!
The Advocacy Committee has been actively working with colleges and universities to provide opportunities to create further awareness of the internal audit profession. Our activities for this year have included a case competition; hosting two lunch series where students met with a C-Level/Executive Internal Audit Professionals to learn about their respective career path and keys to success (a special thank you to Tom Novak from BNYMellon and Linn Swanson from UPMC for participating); and various classroom presentations.

Through our discussions with professors, there is an increase in students seeking internship opportunities. Some professors are noticing a trend indicating that more and more students are looking for internship opportunities the summer after their sophomore year versus traditionally after their junior year. This affords them the opportunity to have multiple internships or the ability to work for a company for multiple years which further builds upon their experiences. Many students are offered full time employment upon completion of their internship.

Schools that we are actively working with include those in the Pittsburgh area, such as Duquesne University, Point Park College, Robert Morris University, and the University of Pittsburgh, but also the surrounding area including Indiana University of Pennsylvania and Saint Vincent College.

If you have internship opportunities, please contact me at ladawn.yesho@stbank.net and I would be happy to make a connection as it is believed to be an important experience for the future of the profession.
Internal Control Analyst II-III (Posting # 150736BR)

*This position is open due to a promotion within the Internal Controls department.

Job Summary
This position is domiciled at the FedEx Ground corporate headquarters in Moon Township, PA. The position analyzes internal control functions at FedEx Ground and FedEx SmartPost by performing root cause analysis and recommend corrective courses of action to management.

Essential Functions
• Provides internal control consultation to application development teams, corrective action teams, control self-monitoring teams, and management.
• Leads internal control reviews, projects and cross-functional teams.
• Oversees small-medium projects and initiatives; facilitates team efforts, helps to define project goals, establishes timelines, identifies resource requirements and planning.
• Drafts and recommends policies and procedures changes.
• Conducts control self-monitoring training for all levels.
• Develops applications and automates manual processes.
• Develops and executes self-audit applications to identify control weaknesses and compliance reporting.
• Challenges Sarbanes-Oxley documentation, performs testing, and assists with corrective actions.
• Maintains strong internal control and regulatory awareness.

Minimum Education
• Bachelor’s degree in Finance, Accounting, Business, Engineering, Information Technology, Criminology, or related field required; or in addition to Minimum Experience, high school degree or GED and four (4) years relevant experience in lieu of degree.

Minimum Experience
• Three (3) years of experience required in audit, internal controls, compliance, finance, or related area.

Required Skills, Abilities and/or Licensure
• Certified Public Accountant (CPA), Certified Internal Auditor (CIA), Certified Information Systems Auditor (CISA), Certified Fraud Examiners (CFE), and/or Certification in Control Self-Assessment (CCSA) certifications preferred.
• Software skills, including use of Microsoft Office software and web-based applications.
• Knowledge with audit/data analysis software tools.
• Verbal and written communication skills necessary to explain complex and/or confidential information.
• Presentation skills necessary to facilitate training and/or deliver informational sessions to groups and/or individuals.

Please contact denise.radocaj@fedex.com if you apply to this position to confirm that your resume was received. Thank you.

FedEx Ground is an equal opportunity / affirmative action employer (Minorities/Females/Disability/Veterans) committed to a diverse workforce.
Advertise with us!

The IIA newsletter is distributed to approximately 800 local Internal Audit professionals on a regular basis. Advertising with us is a great way to attract local talent to fill your open positions; and if your company has an audit group membership, employment opportunity ads are FREE OF CHARGE! See below for our advertising policies and rates.

EMPLOYMENT OPPORTUNITIES

Employment advertisements placed by audit group member companies are free of charge.

Employment advertisements placed by non-group member companies:

- ¼ page - $50
- ½ page - $100
- Full page - $200

Employment advertisements for employment agencies, recruiting firms, and professional services providers, including firms placing ads on behalf of member companies:

- ¼ page - $100
- ½ page - $200
- Full page - $400

OTHER ADVERTISEMENTS

Advertising for services or products:

- ¼ page - $100
- ½ page - $200
- Full page - $400

Attention Members:

Please take a few minutes to review your IIA profile and contact information at www.theiia.org. Maintaining current information in your IIA profile will help to ensure that you will continue to receive valuable information from The IIA.

REMINDER: Members of the IIA Pittsburgh chapter are given access to the membership list. This list is NOT to be used to solicit members. Solicitation of services/products using the chapter membership list may result in the revocation of membership.
## Pittsburgh Chapter Committees

<table>
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<th>Chairperson</th>
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<tbody>
<tr>
<td>Advocacy</td>
<td>LaDawn Yesho</td>
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<td></td>
<td><a href="mailto:LaDawn.Yesho@stbank.net">LaDawn.Yesho@stbank.net</a></td>
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<td>Diana Froats</td>
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<td><a href="mailto:Diana.Froats@MSASafety.com">Diana.Froats@MSASafety.com</a></td>
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<td>Certifications</td>
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<td>Membership</td>
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<td>Newsletter</td>
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<td>Volunteers</td>
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- **Jonathan Bentrim**
- **Beth Bodner**
- **Dawna Fisher**
- **Diana Froats**
- **Mark Lou Gegik**
- **Stacy Juchno**
- **Jayne Mcgoey**
- **Steven Melletz**
- **Jim Risbon**
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