

FCIA Presents:

Kick-Butt Advancements in Fibre Channel

Panel Session

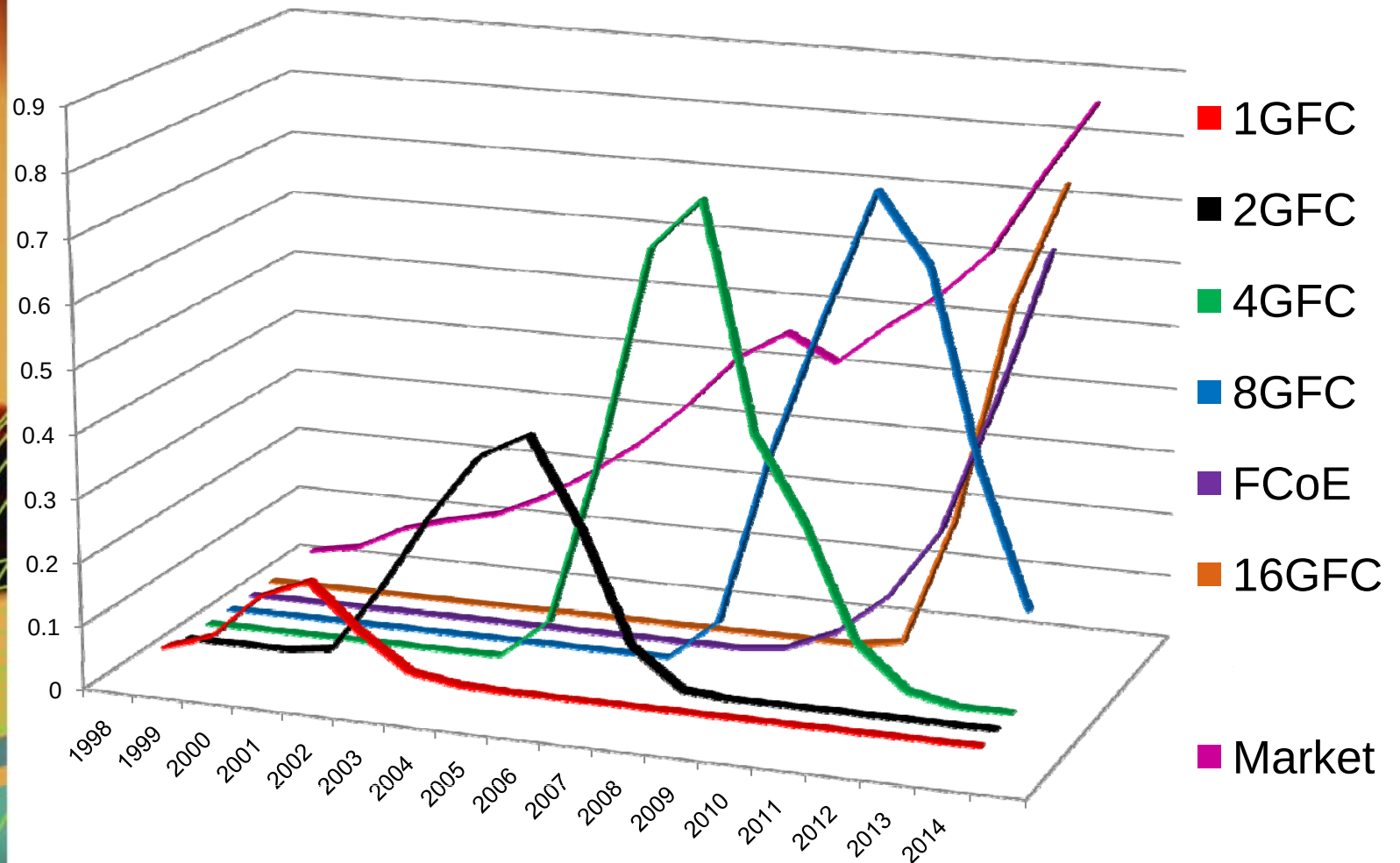
Moderated by

David Vellante, Co-Founder, The Wikibon Project

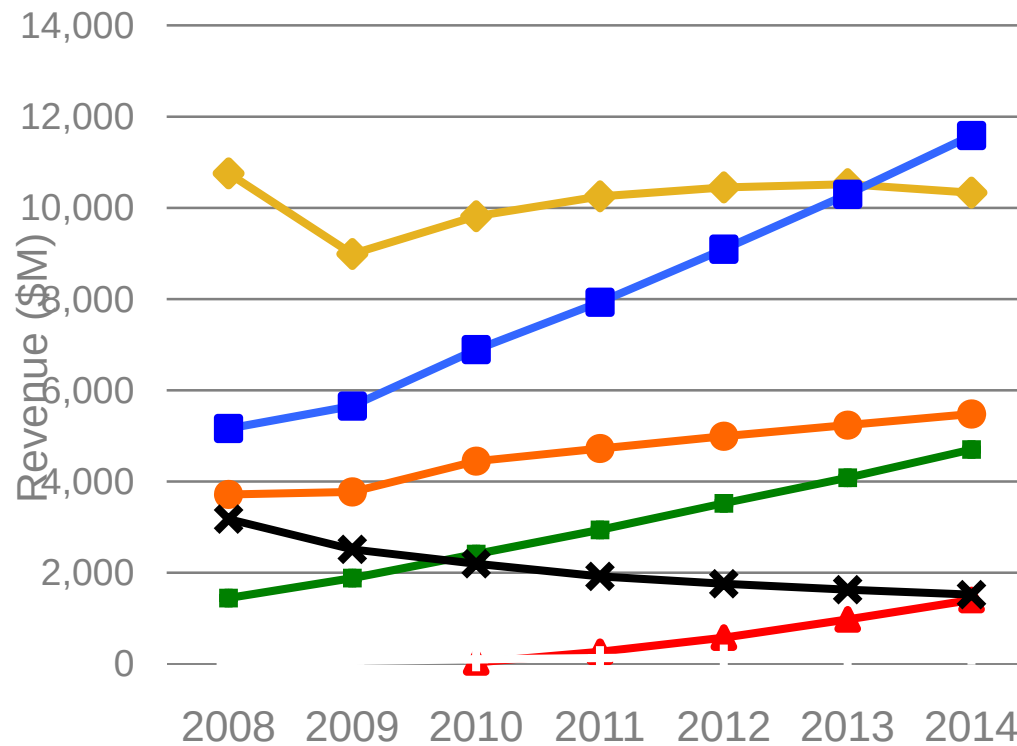
Agenda

- Opening remarks
- FCIA Panelist Members:
 - Greg Scherer - Broadcom
 - Doug Ingraham - Brocade
 - Silvano Gai - Cisco Systems
 - Mark Jones - Emulex
 - Tom Hammond-Doel - Engenio Storage Group of LSI
 - Rob Davis - QLogic Corporation
 - Mike McNamara - NetApp

Normalized Switch & HBA Port Count & Market



**Storage
Connectivity
Profile is
Changing**

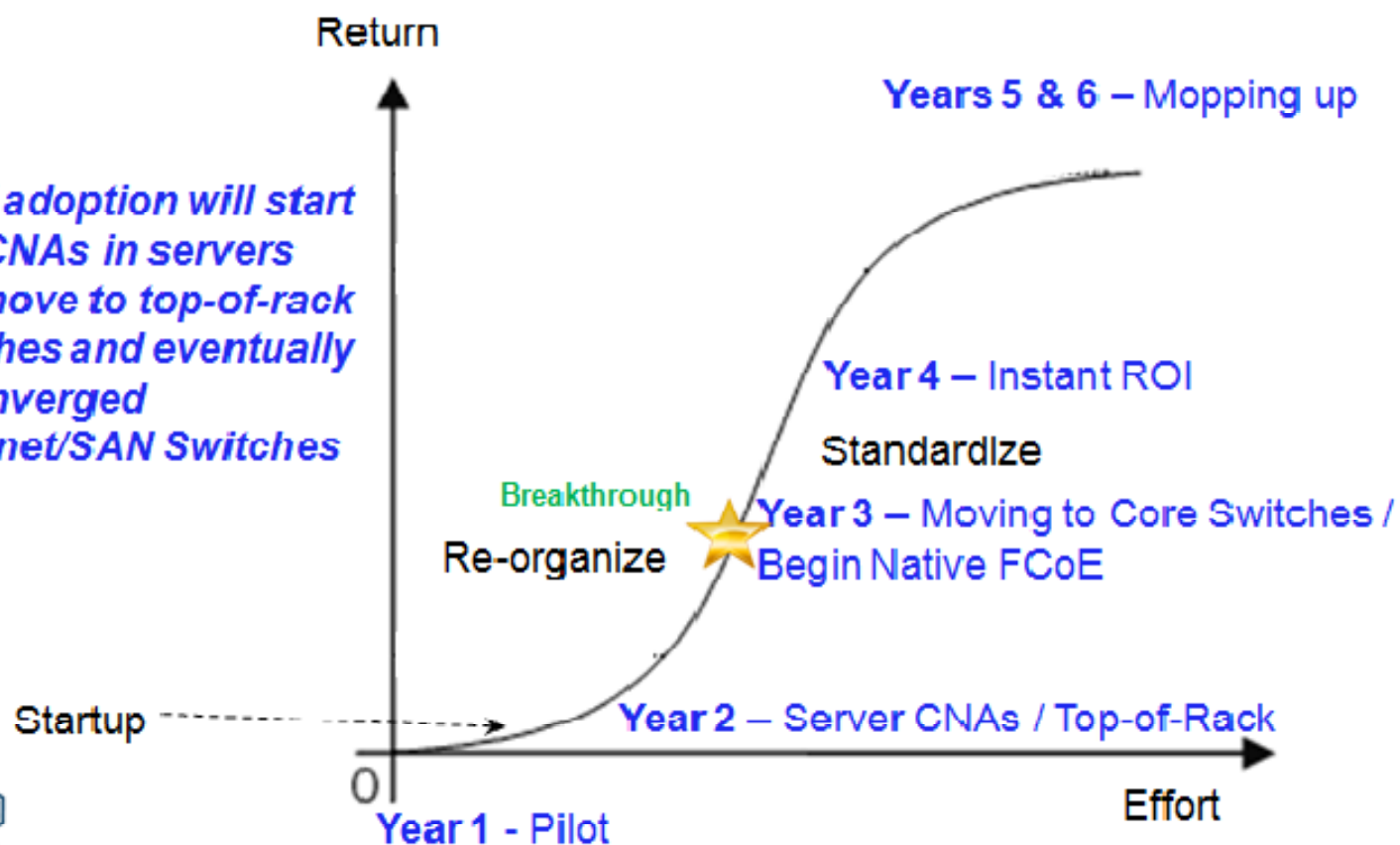


Source: IDC, (7/10) and EMC

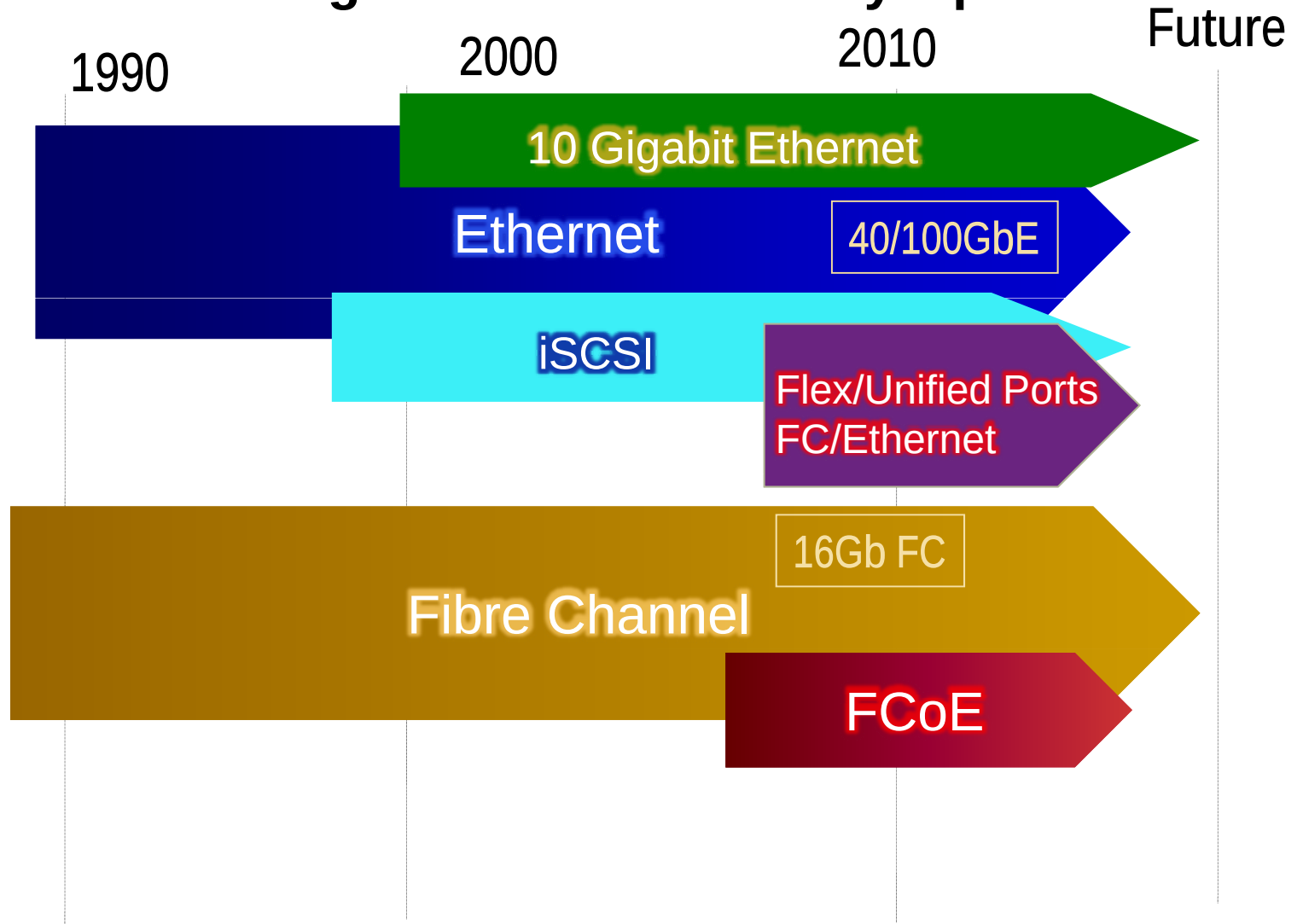
NAS + iSCSI + FCoE	13.9%
Fibre Channel SAN	1.3%
Network-attached NAS	5.4%
iSCSI SAN	18.2%
External DAS	-8.8%
Fibre Channel over Ethernet	104.6%
Switched SAS	31.9%

FCoE Adoption Curve

FCoE adoption will start with CNAs in servers and move to top-of-rack switches and eventually to converged Ethernet/SAN Switches



Convergence of Connectivity Options



**Come visit our demo
Booth #506
FCoE and 8GFC**

