



WHOLESALE PRICE LIST
2024



PHILOSOPHY

At Ena we believe in a genuine approach to skincare. We deliver a luxurious range of all natural skincare that you can be confident will not contain any nasty chemicals or synthetic fragrances. When you buy an Ena product you know you're getting skincare that is as close to nature as possible.

Made in Australia.

ABOUT

Ena was my Grandma's name, my Mum's middle name, and it's now the name I give to my products. I never really gave it much thought at the time, I just loved the name, loved my Grandma and my Mum and it felt very right. My pure thinking side spent a career in media and advertising until my feeling side woke me up and drew me into the health and healing space. I felt my way through sourcing the best, most ethical natural ingredients I could find, settling on the ones that spoke to me. Everything Ena has been 100% instinct, a simple want to give something natural, kind, cleansing and enduring. Turns out that feeling translates when Ena meets your skin. Everyone who's tried it has their own way to describe the way it makes them feel. And it's a feeling they come back for. From the friends who trialled my first small batches over fourteen years ago, to like-minded international boutique hotels, homewares stores, restaurants and retreats who now partner with us today. And here we are – still feeling our way through this. And it's a beautiful place to be.



WHOLESALE PRICE LIST



HAND WASH

Pink Grapefruit, Lemon Myrtle
& Eucalyptus

500ml

Wholesale	\$16.36 + GST
RRP	\$36.00



BODY WASH

Mandarin, Pink Grapefruit
& Lemon Myrtle

500ml

Wholesale	\$16.36 + GST
RRP	\$36.00



HAND & BODY LOTION

Rose Geranium & Lavender

500ml

Wholesale	\$20.00 + GST
RRP	\$44.00



WHOLESALE PRICE LIST



HAND & BODY LOTION

Jasmine, Mandarin
& Bergamot

500ml

Wholesale	\$20.00 + GST
RRP	\$44.00



SHAMPOO

Mandarin, Lemon Myrtle
& Orange

500ml

Wholesale	\$12.70 + GST
RRP	\$27.95



CONDITIONER

Mandarin, Lemon Myrtle
& Orange

500ml

Wholesale	\$12.70 + GST
RRP	\$27.95



WHOLESALE PRICE LIST

1 Litre Refills



HAND WASH

Pink Grapefruit, Lemon Myrtle & Eucalyptus

Wholesale	\$27.27 + GST
RRP	\$60.00



BODY WASH

Mandarin, Pink Grapefruit & Lemon Myrtle

Wholesale	\$27.27 + GST
RRP	\$60.00



HAND & BODY LOTION

Rose Geranium & Lavender

Wholesale	\$35.45 + GST
RRP	\$78.00



WHOLESALE PRICE LIST

1 Litre Refills



HAND & BODY LOTION
Jasmine, Mandarin & Bergamot

Wholesale \$35.45 + GST
RRP \$78.00



SHAMPOO
Mandarin, Lemon Myrtle & Orange

Wholesale \$22.73 + GST
RRP \$50.00



CONDITIONER
Mandarin, Lemon Myrtle & Orange

Wholesale \$22.73 + GST
RRP \$50.00



WHOLESALE PRICE LIST



BODY OIL
Rose Geranium & Lavender
250ml

Wholesale	\$21.82 + GST
RRP	\$48.00



HAND TREATMENT
Rose Geranium & Lavender
50ml

Wholesale	\$8.41 + GST
RRP	\$18.50



HAND TREATMENT
Rose Geranium & Lavender
100ml

Wholesale	\$12.70 + GST
RRP	\$27.95



WHOLESALE PRICE LIST



HAND TREATMENT
Mandarin & Bergamot
50ml

Wholesale \$8.41 + GST
RRP \$18.50



HAND TREATMENT
Mandarin & Bergamot
100ml

Wholesale \$12.70 + GST
RRP \$27.95



FOOT TREATMENT
Australian Peppermint
100ml

Wholesale \$12.70 + GST
RRP \$27.95



WHOLESALE PRICE LIST



NATURAL SOAP BAR

Pink Grapefruit, Lemon Myrtle
& Eucalyptus

Wholesale \$6.80 + GST
RRP \$14.95



NATURAL SOAP BAR

Ylang Ylang, Bergamot
& Sweet Orange

Wholesale \$6.80 + GST
RRP \$14.95



WHOLESALE PRICE LIST



ROOM MIST – REFRESH

Pink Grapefruit, Rosemary,
Peppermint & Lemon Myrtle

Uplifting and revitalising

200ml

Wholesale \$12.57 + GST
RRP \$24.95



ROOM MIST – FLOAT

Lemon Myrtle, Rose Geranium
& Clary Sage

Relaxing and balancing

200ml

Wholesale \$12.57 + GST
RRP \$24.95



ROOM MIST – DRIFT

Lavender, Bergamot,
Chamomile & Ylang Ylang

Peace and tranquility

200ml

Wholesale \$12.57 + GST
RRP \$24.95



WHOLESALE PRICE LIST



ESSENTIAL OIL BLENDS

At Ena we are committed to caring for and nurturing our customers. Now more than ever, we need to de-stress and calm ourselves in our ever-changing world. While we can't control what happens around us we can control our inner wellbeing. Ena's essential oil blends will help you feel calm and grounded.

There's nothing more empowering than that!



WHOLESALE PRICE LIST

Essential Oil Roll-Ons In Jojoba Oil 10ml



CLEAR

Awaken the mind to inspire a feeling of bliss and wellbeing.

Pink Grapefruit, Lemon Myrtle,
Rosemary, Vetiver, Peppermint

10ml



SLEEPY

A sublime bedtime ritual to assist in a restful, restorative sleep.

Lavender, Cedarwood, Bergamot,
Chamomile, Ylang Ylang

10ml



SERENE

A grounding blend, bringing peace and calm to your day.

Orange, Clary Sage,
Rose Geranium, Bergamot

10ml



WHOLESALE PRICE LIST

Pure Essential Oil Blends 10ml



CLEAR

Awaken the mind to inspire a feeling of bliss and wellbeing.

Pink Grapefruit, Lemon Myrtle,
Rosemary, Vetiver, Peppermint

10ml



SLEEPY

A sublime bedtime ritual to assist in a restful, restorative sleep.

Lavender, Cedarwood, Bergamot,
Chamomile, Ylang Ylang

10ml



SERENE

A grounding blend, bringing peace and calm to your day.

Orange, Clary Sage,
Rose Geranium, Bergamot

10ml



WHOLESALE PRICE LIST



ROLL-ON ESSENTIAL OIL BLENDS

A trio of pure essential roll-on blends to relax,
calm and uplift your mood.



WHOLESALE PRICE LIST



PURE ESSENTIAL OIL BLENDS

A trio of pure essential oil blends to relax,
calm and uplift your mood.



WHOLESALE PRICE LIST

Price List



INDIVIDUAL ROLL-ONS

1x10ml



INDIVIDUAL PURE ESSENTIAL
OILS BLENDS

1x10ml



TRIPLE PACK
ROLL-ONS

3X 10ML



TRIPLE PACK
PURE ESSENTIAL OILS BLENDS

3X 10ML

RRP \$19.95 incl GST (each)
Wholesale \$9.07 + GST
(MOQ x4)

RRP \$24.95 incl GST (each)
Wholesale \$11.34 + GST
(MOQ X4)

RRP \$55 incl GST
(saving of \$4.85)
Wholesale \$25 + GST
(MOQ x2)










RRP \$69.95 INCL GST,
(saving of \$5.05)
Wholesale - \$31.80
+ GST (MOQ X2)



ORDER FORM

WHOLESALE PRICE LIST

<u>BUSINESS NAME</u>		<u>CONTACT NAME</u>	<u>PHONE</u>
<u>ADDRESS</u>		<u>EMAIL ADDRESS</u>	
<u>WEBSITE</u>	<u>INSTAGRAM</u>	<u>FACEBOOK</u>	<u>ABN / ACN</u>







PRODUCT	QTY	PRODUCT	QTY	PRODUCT	QTY
 <p>HAND WASH Pink Grapefruit, Lemon Myrtle & Eucalyptus 500ml Wholesale \$16.36 + GST RRP \$36.00</p>		 <p>BODY WASH Mandarin, Pink Grapefruit & Lemon Myrtle 500mla Wholesale \$16.36 + GST RRP \$36.00</p>		 <p>ROOM MIST - REFRESH Pink Grapefruit, Rosemary, Peppermint & Lemon Myrtle Uplifting and revitalising Wholesale \$12.57 + GST RRP \$24.95</p>	
 <p>HAND & BODY LOTION Rose Geranium & Lavender 500ml Wholesale \$20.00 + GST RRP \$44.00</p>		 <p>HAND & BODY LOTION Jasmine, Mandarin & Bergamot 500ml Wholesale \$20.00 + GST RRP \$44.00</p>		 <p>ROOM MIST - FLOAT Lemon Myrtle, Rose Geranium & Clary Sage Relaxing and balancing Wholesale \$12.57 + GST RRP \$24.95</p>	
 <p>SHAMPOO Mandarin, Lemon Myrtle & Orange 500ml Wholesale \$12.70 + GST RRP \$27.95</p>		 <p>CONDITIONER Mandarin, Lemon Myrtle & Orange 500ml Wholesale \$12.70 + GST RRP \$27.95</p>		 <p>ROOM MIST - DRIFT Lavender, Bergamot, Chamomile & Ylang Ylang Peace and tranquility Wholesale \$12.57 + GST RRP \$24.95</p>	



ORDER FORM

WHOLESALE PRICE LIST

BUSINESS NAME	CONTACT NAME	PHONE
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		ABN / ACN







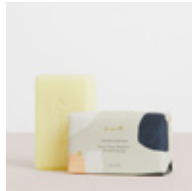
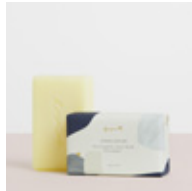
PRODUCT	QTY	PRODUCT	QTY
 <div>HAND WASH Pink Grapefruit, Lemon Myrtle & Eucalyptus 1lt refills Wholesale \$25.00 + GST RRP \$60.00</div>		 <div>BODY WASH Mandarin, Pink Grapefruit & Lemon Myrtle 1lt refills Wholesale \$25.00 + GST RRP \$60.00</div>	
 <div>HAND & BODY LOTION Rose Geranium & Lavender 1lt refills Wholesale \$30.91 + GST RRP \$74.00</div>		 <div>HAND & BODY LOTION Jasmine, Mandarin & Bergamot 1lt refills Wholesale \$30.91 + GST RRP \$74.00</div>	
 <div>SHAMPOO Mandarin, Lemon Myrtle & Orange 1lt refills Wholesale \$20.91 + GST RRP \$50.00</div>		 <div>CONDITIONER Mandarin, Lemon Myrtle & Orange 1lt refills Wholesale \$20.91 + GST RRP \$50.00</div>	



ORDER FORM

WHOLESALE PRICE LIST

<u>BUSINESS NAME</u>		<u>CONTACT NAME</u>	<u>PHONE</u>
<u>ADDRESS</u>		<u>EMAIL ADDRESS</u>	
<u>WEBSITE</u>	<u>INSTAGRAM</u>	<u>FACEBOOK</u>	<u>ABN / ACN</u>

PRODUCT	QTY	PRODUCT	QTY	PRODUCT	QTY
 <p>HAND TREATMENT Rose Geranium & Lavender 100ml Wholesale \$12.70 + GST RRP \$27.95</p>		 <p>HAND TREATMENT Mandarin & Bergamot 100ml Wholesale \$12.70 + GST RRP \$27.95</p>		 <p>FOOT TREATMENT Australian Peppermint 100ml Wholesale \$12.70 + GST RRP \$27.95</p>	
 <p>HAND TREATMENT Rose Geranium & Lavender 50ml Wholesale \$8.41 + GST RRP \$18.50</p>		 <p>HAND TREATMENT Mandarin & Bergamot 50ml Wholesale \$8.41 + GST RRP \$18.50</p>		 <p>BODY OIL Rose Geranium & Lavender 250ml Wholesale \$21.82 + GST RRP \$48.00</p>	
 <p>NATURAL SOAP BAR Ylang Ylang, Bergamot & Sweet Orange Wholesale \$6.80 + GST RRP \$14.95</p>		 <p>NATURAL SOAP BAR Pink Grapefruit, Lemon Myrtle & Eucalyptus Wholesale \$6.80 + GST RRP \$14.95</p>			



ORDER FORM

WHOLESALE PRICE LIST

BUSINESS NAME	CONTACT NAME	PHONE
ADDRESS	EMAIL ADDRESS	
WEBSITE	INSTAGRAM	FACEBOOK
		ABN / ACN

PRODUCT	QTY	PRODUCT	QTY
	INDIVIDUAL ROLL ONS 1x 10ml RRP \$19.95 incl GST, each Wholesale \$9.07 + GST (MOQ x8)		INDIVIDUAL PURE ESSENTIAL OILS BLENDS 1x 10ml RRP \$24.95 (incl GST) each Wholesale \$11.34 + GST (MOQ x8)
	TRIPLE PACK – ROLL ONS 3x 10ml RRP \$55 incl GST (saving of \$5) Wholesale \$25 + GST (MOQ x4)		TRIPLE PACK – PURE ESSENTIAL OILS BLENDS** 3x 10ml RRP \$69.95 incl GST, (saving of \$5.05) Wholesale - \$31.80 + GST (MOQ x4)



TERMS AND CONDITIONS

MINIMUM ORDERS

Initial orders required to be a minimum of \$500 + gst, and all subsequent orders a minimum of \$300 + gst thereafter.

MOQ - 6 units of each product, with the exception of the individual essential oil products that require a minimum of 8 units, and 4 units of the triple packs. It is not a requirement to order the whole range, as long as the \$500 MOQ is met.

Free shipping available for all orders over \$500 + gst within Australia.

NEW ZEALAND STOCKISTS

DHL overnight express

Orders over \$700 + GST will be charged 50% of total freight charges.

For orders under that amount, stockists will incur full freight charges.

TESTERS

Testers will be provided for the creams, lotions and balms for initial orders to bricks & mortar stores only.

Additional testers will be provided for consequent orders of 16 units or more.

Please state in the order if testers are required.

ONLINE SALES

When selling online, prices must be in line with Ena's RRP, and not included in storewide sales.

ORDERING AND PAYMENT

Initial orders should be emailed to orders@enaproducts.com.au

Payable prior to despatch.

All subsequent orders will carry 30 day terms.





CONTACT

For further information please contact

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