



AGENDA-AT-A GLANCE

2022 Spring NMTC Conference

2022 New Markets Tax Credit Conference Agenda

June 9-10, 2022

*All times EST

Wednesday, June 8

9 a.m.-4 p.m.

NMTC 101: The Basics

Learning objectives:

- Identify the role tax credits serve in incentivizing corporations to invest in low-income communities
- Calculate when and how many credits are claimed based on the amount of qualified equity investment(s)
- Differentiate between the roles of the CDFI Fund, CDEs, investors and Qualified Active Low-Income Community Businesses (QALICB)
- List the elements of the new markets tax credit program definition
- Identify the advantages of the leverage structure in reducing tax credit pricing as well in lowering interest rate for QALICBs
- Compare the success rate of allocation amounts awarded vs. requested as well as number of applicants vs. allocatees among all previous allocation rounds
- List the ways a member of a governing or advisory board can represent the interests of a low-income community
- Define what it means to be a “low-income community” and differentiate between primary and secondary criteria for being an area of higher distress
- Identify the tests needed to make a business a QALICB
- Differentiate between the direct tracing and the safe harbor tests for satisfying the “sub all” requirement
- Identify which actions violate NMTC program rules and lead to recapture of new markets tax credits

Instructional delivery method: Group live

Program level: Basic

Prerequisites: None

Advance preparation required: None

Recommended field of study: Taxes

Recommended CPE credit: 6

Thursday, June 9

9:45-11 a.m.

Washington Report

Learning Objective(s): Identify legislative options for the NMTC incentive in 2022 in light of the upcoming midterm elections

Instructional delivery method: Group live/group internet based
Program Level: Update
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1.5

11 a.m.-Noon

Investors, Equity and Success

Learning Objective(s): Identify elements in NMTC transactions that investors find attractive as well as successful elements during the pandemic

Instructional delivery method: Group live/group internet based
Program Level: Update
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

1:30-2:30 p.m.

NMTC Plus ...

Learning Objective(s): Identify best practices for combining the NMTC with other federal tax incentives, state incentives, and using SBA assistance to fill financing gaps

Instructional delivery method: Group live/group internet based
Program Level: Intermediate
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

2:45-3:45 p.m.

Finishing Strong

Learning Objective(s): Identify best practices for winding down an NMTC transaction, including things you can do early to get ready for the end of a deal

Instructional delivery method: Group live/group internet
Program Level: Intermediate
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge

Recommended CPE credit: 1

4-5 p.m.

Investing in Diversity

Learning Objective(s): Identify best practices to grow diversity, equity and inclusion in your organization

Instructional delivery method: Group live/group internet based
Program Level: Basic
Prerequisites: None
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

Friday, June 10

9- 10 a.m.

CDFI Fund Insights

Learning Objective(s): Identify application and compliance issues for the 2021 allocation round, as well as anticipated changes for 2022

Instructional delivery method: Group live/group internet based
Program Level: Intermediate
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

10-11 a.m.

Understanding “But For”

Learning Objective(s): Identify best practices for showing the importance of an NMTC development and how to measure them

Instructional delivery method: Group live/group internet based
Program Level: Intermediate
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

11 a.m.-Noon

Alternate Financing Tools

Learning Objective(s): Identify potential financing tools to assist in building up low-income communities

Instructional delivery method: Group live/group internet based
Program Level: Intermediate
Prerequisites: A basic understanding of the NMTC incentive
Advance preparation: None
Recommended field of study: Specialized knowledge
Recommended CPE credit: 1

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