

"Communication is the Engine that Turns the Wheels Toward Super Savings"

Dave Cone & Heidi Burkart

Evergreen School District & Camas School District

May 2016

Evergreen Energy Achievements

- \$10.4 million saved since November 2008
- 26% less energy used now than in 2001, despite the addition of 720,000 SF since.
- All of our school facilities are ENERGY STAR certified
 - 75pts. or better
- EPS was designated a Top Performer by ENERGY STAR for having a Portfolio average of 75 or better (91).

Evergreen Energy Achievements

- Overall energy reduction = 43.7% since 2008
- ENERGY STAR Partner of the Year 2010 & 2011 Sustained Excellence Award - 2012, 2013, 2014, 2015, 2016
- Gresham-Barlow >30% savings
 - Achieved a district-wide Portfolio rating of 75 or better
 - Currently ALL schools have achieved ENERGY STAR designation

Camas Energy Achievements

- Energy Reduction of 33%
- All Schools are ENERGY STAR certified
- Enacted Policy
- 28% Reduction against a 2014 Baseline
- Liberty Middle School Honored as a Green Ribbon School, Receiving US Dept of Education Sustainability Award
- First School District in Better Building Challenge to Meet and Surpass its District Wide Energy Reduction Commitment (20%)

Our Strategy

Guidelines for Energy Management Overview

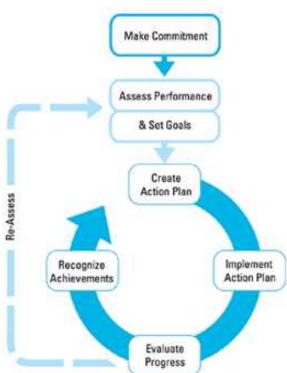
EPA offers a proven strategy for superior energy management with tools and resources to help each step of the way. Based on the successful practices of ENERGY STAR partners, these guidelines for energy management can assist your organization in improving its energy and financial performance while distinguishing your organization as an environmental leader.

The steps:

- . STEP 1: Make Commitment
- STEP 2: Assess Performance
- STEP 3: Set Goals
- STEP 4: Create Action Plan
- STEP 5: Implement Action Plan
- STEP 6: Evaluate Progress
- STEP 7: Recognize Achievements

Need help getting started?

Use our <u>Energy Program Assessment Matrix</u> which is designed to help organizations and energy managers compare their energy management practices to those outlined in the Guidelines.



Communication

- Why is communication important?
- How is communication valuable?
- With whom do we communicate?
- Once a target is identified, how do we communicate with them?

Why is Communication Important?



- Energy management takes leadership and communication is essential to leadership. Almost any good leader is a good communicator.
- Communication is fundamental to motivation. How in the world are you going to get people to join your team if you can't motivate them to do so?
- Communication is a two-way street. It's important to be able to hear about possible roadblocks to the work you're trying to accomplish. This allows you to better work as a team to identify and solve problems, possibly identifying win/win situations for both parties.



Why is Communication Important?



- You have constituents depending on you to bring value to your organization. It's critical you have a way to let them know!
- Communications allows you to create, shape, and maintain relationships.
- Communications is the key to teamwork and you need a good strong team to carry out the work of energy management.

Why is Communication Important?

It's policy!

- The foundation of ENERGY STAR's Guidelines for Energy Management is "Make a Commitment". That commitment must be made from the top down (i.e. Board and Administration). The best way to codify that commitment is to cement the commitment in policy.
- Policy drives the actions that occur throughout the entire energy management process. And...the best way to confirm that you and those around you are following the policy is to report the very specific way in which that is occurring.

Evergreen School District #114

Board Policy No. 8600

Section: Non-Instructional Operations

Efficient and Responsible Use of Resources

The Board of Directors recognizes that resources are limited and come at a cost. It also understands that the activities engaged in by the district impact the environment. As a body of the local community, the Board advocates the responsible use of available and necessary resources in conducting the business of educating its students. The Board believes it is both its environmental and financial responsibility to engage in a program that minimizes costs of resource utilization and promotes environmental stewardship.

The Board believes that such a program has several components. These components include:

- The establishment of goals and activities designed to effectively and efficiently manage available resources.
- · The promotion of, and participation in, conservation efforts by staff and students.
- An expectation of responsible behavior on behalf of district students and staff.
- Regular reporting of the district's activities and progress toward meeting its resource use and environmental impact goals.
- Engaging in educational opportunities for staff and students that promote environmental stewardship and responsible resource use.
- Consideration of the most prudent use of available resources in the design and construction of new buildings and remodeling of existing buildings.
- Recognition that responsible resource use and environmental stewardship have a financial
 component and, therefore, the district has an associated fiscal responsibility to its
 community in their management.

The superintendent, or his/her designee, shall implement, direct, monitor, evaluate, and periodically report district resource conservation efforts.

History: Combined with Board Policy 8700 February 10, 2009.

Adopted by the Board of Directors: April 13, 1981

Revised by the Board of Directors: February 10, 2009

Why is Communication Valuable?

- Energy management requires buy-in from so many different entities. It helps you let them know why you need them as part of the team.
- The bottom line is, saving energy saves money. The money saved can then be available for the work the other entities want to do and you need to communicate that.
- Communications is the key to teamwork and you need a good strong team to carry out the work of energy management.



With Whom is it Important to Communicate?

- Board, Superintendent, and district administration
- Facilities and Maintenance
- Local community, including PTAs and parents
- Building staff and students
- Utilities
- Support organizations
- Peers

Board, Superintendent, and District Administration

■ Why?

- You need to let them know that you're doing the work they charged you with and that the work has been successful.
- These are the people charged with the financial support of energy efficiency work.
- The more you're able to build trust with these people the more likely the support for your work.

Board, Superintendent, and District Administration

■ How?

- Share data that you have collected and compiled over the years, especially that which represents significant successes.
- Share brief "case studies" that highlight different projects in which you have been involved, especially if you have requested significant funding.

Facilities and Maintenance

What?

- Your goals and philosophy, especially as it regards Maintenance work order triage
- Projects you're planning and how they will impact Facilities and/or Maintenance
- Seek our their direction and support for specifying products and projects
- District policy

Project Example: Pneumatic to DDC Retrofit

- Two schools
- Overall project cost: \$142,000
- Utility Incentive (electric units): \$49,000
- Net cost to district: \$93,000
- Savings...\$120,000 annually

Project Example: Delamping

- Identified by light meter (\$134) and compared to IESNA standards
- Custodial time...already cleaning the fixtures
- Lamp disposal (thousands...e.g. Sunset ES)
- Annual savings: \$45,000
- Goal to make permanent

Local community, including PTAs and parents

What?

- District success
- Participation with ENERY STAR programs...this also helps market ENERGY STAR itself
- Projects you have undertaken that have made conditions better for their children (e.g. IAQ)
- Education you have provided to students throughout the district
- District policy

Utilities

What?

- Incentives...either to take advantage of or find out about
- That your use of available incentives has been successful...this can build a bridge of credibility for future work
- Get in their communication circle. They often will discuss energy efficiency trends of which you may not be aware.
- Find out whether something you're considering has a track record of success.

Mechanisms for Communication

- Website
- School or district newsletter
- Newspaper/Radio
- Flyers
- Meetings
- Emails
- Work orders
- Thank you and/or support notes
- Districtwide committee





Thanksgiving Break Shutdown Activities Facility Name	C Turn off automotic orinal flushing systems.
C - Custodian: T - Teaching Staff: M - Maint. Staff.	M Check actual water meters to verify there is no use due to water leaks.
Lighting	Erevelope
Turn of as many exterior lights as permitted by the administration. Leave on only security lighting. Set up a new schedule on the time clocks for the exterior lighting if appropriate.	Close all curtains blinds in unoccapied areas and classrooms to belp reduce building.
M implement an all-dark campus for interior and exterior lights if permitted by the administration except for emergency lighting.	Sur-
M Ensure all exterior lighting that is left on is controlled by a photocell or time clock with	Klichen
proper settings.	C Confirm that all kitchen equipment (gas and electric) in turned off. For equipment pilot light and is not used during the spring, the gas valves should be closed.
M Use interior lighting only in the areas being occupied. Use daylight if adequate.	C Consolidate items from multiple refrigerators into one, and turn the others off.
C Turn off display lighting	
	-
HVAC	Miscellaneous Equipment
M Set HVAC time clocks and/or EMCS for minimum operating time. Operation should match	C Turn off compressors used in shops (into, wood, etc.)
the Thanksgring occupancy levels	T Check to make sure all unnecessary electric appliances (overhead projectors, copi- computers, printers, TVs, fax, radios, water coolers, document cameras etc.) turne
M Set HVAC controls wwitches to allow in the amount of outside air (OSA) needed for the number of occupants scheduled for the different areas	T Make sure break room refrigeration are cleaned out and turned off, if possible
M Set HVAC controls to a minimum temperature of 55 degrees F during times when not	C Unplug vending machines (inform vendors of intentions).
occepted.	C solute remain mentacy fracta sentences.
M Tren off all automatic and manually operated exhaust fams. Study the need for vessilation fam during the set back period. Turn off those that do not interfere with the HVAC system.	-
Domestic Water and Domestic Hot Water (DHW) M. Turn off electric water heaters at the circuit box (if not needed over the break). Turn off any hot water boosters for katchen distinuations. M. Turn off DHW circulation gumps, if feasible.	
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OPERATIONS NOTICE TO REMOVE

PLEASE REMOVE ELECTRICAL APPLIANCE(S) WITHIN THREE DAYS FROM NOTICE DATE.

RELOCATED TO CSD SURPLUS.

In accordance with Camas School District Energy Policy Procedures 6811P, Section Plug Loads*

No personal appliances will be allowed in classrooms without prior written approval. Mun refragerators, necrowaves, cofteemakers, hat plates, tooster ovens, crock pass, bread making machines, specialized grills must be for commercial was and be limited to the kitchen, facility touries or other appropriate area defined by the principal and approved by the Operations Department.

Date of No	libration
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Date Reloca	ated to Surplus:



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Date of Nothical	DIL
Site:	Room
Date Relocated to	5 Surphis



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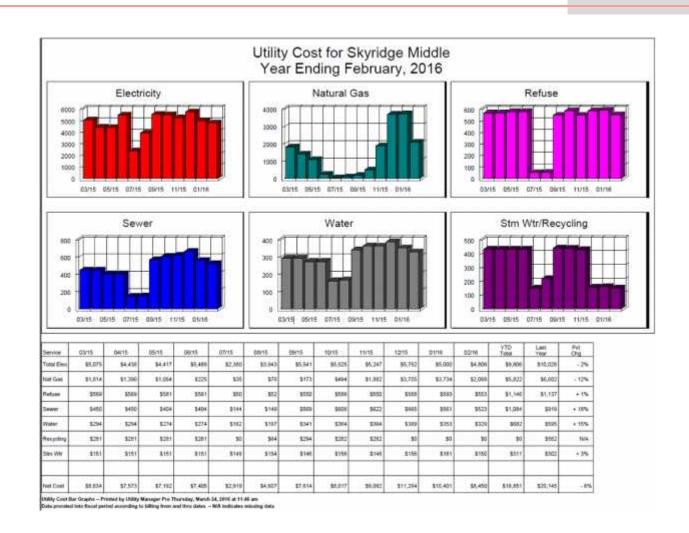
□Refrigerator	Filhader
EMICIONAVA.	□Hot Plate
DToaster Oven	□Coffeemaker
□Bread Machine	□ Crock For
□Specialized Grill	

ITEMS NOT REMOVED WILL BE RELOCATED TO CSD SURPLUS.

In accordance with Camas School District Energy Policy Procedures 6811P, Section Plug Loads:

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Date of Notification	on
Site:	Room
Date Relocated to	Surplus'



GOOD SEWS REPORT



the Washington Traffic Safety Commission, the National Highway Traffic Safety Administration, and the Office of the Supermisendent of Public Instruction honored White during a pre-game commission.

Herhago High School's Dance Team recently competed in the Washington Interscholastic Activities Association 4A



Dance and Drill State Championships at the Yakima Valley Sundome in Yakima, Washington. The team won trophes in two out of their three categories and placed fourth in hip hop, fifth in dance and sixth in pose In addition. Hamna Powers, a Matantala Bown Migh School student, placed second in the drill down competition.



Monaton New Light School students Emily Leland and Ratika Jain investeen maned recipients of the 2015 Arthrate Award for Aspuratous in Computing for the Overson and

Southwest Washington Affiliate by the National Center for Women and Information Technology This aware honory young women in high school for their computing retated atthe tempets and interests. Lefturd and John were aclered based on their computing as fift spiritude. Feedership artifly, occatenate instory and plans for post secondary education.

Congratulations to Shelby Bofus and Nolon Henry from Union High Echael who were named fine lists. For the Mandhalf You'll Desderoup Award, Bafus, and Henry joined Superintendent John Breeder of the annual George C. Manshalf Public and Youth Leadenship
Awards
Dumer, Also
nominated and
recognized
Evergreen
High SchoolMichale
Matthen
Rebecca



Mattson and Bailley Simms; Heritage High School-Julia Agarkov, Soogh Choi and Jarod Luedecker, Mountain Piew High School-Rittlin Jain, Union High School-Isabelle Hansen, Madisen Hers, Sanjay Sampath and Madeline Shoup, Chirk Chanly Shilk Center-Ryan Erwin.

Evergrown High School (EHS) American Sign Language (ASL) students won first place in a composition called. "So You Think You Can Sign?"



They performed a mix of sanga from "Taniller to Girls Inter Waters Enve Fun" to "We Are the Champione" This is the

second year in a row Evergreen High School ASL has wen first place E.PS ASL members that noticipated were Falica Doualde, Secold Docard, Janet Duong Victoria Duong, Austin Gilman, Elopha Frede Britman Starte, Sierra Myers, Andie Bay, Castrie, Roser, and Alexander Ferdig.

Evergreen Public Schools (EPS) has been named 2015 Energy Star Parlier of the Year Startined Excellence recard winner by the Oasted States Environmental Protection Agency (FPA) EFS has been an energy parties care 2009 and has wen the Energy Star Partner.



of the Year award four times. The award is the EPA's in best Energy Star bonton

A MESSAGE FROM THE SUPERINTENDENT

Work has begun on 2015-16 school year

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John Dooder

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YOUR EVERGREEN SCHOOLS

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Projects ramp up over summer



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Evergreen Public Schools Resource Conservation Incentive Guidelines

Participation (60%)

In order to receive the full amount in this category, the site must produce evidence that staff and students have participated in District directed conservation endeavors. Those include:

- Site must be able to show that they have participated in seasonal shutdown activities (form provided).
- Site must provide evidence of regular attendance at the district's Resource Conservation Committee meetings.
- 3. Site must convene a site-based "green" team and report on its activities.
- Site must participate in the Washington Green Schools program, and work toward and ultimately complete Green School certification.
- Site must provide evidence of an active comprehensive recycling program (bottles, cans, paper, food waste, etc.).
- Site must provide evidence that they comply with district Resource Conservation Policy guidelines.
- Site must provide evidence of limiting personal lamps and appliances. Personal lamps that utilize compact fluorescent or LED lamps in appropriated wattages are allowed.
- Site must designate an "energy champion." The "champion" will be responsible for identifying waste and reporting it to the district's Resource Conservation Manager.

All items above must be verifiable.

Performance (20%)

Note-In order to be eligible for the Performance portion of the incentive, sites must meet 80% of the Participation and Effort requirements respectively.

Has overall building energy and water use, as well as solid waste generation, declined over the past year based on available data? Sites vary on their ability to reduce their utility use and waste production based on apecific benchmarks for each aite. Performance reimbursements will take into account these benchmarks as well as guidelines provided for site-types (square footage, usage) as provided by energy conservation agencies. Consideration will also be given for energy and water use reduction efforts as well as waste reduction efforts that are reported to the district Resource Conservation Manager.

Effort (20%)

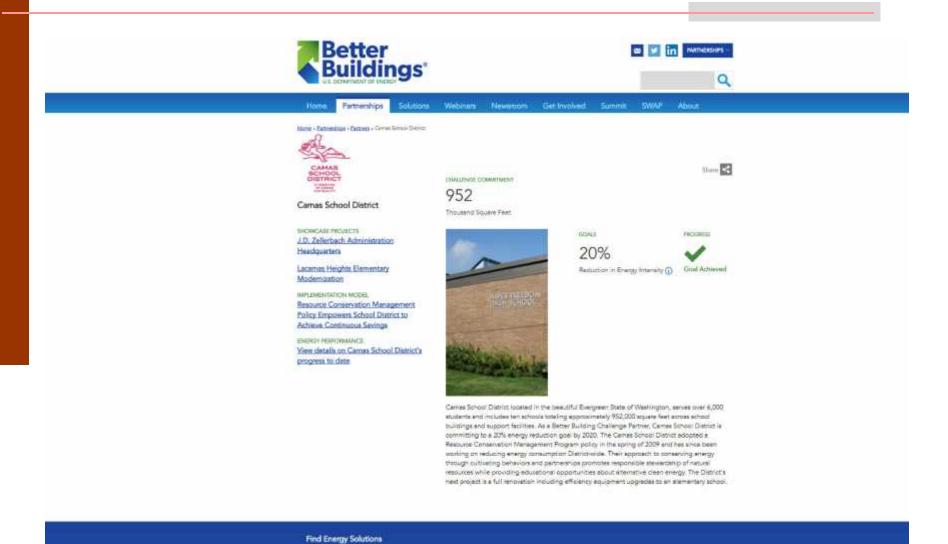
What additional steps has the site taken to reduce energy consumption or limit solid waste production, beyond those directed by the district?

Each site will need to submit a written detail delineating the extent to which their savings efforts have gone above and beyond that which is required by the district. Efforts will be evaluated by a district committee and incentives will be awarded accordingly.

Amounts (listed in potential earnings)

Level	Participation	Performance	Effort	Total			
High School	\$1200	\$ 400	\$ 400	\$ 2000			
Middle School	\$ 900	\$ 300	\$ 300	\$ 1500			
Elementary School	\$ 900	\$ 300	\$ 300	\$ 1500			

		Participation 60%																		
School		Attended RCC Meeting 25%						Seasonal Shutdown Acknowledged 10%				WAGE Progress		ž	101.0	os timit	10.0	20%	162 162	
	1	2	3	4	5	Calc	Thanksgving	Winter	Spring	Calc		25%		Reycing 12%	Policy Congilance 10%	Personal Appliance Limit 19%	Desgnoted Energy Champon 19%	Performance 20%	Effort	Total
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OVERVIEW

Energyees Public Schools operand the 2014-15 school year by reducesting students in the newly refusit Corolline Biomestary School Fast tracked perceitings perceitings particulating and contraction allowed this school to spen just 18 moreths after a devantating five burned it to the ground. Students, stuff and commonly removed ymmethers calclusted as Governor by Busine hilped cat the ridden on the school.

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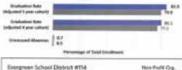
The new Pentily and Constructly Economy Continues continue to serve a greeing and diverse population. At the sold of the 2016–13 solised year, more than 69 perceived of statestic qualified for free or reduced branch. The number of moderns who did not have fixed and stable beauting continued to gree; Dual language programs continues to their stable through a caller of Natural Condens—finers in other languages—collarates at schools, not distributed to the article of the collection of the continues of a stable of Natural Condens—finers in other languages—collarates at schools, and stadents who are proficient in smother language can test and receive credit for it.

As the student population charges, and enrollment remains rable at over 20,000 students, the district continues to preveale versure for personalized increting options. Explaination is using technology to drive enhanced contribution options remain a printity for Evergreen moderate and stud. The high aclassif graduation rate for the district continues to enceed show average.

District financial resources continue to be targeted at achooditesdem based programs rending in more disfars upon the classrooms than other peer districts. Sixtags in bread refusesing to energy seeings pervise additional tomanus, and reduce targeter busiless.

ATTENDANCE





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FACILITIES AND OPERATIONS

Overall, student population growth constituted brity first at over 20,000 and outside the first the otherd year. However, the student distribution among actively provided exists unuqual distribution, and some actions were coppe with continuous limits. With the captak is the reconstruction limits. With the explose, is the reconstruction provided from the pipeline. Ferrginer Paulite Schools Board of Directions and staff ministrated development plans and looked at current and finites school capture plans.

For the airth year in a row, Evergreen Public Schools received the Energy Sear Postner designation for its concervation efforts. In one arey further, Irrup Elementary School was one of their schools by Webbingson State in the named a Green Ribbino School by the U.S. Department of Education This bears colories are the robustion of energy costs and impacts, the improvement of health and welliams of the school, students and stuff, and the cost of efficient representational and scatteringle education at Irrup.

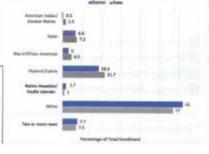
The Energence Transportation Department, operating at 100 pureus efficiency using from the Washington hint Superimendant of Public International office and a 100 pursuest asking passage reting by the Washington State Paris, provided over 27,865 student trips a day. The 203 hours not 600 means and translated 3234-814 or 100 no. 203

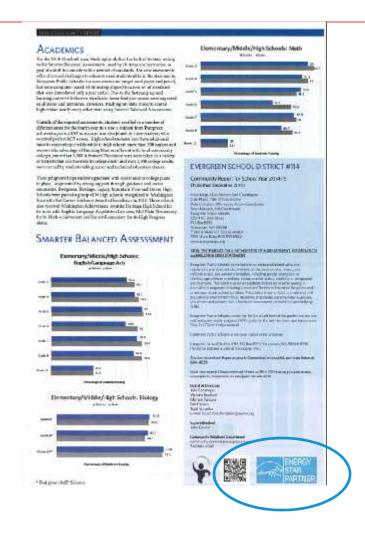
The privately in to home schemic at two operating feeds and provide regular and on-going maintenance. With 40 buildings ranging from 65 years and to brand-one; the distruct has facilities and naisotreance said that do both preventive work as well as regional to emergencies for metanoc, glumbing leaness are a falley occurrence.

By the 2017-19 induced poor; the district is connectified to 1:1 inclusioning for students in gravites 4-12. To conserve optimal device operation, the charact is excepting up the networks inclusive size by adulting additional window capability at all schools, extracting solety, security and forward melwans in inplace, and deploying devices to students and students in pulse regimes, for the 2014-13 admini paractiment has 3,000 student devices were in place, with marcher 2,500 coming some. A verbanding group is working on foce-training editors and procedures, records paidware and adolescent and conveniences.

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May 2015 Enro liment: 26,443





Label · Performance

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Thank You

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