



CRAIG INTERNATIONAL

COMPANY PROFILE

Future of procurement is here

WHO WE ARE

Craig International has built a name synonymous with quality procurement services. For us, procurement isn't just about processes, products and numbers.

We offer an effective and efficient alternative to in-house management of procurement for the international Energy industry. Combining global sourcing and management services with genuine buying power and a rapid response, we take pride in delivering a high quality, out-sourced service.

Craig International is fully registered as a supplier with **First Point Assessment Limited (FPAL)** and our Quality, Health, Safety and Environmental management system is **ISO 9001:2015, ISO 14001:2015** and **ISO 45001:2018** certified.

As a testament to our commitment to sustainability, Craig International proudly holds **EcoVadis** certification.

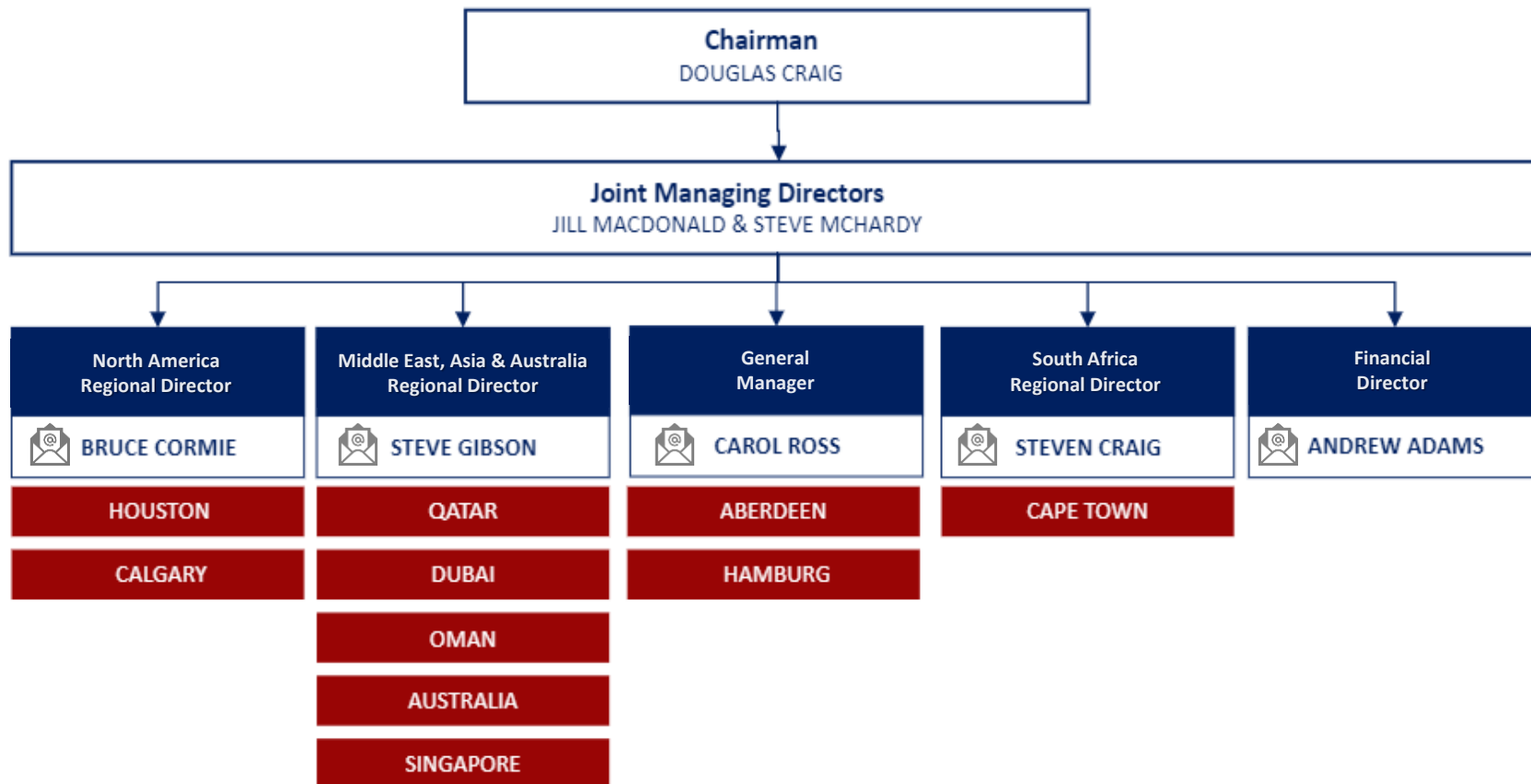


"The people behind Craig Group have made it the success it is today and their hard work and dedication will continue to drive us forward."

Douglas Craig

Chairman & Managing Director,
Craig Group Ltd

MANAGEMENT TEAM



OUR HISTORY



1930

Craig Group formation,
Scotland, UK



1998

Craig International Supplies
Ltd is formed, Aberdeen,
Scotland



2002

Expansion to South Africa.



2014

Expansion to Hamburg,
Germany



2011

Launch of EBUY



2005

Expansion to North
America, USA



2015

Opened offices in Doha,
Qatar & Dubai, UAE.



2016

Launched Craig
Collaboration Tool/Smart
Buyer



2021

Tax Registration in
Netherlands



2019

Expansion to Oman



2017

Received Excellence &
Innovation in
Procurement award



2022

Tax Registration in
Denmark



2023

Tax Registration in
Norway

2023

Opened offices in Singapore
and Australia





**CRAIG
INTERNATIONAL**

A member of the **CRAIG** GROUP

ABERDEEN

Headquarters – Craig House. This facility comprises both an office and a warehouse, designed to cater to the needs of our clients in the Energy sector.

- Office Size = 10,000 Sq ft
- Warehouse Size = 17,500 Sq ft

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects.

- Total Headcount = 49

Some of our customers:



[HQ] CRAIG INTERNATIONAL LTD.

Craig House
Tern Place, Bridge of Don
Aberdeen - UK

+44 1224 853553
+44 1224 853555



Steve.Mchardy@craig-group.com
Jill.Macdonald@craig-group.com



CAPE TOWN

Our Cape Town facility includes an office and a warehouse to accommodate our clients in the energy sector.

- Office Size = 600 Sq ft
- Warehouse Size = 300 Sq ft

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects.

- Total Headcount = 11

Some of our customers:



CRAIG INTERNATIONAL SOUTH AFRICA (PTY) LTD

Unit 1
Corner 1st & 4th street
Montague Gardens
Cape Town – South Africa



+27 21 552 9445



Steven.Craig@craig-group.com



HOUSTON

Our Houston facility includes an office and a warehouse to accommodate our clients in the energy sector.

- Office Size = 5,970 Sq ft
- Warehouse Size = 3,090 Sq ft

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects.

- Total Headcount = 25
- Remote Staff = 7

Some of our customers:



INEOS



CRAIG INTERNATIONAL SUPPLIES INC.

1704, Suite 190
Houston TX 77073
Texas – USA

+1 281 710 9099



Bruce.Cormie@craig-group.com



CALGARY

Supported by CI Houston

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects.

➤ Remote Staff = 2

Some of our customers:



INEOS



CRAIG INTERNATIONAL SUPPLIES CANADA LTD.

450, 808 – 4TH Avenue S.W.
Calgary
Alberta – Canada
T2P 3E8

+1 281 710 9177



Bruce.Cormie@craig-group.com



HAMBURG

Supported by CI Aberdeen

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects

➤ Remote Staff = 4

Some of our customers:



CRAIG INTERNATIONAL SUPPLIES GERMANY GMBH

ABC Business Center
Office 215
Obenhauptstrasse 7,
Hamburg - Germany

+49 40 266 347 153



Jill.Macdonald@craig-group.com



DUBAI

Our Dubai facility includes an office and a warehouse (MAC WORLD) to accommodate our clients in the energy sector.

➤ Office Size = 200 Sq m

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects.

➤ Total Headcount = 32

Some of our customers:

TELFORD
OFFSHORE



MCDERMOTT



CRAIG INTERNATIONAL MECHANICAL AND ENGINEERING EQUIPMENT TRADING LLC.

Office 110 Apricot Tower
Silicon Oasis
Dubai - UAE

+971 4368 1702



Steve.Gibson@craig-group.com



QATAR

Our Doha facility includes an office and warehouse (GULF AGENCY COMPANY) to accommodate our clients in the Oil & Gas sector.

➤ Office Size = 411 Sq m

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects

➤ Total Headcount = 47

Some of our customers:



CRAIG INTERNATIONAL FOR TRADING IN OIL FIELD EQUIPMENT LLC.

2nd floor, Khalid Bin Hamad Building
Building no. 22, Area no. 22, Street No. 342
Bin Mahmoud Area

+974 4499 3884



Steve.Gibson@craig-group.com



OMAN

Supported by CI Dubai

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects

➤ Remote Staff = 2

Some of our customers:



CRAIG INTERNATIONAL LLC.

Al Nahda Towers 2
Office 601, Ghala
Al Seeb, Muscat
Sultanate of Oman

+968 24403781



Steve.Gibson@craig-group.com



SINGAPORE

Supported by CI Dubai

Our Singapore facility includes an office and a warehouse (LV LOGISTICS) to accommodate our clients in the Oil & Gas sector.

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects

➤ Total Headcount = 2 (1x Buyer & 1x Expeditor)

Some of our customers:



CRAIG INTERNATIONAL SUPPLIES SINGAPORE PTE LTD.

8 Wilkie Road
03 – 01 Wilkie Edge
Singapore

+65 3158 4237



Steve.Gibson@craig-group.com



AUSTRALIA

Supported by CI Dubai

Our Perth facility includes an office and a warehouse (ASCO) to accommodate our clients in the Oil & Gas sector

Our experienced team of staffs offer client-specific services from low-value industrial supplies ranging from low-value industrial supplies to large-scale turn-key projects

➤ Total Headcount = 4
(1x Buyer, 2x Expeditors, 1x Purchasing Admin)

Some of our customers:



CRAIG INTERNATIONAL SUPPLIES AUSTRALIA LTD.

ASCO Australasia
39 Tomlinson Road, Welshpool
WA 6106
Perth – Australia

+61 4300 91206



Steve.Gibson@craig-group.com

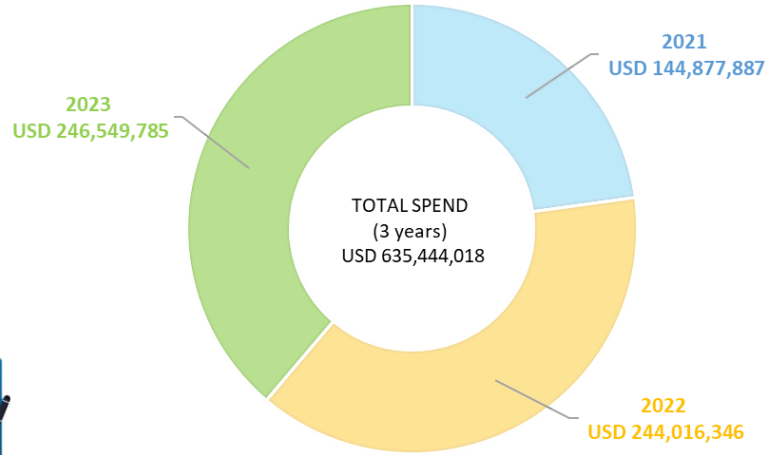


BUYING POWER



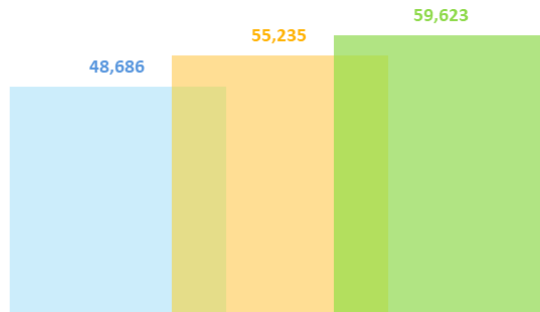
Value of Spend

■ 2021 ■ 2022 ■ 2023



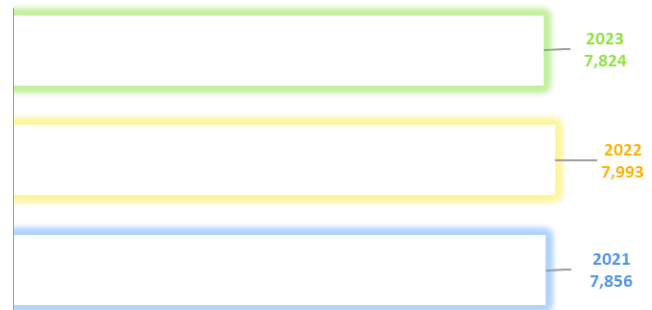
Number of Purchase Orders

■ 2021 ■ 2022 ■ 2023



Number of Unique Vendors

■ 2021 ■ 2022 ■ 2023



TOP 10 COUNTRIES

United States
United Kingdom
Qatar
United Arab Emirates
Canada
South Africa
Mexico
Germany
Australia
Italy

SOURCING DESTINATIONS





DOWNSTREAM / REFINERIES

International procurement services for refineries

- Shell (GTL) in Qatar & OQ (Sohar) in Oman
- Chevron refineries in El Segundo, Richmond, Salt Lake City, Pascagoula & Pasadena
- Canadian refineries include Shell (Scotford), Shell (Sarnia), and Parkland (Burnaby)



SHUTDOWNS & TURN AROUND

- Procurement partner for shutdowns/turnarounds, offshore/onshore
- Support in planning, long-lead sourcing
- Ensuring efficiency, reliability during execution
- Proven success in supporting major refinery shutdowns
- Recognized for outstanding performance



UPSTREAM / PROCUREMENT AT SEA

- Procurement support for Offshore Industries & Maritime Maintenance/Repair
- Serving Vessel Owners, Operators, Subsea Construction, Drilling, Energy Companies
- Support locations : UKCS, Norway, Holland, Indonesia, Singapore, West Africa, South Africa, North Africa, Middle East, Mexico, US GOM.



RENEWABLE ENERGY

- procurement support for renewable energy sector
- Acciona Solar Farm (North Africa) & Abengoa Wind Farm (Northern Cape Town)

IN-HOUSE SUPPORT

Craig Int has multiple contracts in which we provide procurement functions, including tactical procurement, expediting, and subcontract formation through our Buyers, Expeditors & Subcontracts personnel. These personnel work from within the client offices.

Additionally, we also offer dedicated resources from our own strategically located offices.

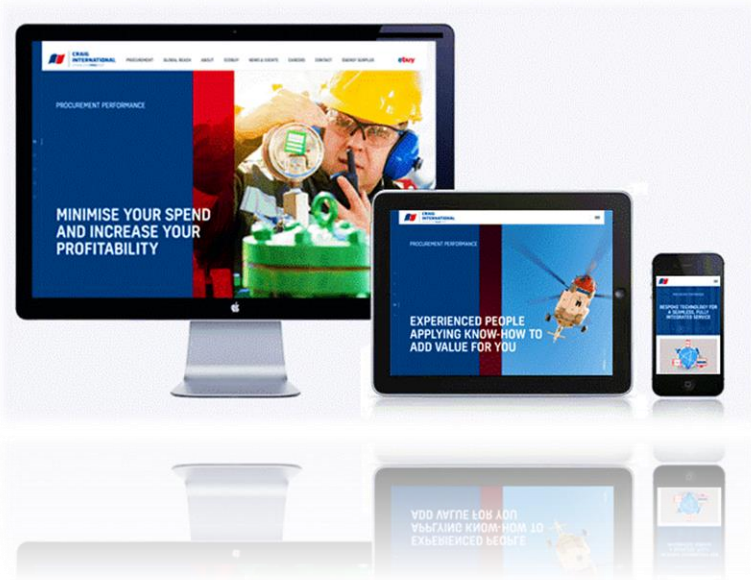
Benefits include:

- Reduced Overheads for Client
- Enhanced Communication with end users
- Improves System integration (ERP's) removes double entry
- Trust / Partnership approach



IN HOUSE PROCUREMENT

SMART PROCUREMENT



We lead the way in the application of advanced procurement systems.

We are more than an extension of your procurement function. We work with you to create a single, unified process – A streamlined procurement environment for the complete process: ordering, sourcing, monitoring and delivery.

We're equipped to integrate with any form of client system. However you work, we'll work with you.



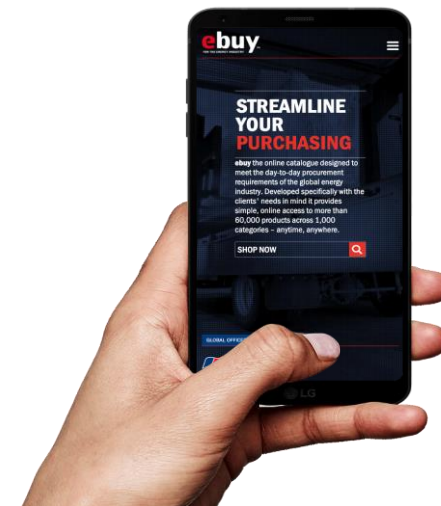
**CRAIG
INTERNATIONAL**
A member of the CRAIG GROUP



Our award-winning procurement platform, effectively meets the energy industry's day-to-day procurement needs through its comprehensive design.

Benefits include:

- Fully integrated system designed to streamline the whole purchasing process (request to order).
- Quickly build new orders based on your purchasing history
- Track your order with online expediting reports
- Gain instant access to your contracted items
- Easy ordered, payment by PO or Procurement Cards
- Integrated with several ERP's, punchout capabilities



**E-COMMERCE
CAPABILITY**

BENEFITS OF WORKING WITH US

REDUCE COSTS

- ✓ Cost Savings of 5 % - 15% via effective management of spend
- ✓ Cost transactions reduced by 60% - 80%

SIMPLIFY

- ✓ >60% reduction in # suppliers managed directly
- ✓ Reduction in # contacts and # transactions

MANAGE RISKS

- ✓ Elimination of non-compliant spend
- ✓ Supplier Qualification and Compliance with Standards

60% - 80%

Cost transactions reduced

Reduction in # transactions

Compliance with standards

- Aggregate and reduce your own vendor database
- Reduce internal workload & overheads
- Save money on purchases & leverage our buying power
- International Footprint / Multiple Time Zones
- x120 Buyers / Expeditors working Globally



COMMODITIES

Each year, Craig International procures millions of items for our clients in the Energy, Oil & Gas Industry, and Renewables Sector. Our procurement services cover a wide range of products, from major engineering equipment valued at hundreds of thousands of dollars to smaller tail spend MRO items, both upstream and downstream.

ELECTRICAL	HAND & POWER TOOLS	IT
INSTRUMENTATIONS	UMBILICALS	PPE
PIPE, VALVES & FITTINGS	ABSORBENTS	MOORING
OCTG EQUIPMENT	LAB. EQUIPMENTS	ENGINEERING
FILTER, O-RINGS & GASKET	ADHESIVES & LUBRICANTS	LIFTING & STORAGE
OEM MANUFACTURED ITEM	SUBSEA EQUIPMENT	CATERING
POWER SUPPLY UNITS	CONSUMABLES	



THANK you



LOOKING AFTER
EACH OTHER