



**New Mexico Area Council
November 2nd and 3rd, 2018**

**The Courtyard Albuquerque
5151 Journal Center Boulevard
Albuquerque, New Mexico 87109
Saturday, November 3, 2018**

Friday, Nov. 2nd - Resource Development Workshop

Susan Schnase, Senior Director, BGCA. Resource Development Club Consulting, provided training on the 9 You Need (Nine Essential Fundraising Elements for Long Term Success in Resource Development) and the Rural Club Resource Development Toolkit.

Clubs in attendance:

- Aztec Boys & Girls Club
- Boys & Girls Club of Sierra Blanca
- Boys & Girls Club of Otero County
- Boys & Girls Club of Las Cruces
- Boys & Girls Club of Farmington

Saturday, Nov. 3rd Board Transformation Workshop

Pre-registered Clubs attended Phase 1 of the Board Transformation Program facilitated by Debbie Verges.

Welcome & Introductions:

Jodi Millerbernd, Southwest Region Vice President welcomed everyone to the meeting. The following were present:

- Boys & Girls Clubs of Central New Mexico: Tim Sheahan (CEO), Glenn Rosenbaum (Board)
- Boys & Girls Club of Las Cruces: Ashley Echavarria (CEO), David Dean (Board)
- Boys & Girls Club of Otero County: Jessica Garcia (Interim CEO), James McClung (Board), Jimmy Deer (Board)
- Boys & Girls Club of Sierra Blanca: Tim Coughlin (CEO), Barry Foster (Board)
- Boys & Girls Club of Farmington: Maria Rodman (CEO), Shawn Benally (Board)
- Boys & Girls Clubs of Santa Fe: Roman Abeyta (CEO), Sarah Gettler (Staff)

- Aztec Boys & Girls Club: Michael Patch (CEO)
- Boys & Girls Clubs of America: Jodi Millerbernd, Johnny DiBartolo, Mark Branch, Clifford Grimes
- Guests: Kip Koso (National Area Council Representative)

New Mexico Alliance Update

Jodi Millerbernd presented an update on the NM Alliance on behalf of Joyce Glasscock. See attached report.

NM Area Council Business Meeting

Meeting called to order by David Dean at 1:18 p.m. With no quorum present, the group proceeded with the agenda and votes, and will need to have votes taken electronically until a quorum is reached.

Approval of minutes of Spring 2018 Meeting: A motion was made by David Dean to accept the minutes as presented, motion seconded by Glenn Rosenbaum. Motion passes with those in the room and will be recommended to pass electronically.

Treasurer's Report: Ashley Echavarria noted the ending account balance of \$6,030.26 which was current through October 31, 2018. Revenue for anyone who paid for the current meeting after October 31 was not included. Ashley also noted that expenses for the current meeting and merchant fees for the current meeting were not included in this report. Additionally, Ashley noted that \$200 out of each Club's Area Council dues would need to be transferred to BGC of Central New Mexico for the Youth of the Year Scholarship fund, so the NM Area Council bottom line will eventually be much lower.

A motion was made by Glenn Rosenbaum to accept the financials as presented. Motion seconded by Jimmy Deer. Motion passes with those in the room and will be recommended to pass electronically.

Youth of the Year Scholarship fund at Carlsbad Community Foundation: An e-mail from Cameron Ballantyne (former CEO from Boys & Girls Club of Carlsbad) was presented to the group which summarized the funds being held at the Carlsbad Community Foundation. There is still a lack of clarity on what exactly can be done with the funds according to the presented documents.

The group agreed that the intention of the money is to utilize it for YOY scholarships, and has the main goal of transferring these funds to existing YOY fund held by BGC Central New Mexico. If the Community Foundation will not allow that, our second best option would be to move it to a designated fund.

Mark Branch agreed to talk with Community Foundation to figure out the fund and to look into termination clause about cash falling below \$10,000. Mark will then communicate back to area council leadership and then leadership will move info out to the whole state for action.

Review election of Area Council Chair and Treasurer positions and planned succession: Kip Koso asked about the background info to why the treasurer/secretary role is normally the CEO of the Club whose liaison is the Area Council Chair, and opened up a discussion about other options. Bylaws were looked at, and a call for volunteers to further review by laws and make recommendations was made. The following agreed to serve on a committee to review by laws and make any necessary recommendations about changes:

- Maria Taranjo
- Jimmy Deer
- Mark Branch

- Barry Foster

Logistics for future Area Council meetings: A discussion was held about the Location of future meetings and the need to plan meetings as far in advance as possible. Kip Koso asked what the benefit to moving meetings around the state and/or keeping meetings centrally localized. Group agrees that YOY should be moved around and all fall meetings should be held in Albuquerque since it is centrally localized.

Johnny Dibartolo discussed the process for military Clubs to get approval to travel, and that it is important to have dates well in advance for military participation. He stated that military Clubs want to be involved, but topics such as fundraising and board development are not relevant to them.

Mark Branch asks if there is a plan for the rotation of YOY from year to year. A discussion was held, and it was determined that the location of the following year's YOY should be determined at each YOY.

The group agreed that moving forward, the spring Area Council meeting/YOY should always be held on the 2nd weekend in March, and the fall Area Council meeting shall be held on the 1st weekend in November.

A discussion is held on what the criteria should be to be eligible to host YOY. A call for a committee to discuss this was made, but the group agreed to use this as a discussion topic during the next CEO conference call.

Sarah Gettler and Roman Abeyta presented the plan for YOY 2019, which will be held at Buffalo Thunder Casino on March 8 & 9th, with a room rate of \$95 per room. Jr. YOY information will be forthcoming, (January 1 is the cutoff age for YOY and Jr. YOY).

Tim Sheahan mentioned that he is working on Statewide YOY sponsor – Fidelity Investments.

Kip Koso asked how nominations take place for AC officers, and mentioned that this needs to be addressed when the committee reviews the bylaws.

A suggestion was made to send out a solicitation for nominations by e-mail so that a vote can take place in March. Board members in the room need to be on the nominating committee or make a recommendation from local board to be on committee

A motion to close the business meeting was made by Glenn Rosenbaum at 2:18 p.m. and seconded by Barry Foster. Meeting adjourned.

Area Council Redesign

Jodie Millerbernd & Kip Koso discussed the Area Council redesign initiative and a discussion was held on priorities for New Mexico.

The Board's Role in Safety

Lauren Rowe, Director of Child and Club Safety, presented safety tips and how the board should be involved in Club safety.

Adjournment.