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*The best products
for a better world*



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I COMPANY HISTORY DOVECO



67 years of establishment and development.

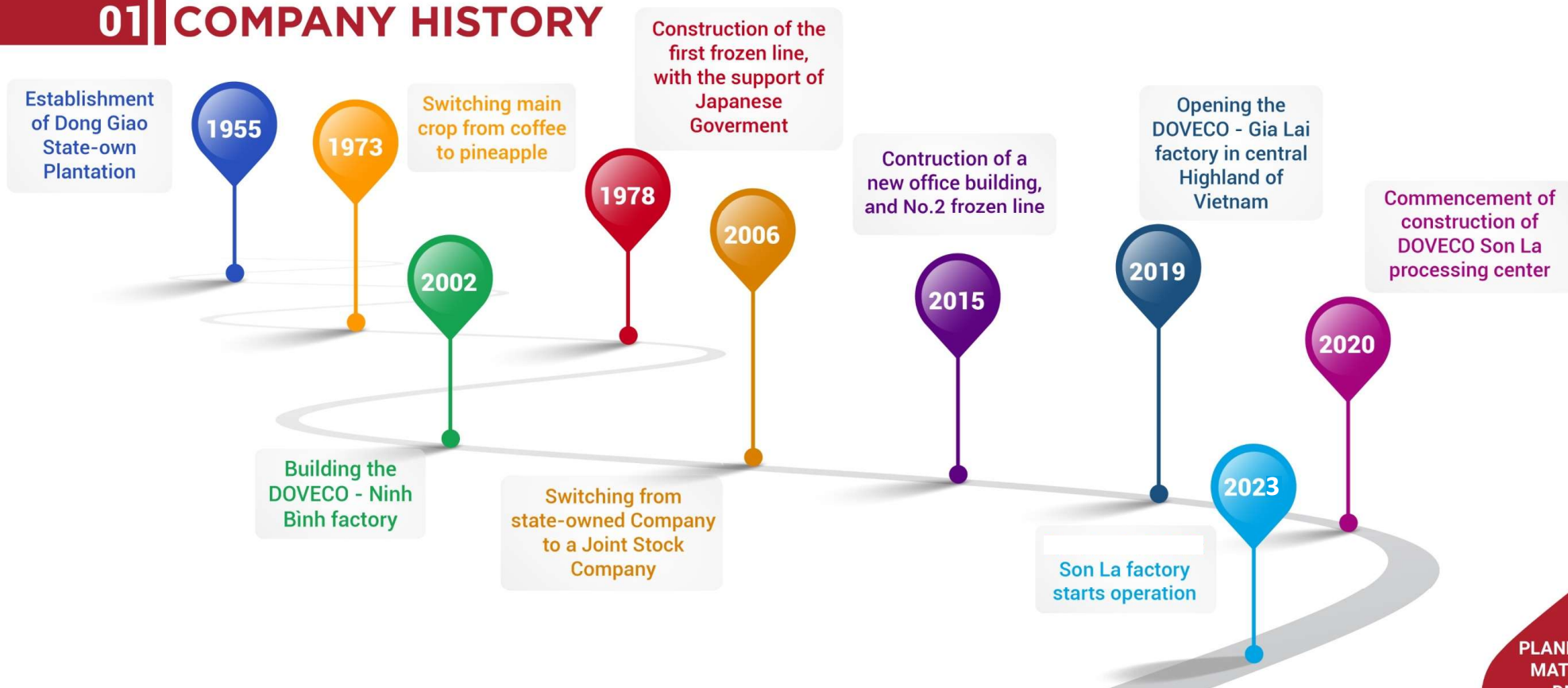
Doveco has built a closed production model along the value chain from agricultural production, processing and exporting vegetables and fruits.



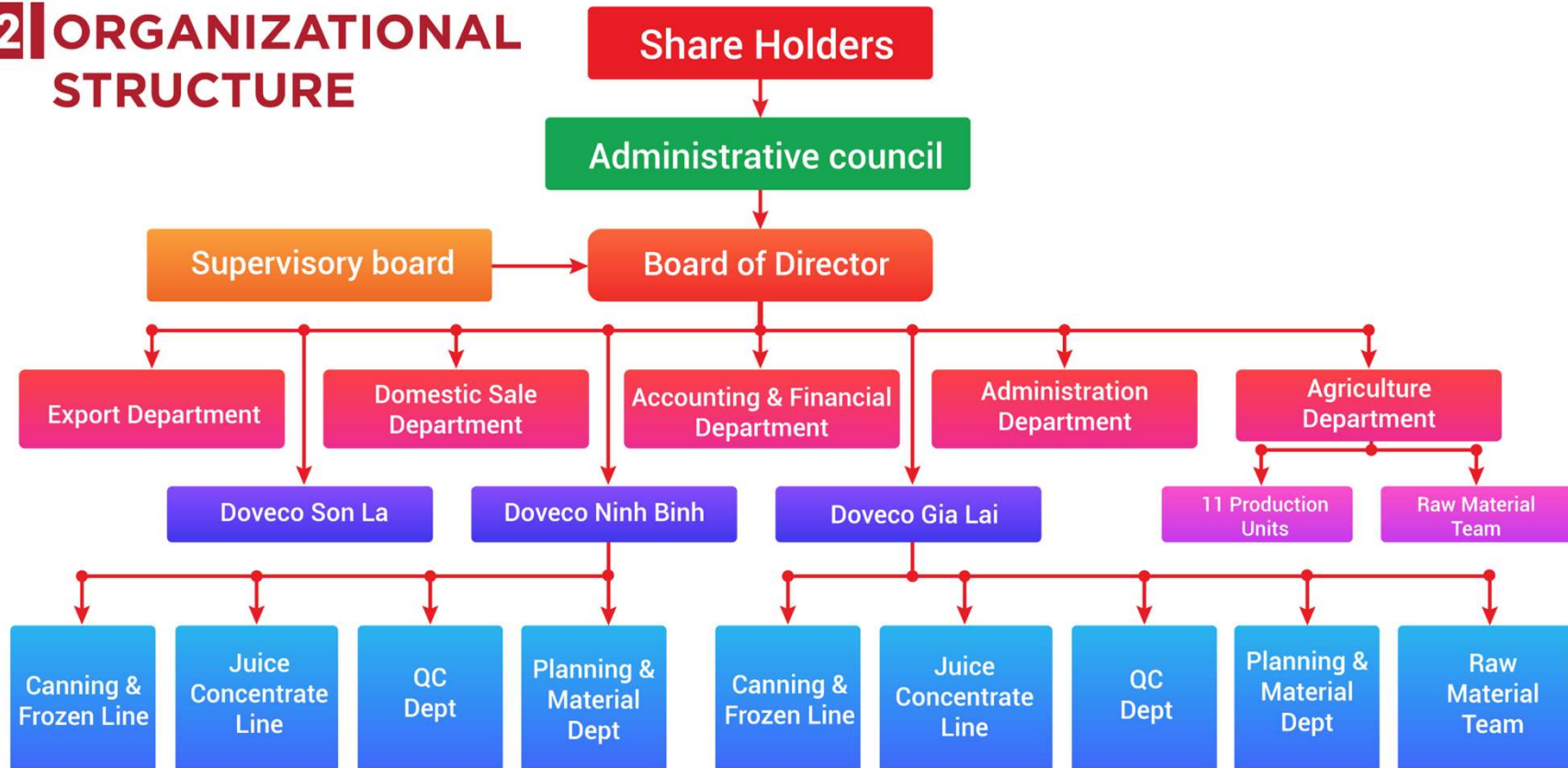
Doveco owns 3 most modern fruit and vegetable processing centers today.



01 | COMPANY HISTORY



02 | ORGANIZATIONAL STRUCTURE



TOTAL LABORS OF DOVECO: 2.870 PEOPLE

DOVECO NINH BINH: 2.150 PEOPLE

- *Agricultural workers:* 1.570 people
- *Industrial workers:* 520 people
- *Office:* 60 people

DOVECO GIA LAI: 420 PEOPLE

- *Office:* 30 people
- *Workers:* 390 people

DOVECO SON LA: 300 PEOPLE

**TOTAL NUMBER OF LABORS WHO REGULARLY
SIGN CONTRACTS WITH THE COMPANY: 23.000 PEOPLE**

TOTAL NUMBER OF LABORS: 25.870 PEOPLE



III | PRODUCTION & BUSINESS



RAW MATERIAL SOURCE

- ♦ Own plantations: **5.500 ha**
- ♦ Contracted farms: **13.000 ha**

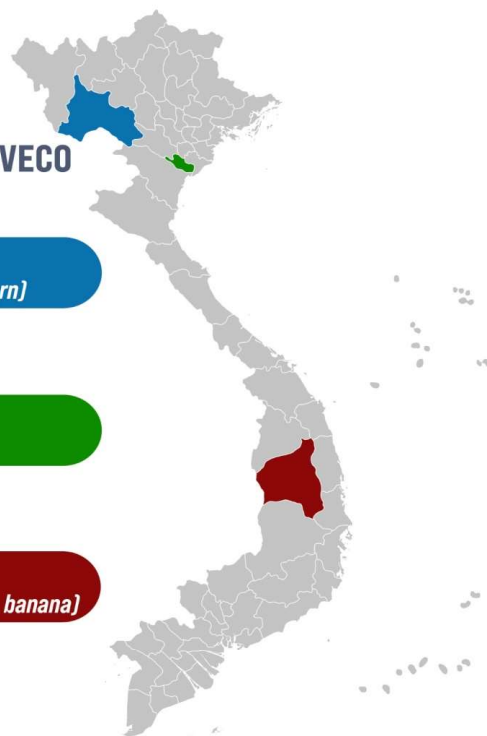


- ♦ **03** - Production factory
- ♦ **40** - Products categories
- ♦ **67** - Years of experience
- ♦ **63** - Province/City in domestic
- ♦ **55** - Nations



01 | AGRICULTURAL PRODUCTION

RAW MATERIAL AREA DIRECTLY MANAGED AND PRODUCED BY DOVECO



800 HA

SON LA PROVINCE

(pineapple, passion fruit, sweet corn)

3420 HA

NINH BINH PROVINCE

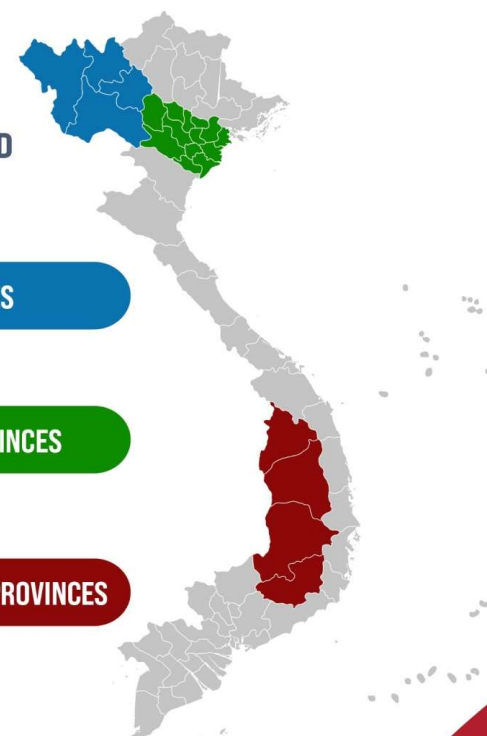
(pineapple, spinach, banana)

1600 HA

GIA LAI PROVINCE

(pineapple, passion fruit, spinach, banana)

COOPERATED AND DEVELOPED RAW MATERIAL AREA



2500 HA

NORTHWEST PROVINCES

3500 HA

RED RIVER DELTA PROVINCES

6500 HA

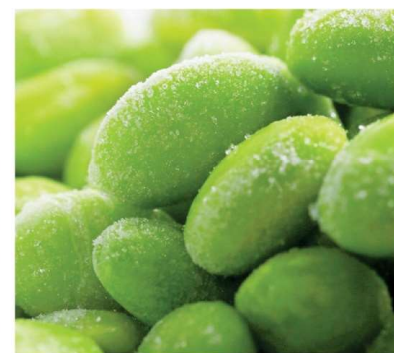
CENTRAL HIGHLANDS PROVINCES



01 | AGRICULTURAL PRODUCTION

MAIN CULTIVATION:

Pineapple, passion fruit, banana,
sweet corn, soybeans, spinach,...



PASSION FRUIT

Area: **3.500 ha**

Located on: *Son La, Gia Lai, Dak Lak, Lam Dong*



PINEAPPLE

Area: 2.000 ha
Located on:
Ninh Binh, Son La, Thanh Hoa



LYCHEE

Area: 2.000 ha
Located on:
Hai Duong and Bac Giang



BANANA

Area: 3.000 ha
Located on:
Ninh Binh and Gia Lai



SWEET CORN, SPINACH, SOYBEAN

Area: 2.000 ha

Located on: *Thai Binh, Ninh Binh, Thanh Hoa, Nghe An, Gia Lai, Son La*

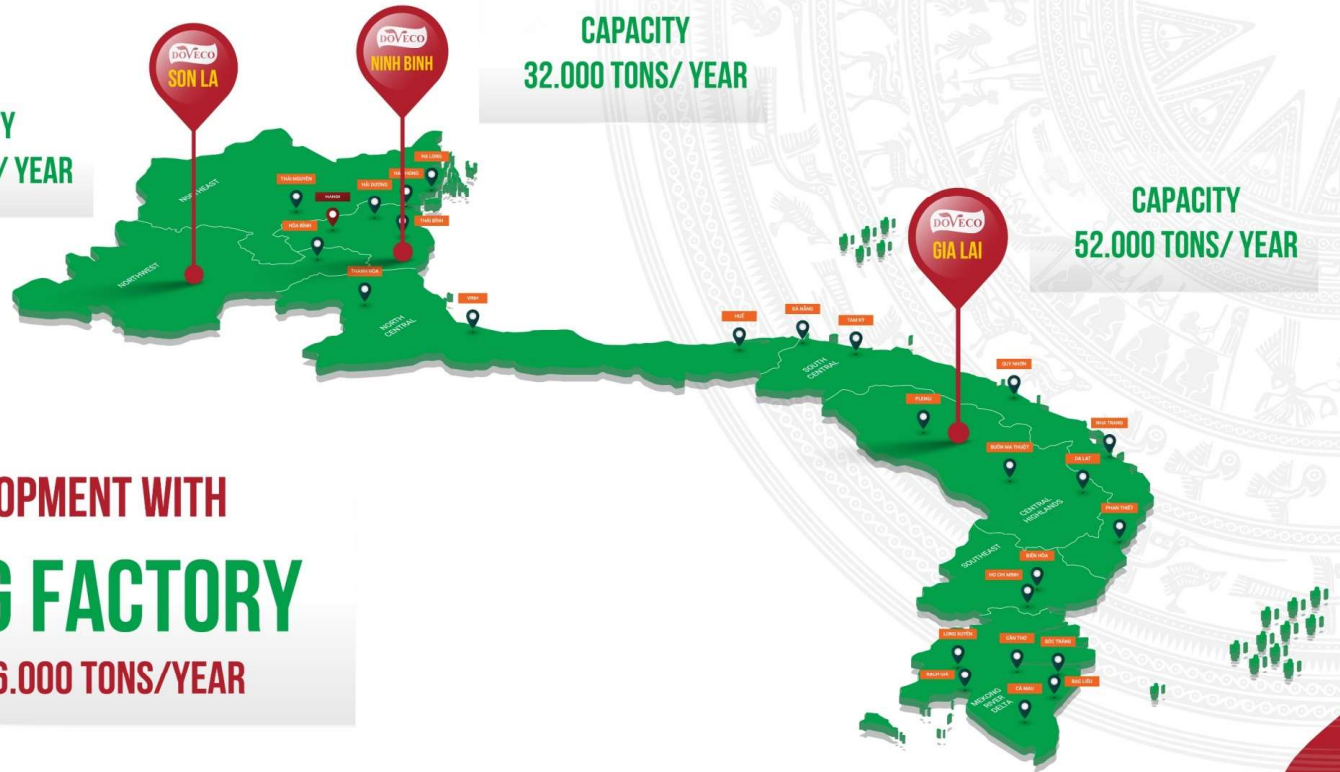


02 INDUSTRIAL PRODUCTION

CAPACITY
52.000 TONS/ YEAR

CAPACITY
32.000 TONS/ YEAR

CAPACITY
52.000 TONS/ YEAR



SUSTAINABLE DEVELOPMENT WITH
03 PRODUCING FACTORY
WITH TOTAL CAPACITY 136.000 TONS/YEAR



03 | FACTORY SYSTEM

DOVECO NINH BINH FACTORY

TOTAL CAPACITY: 32.000 TONS/YEAR

Canned products: 10.000 tons/year

Concentrated products: 9.000 tons/year

IQF products: 10.000 tons/year

Beverage: 3.000 tons/year

LABORS: 520 PEOPLE



03 | FACTORY SYSTEM

DOVECO NINH BINH FACTORY CANNING LINE

TOTAL INVESTMENT : 3 MILLION USD
EQUIPMENT : USA, GERMANY, ITALY
CAPACITY : 10.000 TONS/YEAR



03 | FACTORY SYSTEM

DOVECO NINH BINH FACTORY IQF PRODUCTION LINE

TOTAL INVESTMENT : **12 MILLION USD**
EQUIPMENT : **MAYEKAWA - JAPAN**
CAPACITY : **3.5 TONS/HOUR**



03 | FACTORY SYSTEM



03 | FACTORY SYSTEM

DOVECO NINH BINH FACTORY CONCENTRATE AND BEVERAGE LINE

TOTAL INVESTMENT : **7 MILLION USD**
MACHINE : **TETRAPARK - SWEDEN**
AUTOMATION : **100%**



03 | FACTORY SYSTEM

DOVECO GIA LAI FACTORY

TOTAL INVESTMENT : 35 MILLION USD
MACHINE : ITALY AND JAPAN
AUTOMATION : 52.000 TONS/YEAR





03 | FACTORY SYSTEM

DOVECO SON LA FACTORY

TOTAL INVESTMENT : 40 MILLION USD
CAPACITY : 52.000 TONS/YEAR
EXPECTED TO OPERATE IN THE 2TH QUARTER OF 2023



04 | EXPORT AND DOMESTIC BUSINESS

No.	CONTENT	UNIT	RESULT OF 2021	PLAN OF 2022
1	Revenue	Million USD	82	86
2	Export	%	70	75-80
3	Dividends to shareholders	%	14	14-15



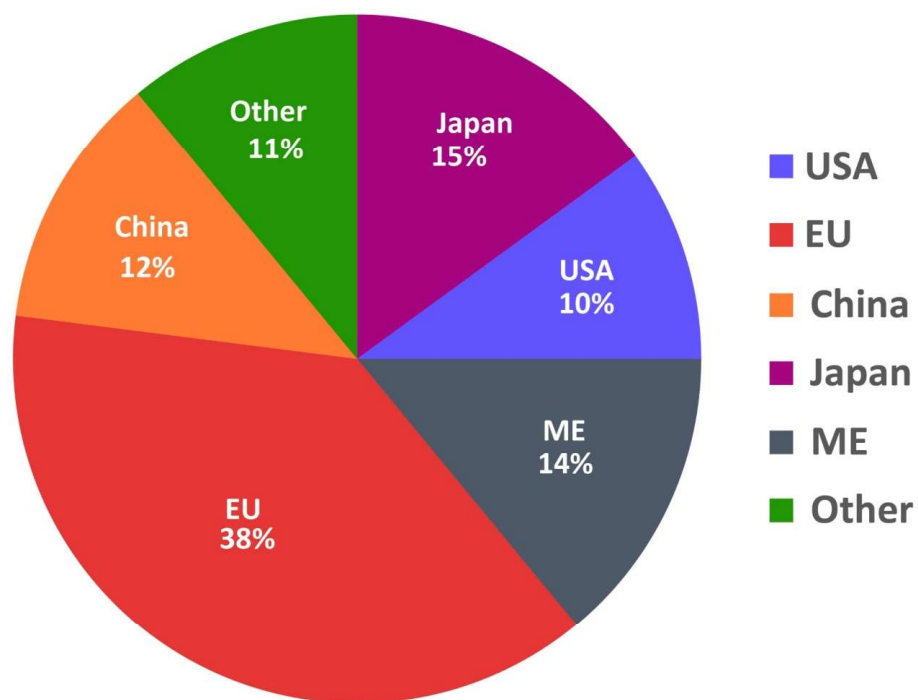
04 | EXPORT AND DOMESTIC BUSINESS

EXPORT

Being the country's leading fruit and vegetable exporter to the EU

Doveco's products have been exported to 55 countries, focusing mainly on big markets such as Israel, EU, USA, Japan, Korea.

Strategic Items: Pineapple, Passion fruit, spinach, soybean, sweet corn.

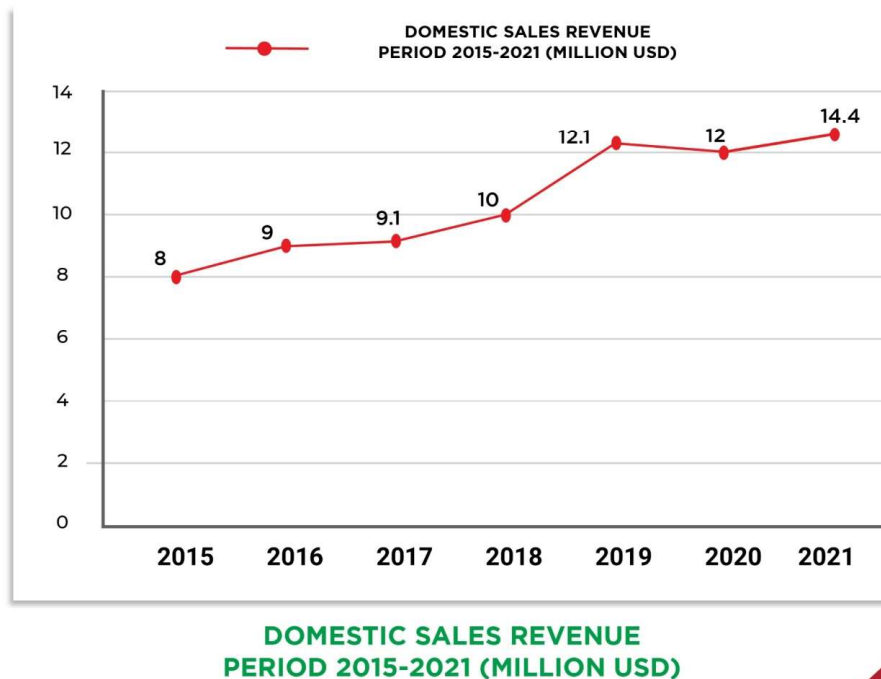


04 | EXPORT AND DOMESTIC BUSINESS

DOMESTIC

Sales revenue increases steadily from 15 to 20% per year.

Strategic Items: Canned juice (pineapple, passion fruit, orange, lychee, mango), Sweet corn (account for more than 70% market from Da Nang to the North)



05 | QUALITY CONTROL AND CERTIFICATE



IV | PRODUCTS



01. DOMESTIC PRODUCT



SWEET CORN IN CAN

Expiry date	:	02 years from production date
Ingredients	:	Sweet corn, water, sugar cane, salt
Packing	:	200g/can – 3kg/can
Direction for use	:	Directly use, fry with butter, sticky rice, fried rice,...
Storage	:	Keep in cold after opening and use within 24 hours



MASHED SWEET CORN

Expiry date	:	02 years from the date of production
Ingredients	:	mashed sweet corn, water, modified starch, salt, sugar, stabilizer
Packing	:	200g/can – 3kg/can
Direction for use	:	Directly use or cooked with other dishes
Storage	:	in cool dry place, away from sunlight, keep in cold after opening.



PICKED CUCUMBER

Expiry date	:	02 years from the date of production
Ingredients	:	Cucumber, water, sugar cane, salt, acetic acid, carrot, garlic, chili, cumin, celery
Packing	:	240g/can – 3kg/can
Direction for use	:	Directly use or cooked with other dishes
Storage	:	Keep in cold after opening



02 | EXPORT PRODUCTS



DRAGON FRUITS

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



SMALL PIECES OF DRAGON FRUIT



PUREE DRAGON FRUIT

FRESH DRAGON FRUIT

Size	350-450g/fruit
	450-650g/fruit
Net weight	4kg/carton
	10-25kg
Storage	6°C to 7°C
Origin	Vietnam
Packing	Carton 7 layers
Storage	Life 20 days at 7°C
Product availability	All year round



SOYBEAN

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



IQF GREEN SOYBEAN PODS



IQF GREEN SOYBEAN KERNELS



SPINACH

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



**SPINACH FROZEN
(FOR SLICE)**



SWEET CORN

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FROZEN
SWEET CORN KERNELS



FROZEN
SWEET CORN CUT



FROZEN BABY CORN



BABY CORN IN CAN



ONION - LEEK

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											
											



FROZEN
GREEN ONION CUT



FROZEN
LEEK CUT 5CM



FROZEN
LEEK CUT 4-6MM



FRESH PINEAPPLE FRUIT

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



Variety	: Queen/Cayenne/MD2
Net weight	: 10kg/carton or buyer's request
Storage	: 6-8°C
Load	: 1.500 CTN/40FT
Origin	: Vietnam
Packing	: 8 fruits/ Carton 7 layers
Storage life	: 20 day at 7°C



PASSION FRUITS

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FRESH PASSION FRUIT

Size : 9-11 fruits/kg
Storage : 7°C
Packing : 2kg, 10kg, 30kg/carton



LYCHEE FRUITS

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FRESH LYCHEE FRUIT

Variety	: Thieu
Size	: 40-42 fruits/kg
Packing	: 15kg/ Styrofoam box



BANANA FRUITS

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



IQF BANANA SLICE



BANANA PUREE

FRESH BANANA FRUIT

Variety	: Cavendish
Size	: 4-5-6 hands
Net weight	: 13kg/carton
Storage	: 13 to 15 °C
Loading quantity	: 1,500 CTN/40FT
Origin	: Vietnam
Packing	: Carton 7 layers
Storage life	: 30 days at 13 °C



MANGO

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



IQF MANGO CHEEKS



IQF MANGO PUREE



IQF MANGO DICES

FRESH MANGO FRUIT

Variety	: Kaew, Cat Chu, Taiwan
Size	: 50-400g/fruit
Net weight	: 6-12-18 kg/carton
Storage	: 10 to 12 °C
Origin	: Vietnam
Packing	: Carton 5 layers
Storage life	: 30 days at 11 °C



FRESH BAMBOO

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC



FROZEN BAMBOO SHOOT SLICES

Color	Bright yellow
Size of slices	Length 50-70 mm Thickness 9-11 mm
Packing	500g, 1kg, 10kg / PE bag / Carton 05 layers, 22mt/40'RF



FROZEN BAMBOO SHOOT STRIPS

Color	Bright yellow
Size of strips	6*6*60 mm 3*3*30 mm
Packing	10kg / PE bag / Carton 05 layers, 22mt/40'RF



SOURSOP

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FROZEN SOURSOP PUREE

Brix	: $\geq 12\%$
Acid	: 0.2-0.6
pH	: 3-5
Pulp	: 40%



AVOCADO

PRODUCT AVAILABILITY

JAN	FEB	MARCH	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
											



FRESH AVOCADO FRUIT

Variety : Booth/Sap/Hash
Size : 250-300gr/fruit
Packing : 5kg/carton, 20 tons/container 40RF



IQF AVOCADO DICES

Packing : 1kg, 10kg, 22 tons/container 40RF



FROZEN AVOCADO PUREE

Packing : 1kg, 10kg, 22 tons/container 40RF





**DOVECO'S FROZEN FRUIT AND VEGETABLE PRODUCTS
ARE AVAILABLE IN MANY COUNTRIES AROUND THE WORLD**





PRODUCT: PASSION FRUIT JUICE CONCENTRATE



PRODUCT: PASSION FRUIT PULP WITH SEEDS





PRODUCT: IQF WHOLE LYCHEE



PRODUCT: IQF SWEET CORN KERNELS





PRODUCT: IQF LEEK



PRODUCT: IQF GREEN SOYBEAN





PRODUCT: IQF MANGO



PRODUCT: IQF BAMBOO SHOOT STRIPS





PRODUCT: IQF PINEAPPLE



PRODUCT: IQF SPINACH





PRODUCT: IQF LYCHEE



PRODUCT: PINEAPPLE JUICE CONCENTRATE





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THANKS FOR YOUR ATTENTION!

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