

Email: November 2, 2009

Dear Merrie,

It was a pleasure to talk with you today and to learn that the National SBIR conference will be in Hartford this coming April. Based on our experience last year at this conference that you organized, we will definitely attend again. You are free to use the contents of this email however you choose.

As you know, we scheduled a number of one on one conferences with companies we thought would be interested in our identification/authentication technology. One of the companies was Lockheed Martin, and we were elated that they called us about two weeks after our meeting and requested that we join with them in an SBIR solicitation for the Navy. They provided us with a letter of support, and we were selected by the Navy as one of three prime contractors for this SBIR. We are currently closing in on our third and final report to the Navy from which we hope we will be selected to produce a prototype for the Navy in Phase 2 of this SBIR. Should we be selected for Phase 2, the funds generated will allow us to hire additional staff to work with outside vendors as well as to augment development internally for this important project. If the prototype is accepted, our technology is targeted to be deployed on 104 ships and 150,000 Navy personnel under the guidance of Lockheed Martin as prime contractor for this commercialization phase. Needless to say, had we not attended your conference, we would never have had the opportunity to make this important connection to Lockheed Martin.

Thank you for providing to us and others this valuable opportunity to showcase our collective technologies.

Best regards,

Scott

Scott S. A. Coby
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