



AEO CONTRIBUTIONS TO INCREASE IN A COMPANY'S COMPETITIVENESS AND NATIONAL FOREIGN TRADE

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INTRODUCTION



CHRONOLOGY OF MALAYSIAN AEO

2004

✓ CUSTOMS GOLDEN CLIENTS (CGC)

2005

✓ SIGNED LETTER OF INTENT

2010

✓ FORMALLY OPERATIONALIZED

2014

✓ 1st MRA IMPLEMENTATION

Panasonic

B | BRAUN

infineon

KEYSIGHT
TECHNOLOGIES

TOP GLOVE
TOP QUALITY, TOP EFFICIENCY
THE WORLD'S LARGEST RUBBER GLOVE MANUFACTURER

 **Agilent Technologies**

DENSO

PLEXUS

SAMSUNG

BRIDGESTONE

intel

brother

NXP


COLGATE-PALMOLIVE

plexus
WORLDWIDE.

L'ORÉAL
MALAYSIA

ESTÉE LAUDER

3M


HUAWEI

Tetra Pak

ZALORA

WD Western
Digital

Flexitech
Products. People. Drive.


BOSCH
Invented for life

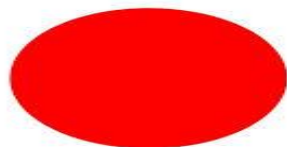
Cargill



MRA CONCLUDED



税関
Japan Customs



27 JUNE 2014
Brussels



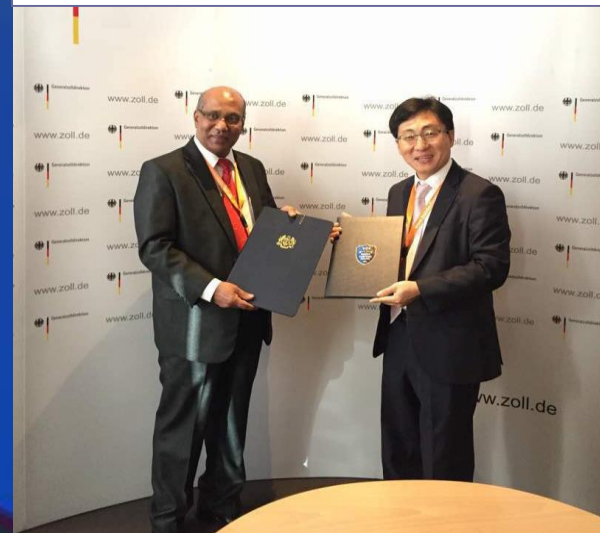
Customs and Excise Department
The Government of the Hong Kong
Special Administrative Region



17 MARCH 2016
Kuala Lumpur



관세청
KOREA CUSTOMS
SERVICE



16 OCTOBER 2017
Berlin

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AEO COMPANY'S COMPETITIVENESS



WHAT DO WE PROVIDE

1. Automated and fast approval
2. Fast clearance
3. Post clearance audit
4. Deferred payment of duty
5. Mutual Recognition Arrangement



INCREASE COMPETITIVENESS - FACTORS

1. Savings to the Malaysian AEO

- **Simplified Customs Declaration**
- **Cost saving**
- **Time saving**



INCREASE COMPETITIVENESS - FACTORS

2. AEO companies are enjoying seamless flow of trade under MRA

- **Recognition as secured companies**
- **Lower risk category**
- **Reduce risk score**
- **Fast clearance of goods**



INCREASE COMPETITIVENESS - FACTORS

3. Compliance level and awareness in supply chain security increased.

- **Low risk company**
- **Self compliance**

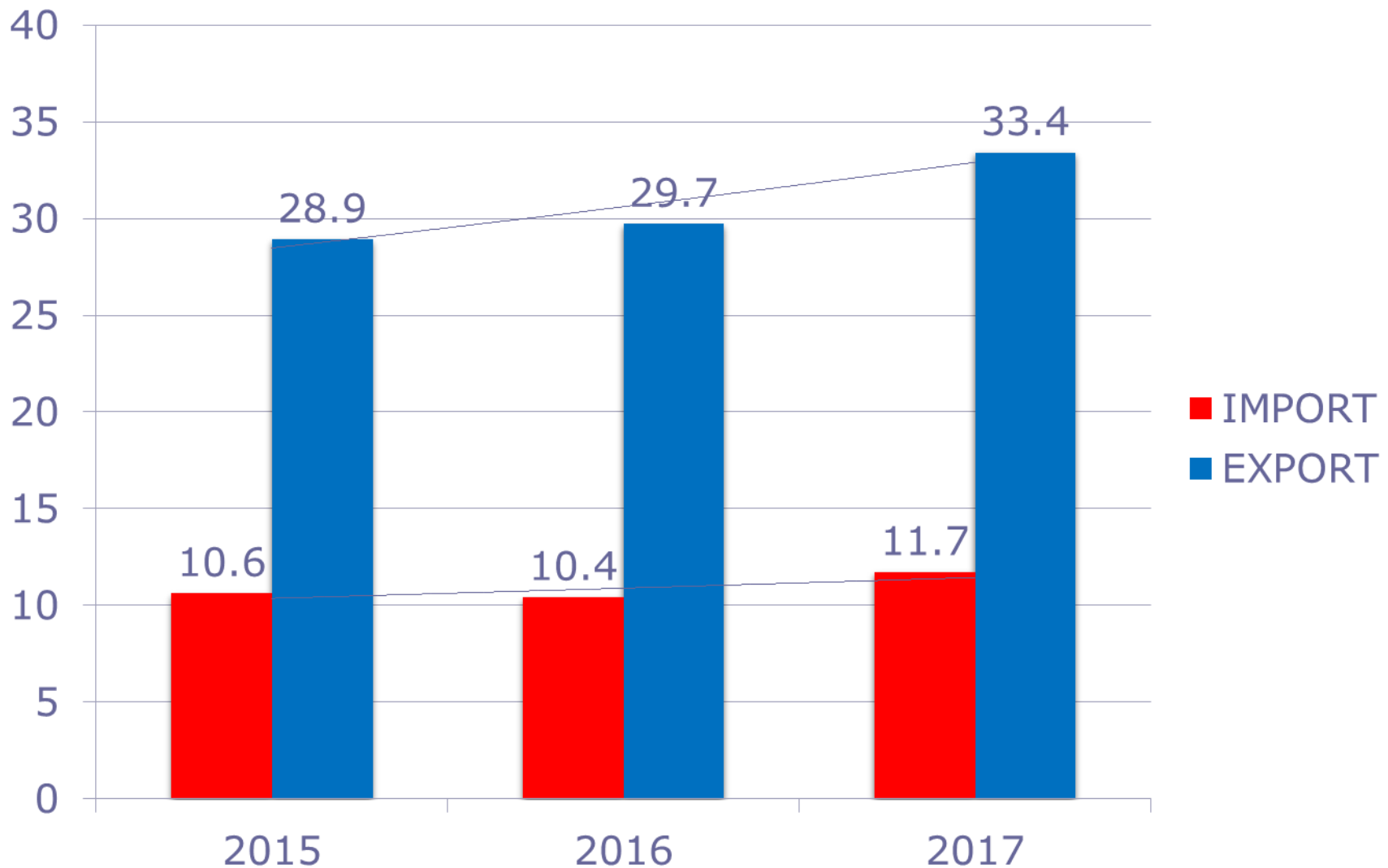
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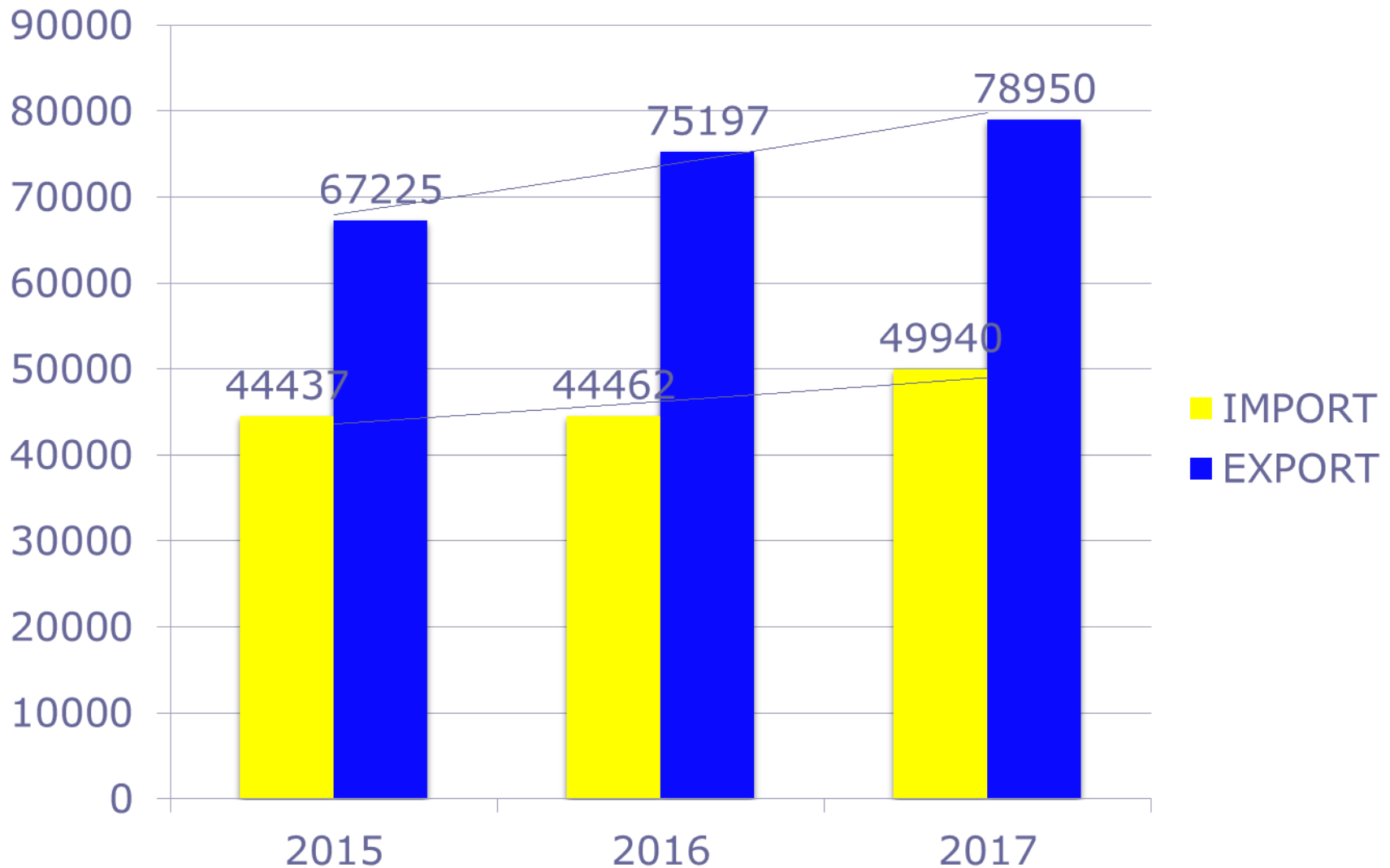
AEO AND FOREIGN TRADE

AEO FOREIGN TRADE STATISTICS

(Value in billion MYR)



AEO FOREIGN TRADE STATISTICS (Transaction volume)





ROYAL MALAYSIAN CUSTOMS DEPARTMENT

THANK YOU
Terima Kasih

