



# Product Catalogue

2023

# Introducing Win&Co

WIN & Co. is a group of companies based in the beautiful city of Bandung, Indonesia – the Paris Van Java as it is commonly known. Established in 2006 and started from humble beginnings as a chocolate drink manufacturer, over the years WIN & Co. has grown into a leading player in the confectionery industry within the region, serving food service and retail clients across Indonesia and Southeast Asia.

WIN & Co. offers a wide range of confectionery products including baking chocolate, chocolate powder, chocolate drinks, chocolate bars, chocolate pearls, chocolate waffles, chocolate and fruit spread, jam, and fillings under our house brands: **SCHOKO, D'LANIER and WINFIL**



D'LANIER  
ARTISAN CHOCOLATE



In 2022, BIKOIN was established as our newest subsidiary engaging in both upstream and downstream coffee businesses, offering specialty and commercial grade coffee green beans as well as roast and ground coffee in many types or forms.

Backed by a strong R&D team consisted of expert chocolatiers, confectioners and coffee connoisseurs, we pride ourselves to offer customized products as well as contract manufacturing and private labelling services. Our expert team works closely with food manufacturers, bakeries, patisseries, cafés, restaurants as well as retailers to understand their requirements and create special recipes or products that cater to the taste, budget and brand identity requirements of even the most demanding clients.

WIN & Co. is where passion meets flavor. We are a team of food innovators truly passionate about bringing you moments of joy and happiness through indulgent chocolate, scrumptious snacks and delicious coffees. With our unwavering dedication to taste, quality and innovation, we remain fully committed to enhancing and broadening our product lines to better serve the evolving needs of our customers.

Join us in our everlasting journey of creating the best confectionery products, crafted with passion and innovation.





# Premium Baking Chocolate

PT Wahana Interfood Nusantara Tbk



# Converture Chocolate

## Schoko Couverture Chocolate

is a premium and well-balanced chocolate available in various variants. It is manufactured using proprietary blends of the highest quality cacao beans and is suitable for molding, decorations, hollow figures, enrobing, truffles, pralines, cakes, mousses and other confections.

Each variant boasts a silky smooth texture, rich and full flavor, beautiful glossy appearance with a crisp snap and is easy to melt and temper.

Whether you prefer dark, bittersweet, milk, white or single-origin chocolate, Schoko Couverture Chocolate's performance will meet even the most demanding requirements.





# Converture Chocolate



Dark Couverture Cube 72%



Dark Couverture Cube 60%



Dark Couverture Cube 56%



Milk Couverture Cube



White Couverture Cube



Flavoured Couverture Cube

## Main Ingredients

Cocoa Mass, Sugar, Cocoa Butter, & Cocoa Powder.

Certification:



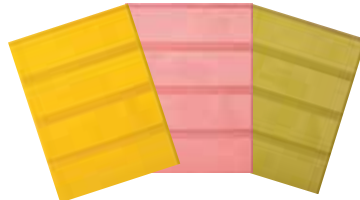




# Converture Chocolate



Dark Couverture Block 72%   Dark Couverture Block 60%   Dark Couverture Block 56%   Milk Couverture Block



White Couverture Block

Flavoured Couverture Block

COUVERTURE CHOCOLATE SERIES	Total Fat	Cocoa Solids	Milk Solids	Colour Profile	Available Packaging Size
Dark Couverture 72%	42 %	72 %	-	Dark Blackish Brown	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Dark Couverture 60%	40 %	60 %	-	Dark Reddish Brown	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Dark Couverture 56%	35 %	56 %	-	Dark Reddish Brown	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Milk Couverture	44 %	45 %	18 %	Brown	250 g, 1 kg Cube   1 kg Block
White Couverture	44 %	35 %	32 %	Yellowish White	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Strawberry Couverture	46 %	29 %	18 %	Pink	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Mango Couverture	44 %	29 %	18 %	Yellow	250 g, 1 kg, 2.5 kg Cube   1 kg Block
Mocha Couverture	45 %	32 %	18 %	Greyish Brown	250 g, 1 kg, 2.5 kg Cube   1 kg Block



# COCOA POWDER

## Schoko Cocoa Powder

comes in several types, each with unique quality and enticing color characteristics. It is made from 100% pure cocoa content, which is produced using selected fermented cocoa beans, making it a premium quality product.

Schoko Cocoa Powder boasts a unique and balanced flavor with optimal performance, and is perfect for use in various applications such as cookies, cakes, puddings, ice cream and chocolate drinks.





# COCOA POWDER



Jet Black



PR 10/12



BP 19/21



SP 22/24



DSP



Belle Rose



Choc-O-Latte



Classic Caramel



Irish Cream



Original



# COCOA POWDER

## Main Ingredients

100% Cocoa Powder.

Certifications:



COCOA POWDER SERIES	Fat Type	Fat Content	Fineness Percent	Colour Profile	Available Packaging Size
Jet Black 10/12	Low Fat	11.0 ± 1.0 %	95.5 ± 0.2 %	Brownish Black	1 kg pouch - 25 kg sack
PR 10/12	Low Fat	11.0 ± 1.0 %	95.5 ± 0.2 %	Light Brown	1 kg pouch - 10 kg sack
BP 19/21	High Fat	20.0 ± 1.0 %	95.5 ± 0.2 %	Dark Brown	1 kg pouch - 10 kg sack
Bellerose	High Fat	21.0 ± 1.0 %	95.5 ± 0.2 %	Dark Reddish Brown	1 kg pouch - 10 kg sack
SP 22/24	High Fat	23.0 ± 1.0 %	95.5 ± 0.2 %	Reddish Brown	1 kg pouch - 5 kg box - 10 kg sack
DSP	High Fat	23.0 ± 1.0 %	95.5 ± 0.2 %	Reddish Brown	100 g cup - 1 kg pouch
DRB 10/12	Low Fat	95.5 ± 0.2 %	11.0 ± 1.0 %	Reddish Brown	5 kg box - 25 kg sack
DZ 20/22	High Fat	95.5 ± 0.2 %	21.0 ± 1.0 %	Brown	5 kg box - 25 kg sack

CHOCOLATE DRINK SERIES	Taste	Available Packaging Size
Choc-O-Latte	The perfect balance of Chocolate and Milk with latte sensation.	1 kg pouch - 25 kg sack
Classic Caramel	Milky Chocolate filled with delicious caramel and a touch of sea salt	100 g - 1.5 kg pouch
Irish Cream	Sweet and milky chocolate, with notes of vanilla cream.	100 g - 1.5 kg pouch
Original	an authentic taste of chocolate drink, it's richer and creamier!	100 g - 1.5 kg pouch



# CHOCOLATE COMPOUND

## Schoko Chocolate Compound

is crafted from the finest and premium ingredients and designed for various applications without requiring the tempering process. This compound chocolate is incredibly easy to use and perfect for molding, enrobing, decorating, creating pralines, ganache, mousse, cakes and hollow figures.

Each variant of Schoko Compound Chocolate boasts a shiny appearance with excellent snap and melting behavior.







# CHOCOLATE COMPOUND



Dark Compound Coins



Milk Compound Coins



White Compound Coins



Dark Compound Block



Milk Compound Block



White Compound Block



Flavoured Compound Block



# CHOCOLATE COMPOUND



Dark Compound Chips



Mini Dark Compound  
Chips



Dark Compound Stick

COCOA POWDER SERIES	Cocoa Content	Milk Content	Fineness Percent	Colour Profile	Available Packaging Size	
					Block	Coins
Dark Compound	18.90 %	-	95.5 ± 0.2 %	Blackish Brown	1 kg, 5 kg	250 g, 1 kg
Milk Compound	7.37 %	10 %	95.5 ± 0.2 %	Brown	1 kg	250 g, 1 kg
White Compound	7.37 %	21 %	95.5 ± 0.2 %	Yellowish White	1 kg, 5 kg	250 g, 1 kg
Green Tea Compound	-	16 %	95.5 ± 0.2 %	Yellowish Green	1 kg	
Tiramisu Compound	-	16 %	95.5 ± 0.2 %	Off White With Coffee Spot	1 kg	
Strawberry Compound	-	15 %	95.5 ± 0.2 %	Pink	1 kg	
Mango Compound	-	15 %	11.0 ± 1.0 %	Yellow	1 kg	
Mocha Compound	-	15 %	21.0 ± 1.0 %	Greyish Brown	1 kg	
Le Caramel Compound	-	15 %		Yellowish Brown	1 kg	
		Fat Content		Available Size		
Dark Compound Chips		18.90 %		Dark Blackish Brown		1 kg, 2 kg
Mini Dark Compound Chips		16 %		Dark Blackish Brown		1 kg
Dark Compound Stick		16 %		Dark Blackish Brown		1.2 kg



# FILLING & SPREAD

## Schoko Filling and Spread

offers a selection of ready-to-use chocolate fillings, available in varying consistencies to suit your application needs. Our fillings are made from high quality ingredients, including a range of premium nuts that are carefully roasted to bring out their natural flavor and then homogenized with our milky and creamy paste. They are perfect for use in praline fillings, cakes, mousses, ganache, ice creams and other confections.





# FILLING & SPREAD



Bake Stable Filling



Hazelnut Filling



Cheese Filling



Nutty Nuts Filling



Peanut Butter Filling



Tiramisu Filling



Chocolate Filling M01



Dips & Spread

CHOCOLATE COMPOUND SERIES	Cocoa Content	Milk Content	Hazelnut Content	Peanut Content	Available Packaging Size
Chocolate Filling Bake Stable	24 %	-	5 %	5 %	1 kg, 5 kg, 25 kg
Chocolate Filling M01	19 %	-	-	-	5 kg
Cheese Filling	-	18 %-	-	-	250 g, 1 kg, 5 kg
Dips & Spread	17 %	5 %	-	-	250 g
Hazelnut Filling	24 %	-	5 %	5 %	1 kg, 25 kg
Nutty Nuts Filling	-	-	18 %	45 %	250 g, 1 kg, 5 kg
Peanut Butter Filling	-	-	-	87 %	1 kg, 20 kg
Tiramisu Filling	-	23 %	-	-	250 g, 1 kg, 5 kg



# FILLING & SPREAD



Crunchy Chocolate  
Filling



Crunchy Hazelnut  
Filling



Green Tea Matcha  
Filling



Mango Glaze



Dark Chocolate Glaze



White Glaze



Hazelnut Premium Filling

CHOCOLATE COMPOUND SERIES	Cocoa Content	Milk Content	Hazelnut Content	Peanut Content	Available Packaging Size
Crunchy Chocolate Filling	19 %	-	5 %	5 %	1 kg, 5 kg, 25 kg
Crunchy Hazelnut Filling	15 %	-	19 %	-	220 g
Green Tea Matcha Filling	-	16 %	-	-	220 g
Mango Glaze	-	16 %	-	-	220 g
Dark Chocolate Glaze	20 %	-	-	-	250 g, 1 kg
White Glaze	-	16 %	-	-	250 g, 500 g, 5 kg
Hazelnut Premium Filling	6 %	11 %	23 %	-	250 g, 500 g

# D'LANIER

## ARTISAN CHOCOLATE

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Welcome to D'lanier, where you are always invited to indulge in the heavenly delight of flavorful chocolate crafted with the passion to elevate everyday moments into something special.



D'lanier is the premium retail brand under the umbrella of WIN & Co., which creates and innovates delicious products by incorporating premium retailing concepts. From the rich and velvety texture to the divine aroma, our D'lanier Chocolate and Yoghurt Pearls are meticulously handcrafted using only premium and well-fermented cacao beans, freshest milk and top quality ingredients to satisfy your sweet tooth.

We also proudly introduce our signature D'lanier Cruffles, which stands for Crunchy Chocolate Waffles, a decadent treat that combines the rich, indulgent flavors of chocolate and fruits with the crunchiness of a thin and crispy waffles. Available in a wide range of flavors to suit every taste, D'lanier Cruffles are a perfect choice for snacking, dessert or even breakfast to reward yourself.

At D'lanier, our expert chocolatiers pour their heart and soul into every creation to ensure that each bite of D'lanier product is a moment of pure decadence. From the bold and intense flavors of dark chocolate to the sweet and savory fruit yoghurt, every single piece of D'lanier product is designed to tantalize your taste buds and transport you to a world of pleasure.



# CHOCOLATE PEARLS & CUBES

## Round Jars Artisan Series



Almond Caramel (100gr)



Almond Pearl (100gr)



Almond Praline (100gr)



Almond Tiramisu (100gr)



Arabica Pearl (100gr)



Blueberry Pearl (100gr)



Cranberry & Raspberry (100gr)



Cacao Nibs (100gr)



Dark Chocolate 58% (100gr)



Goji Berry & Red Quinoa (100gr)



Hazelnut Caramel (100gr)



Malted Crunch (100gr)



Mango Pearl (100gr)



Matcha Pearl (100gr)



Raisin Pearl (100gr)



Roasted Almond (100gr)



Strawberry Pearl (100gr)

## Vegan Series



Roasted Cacao Nibs (80gr)



Caramelized Almond Sesame (100gr)



Cashew Sesame & Quinoa (100gr)



Dark Chocolate 72% (80gr)



Sumba Extreme (80gr)



Dark Chocolate 82%  
Sugar Free (80gr)



Dark Chocolate 100%  
No Added Sugar (80gr)

# CHOCOLATE PEARLS & CUBES

## Cylinder Jars



Arabica Pearl (300gr)



Almond Praline (300gr)



Almond Tiramisu (300gr)



Almond Pearl (300gr)



Assorted Berry (300gr)



Malted Crunch (250gr)



Nuts About Chocolate (300gr)



Roasted Almond (300gr)

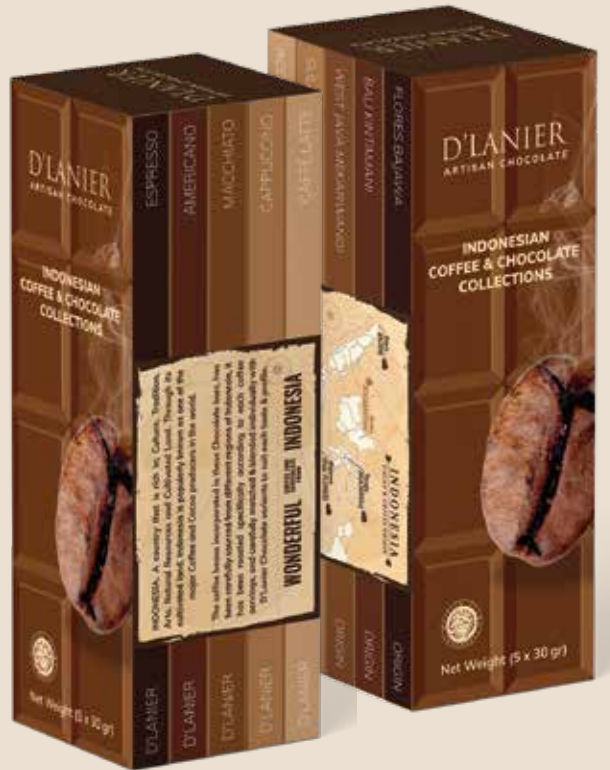


Chocolate Dates (190gr)



# CHOCOLATE BAR

## Coffee and Chocolate Collections



Espresso  
Dark Chocolate 80%  
(30gr)



Americano  
Dark Chocolate 69%  
(30gr)



Macchiato  
Milk Chocolate 55%  
(30gr)



Cappuccino  
Light Milk Chocolate 50%  
(30gr)



Caffè Latte  
Milk Chocolate 41%  
(30gr)

## DRINKING CHOCOLATE

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These Chocolate powder drinks are delicately developed to cater for Chocolate lovers who preferred intense chocolate profile and for a person who like it with a bit of sweetness. The serving suggestions are quite easy, you can blend it with hot water or steamed milk, and you can serve either hot or cold.

Available in retail pack of 8 sachets, packed in a designed cylindrical composite container. These two variants are conveniently packed Chocolate powder drink, made from a blended premium Indonesian Cocoa Powder, Cocoa Mass, Full Cream Milk, NDC and Indonesian Palm Sugar.



Chocolate Drink Bitter Sweet (240gr)



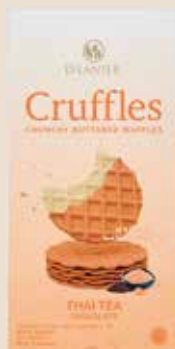
Chocolate Drink Intense (240gr)



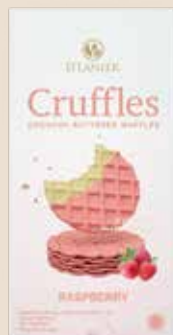
## CRUFFLES (CRUNCHY WAFFLES)



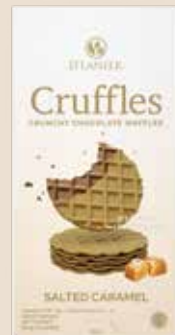
Caffé Latte (66gr)



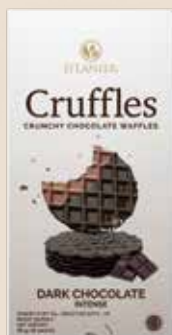
Thai Tea (66gr)



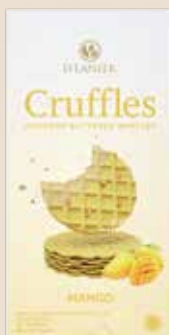
Raspberry (66gr)



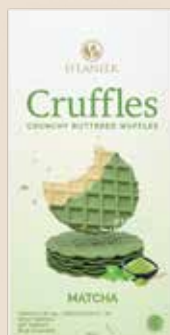
Salted Caramel (66gr)



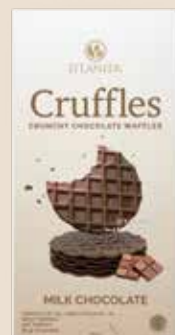
Dark Chocolate Intense(66gr)



Mango (66gr)



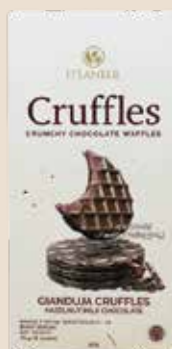
Matcha (66gr)



Milk Chocolate (66gr)



Bitter Orange (66gr)



Gianduja Hazelnut  
Milk Chocolate (66gr)



## CHOCO SPREAD

A medium roasted Hazelnut grinded to perfection,  
blended with Dark Chocolate and thin crispy waffle crumbs.  
Lactose Free to enjoy by everyone.



Gianduja Crunchy Filling Spread  
Lactose Free(300gr)

# HAMPERS

## Birthday Hampers



Express your thoughts in an elegant manner with our hampers and customized gold ribbons.





All Kinds of Love must be celebrated  
Happy Valentines Day.

## HAMPERS

### Seasonal Hampers



Time to bring family together for feasting.  
It is the longest Chinese holiday in China.  
Happy Chinese New Year.



Express your sincere thoughts Christmas  
with special gift from D'Lanier.  
Merry Christmas & Happy New Year.



# D'LANIER

*Artisan Gourmet*





# COUVERTURE

## Chocolate



Caramel Chocolate (1kg)



Dark Chocolate 58% (1kg)



Dark Chocolate 80% (1kg)



Dark Chocolate 68% (1kg)



Milk Chocolate 41% (1kg)



White Chocolate 37% (1kg)



White Chocolate 37% Vegan (1kg)



Sugar Free Chocolate with STEVIA  
Vegan & No added sugar (1kg)



Milk Chocolate 41% Vegan (1kg)



Dark Chocolate 100%  
Vegan & No added sugar (1kg)



Cocoa Butter (1kg)



Cocoa Nibs (1kg)



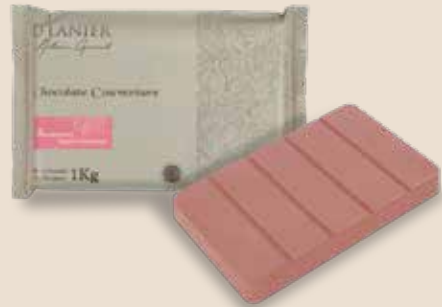
# COUVERTURE

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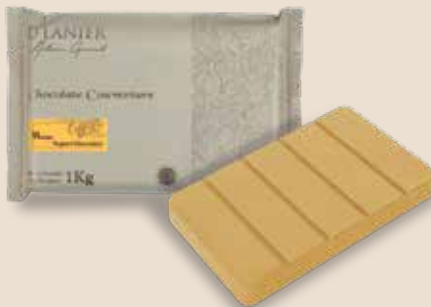
## Tea & Fruit Yogurt



Blueberry Yogurt Chocolate (1kg)



Strawberry Yogurt Chocolate (1kg)



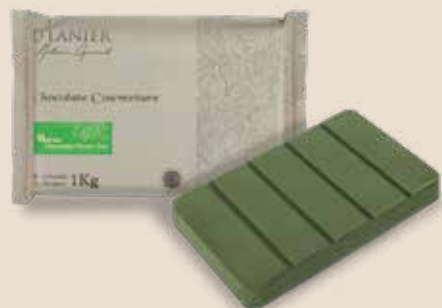
Mango Yogurt Chocolate (1kg)



Raspberry Yogurt Chocolate (1kg)



Thai Tea Chocolate (1kg)



Matcha Chocolate (1kg)

## SPREAD & FILLING

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Gianduja Crunchy Filling Spread  
Lactose Free (1kg)

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Gianduja Filling Spread  
Lactose Free (1kg)

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# DRINKING CHOCOLATE

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Vegan Drinking Chocolate (1kg)



Sumba Extreme 62%  
Drinking Chocolate (1kg)



Sugar Free (STEVIA)  
Drinking Chocolate (1kg)



Chocolate Powder  
Drink Intense (1kg)



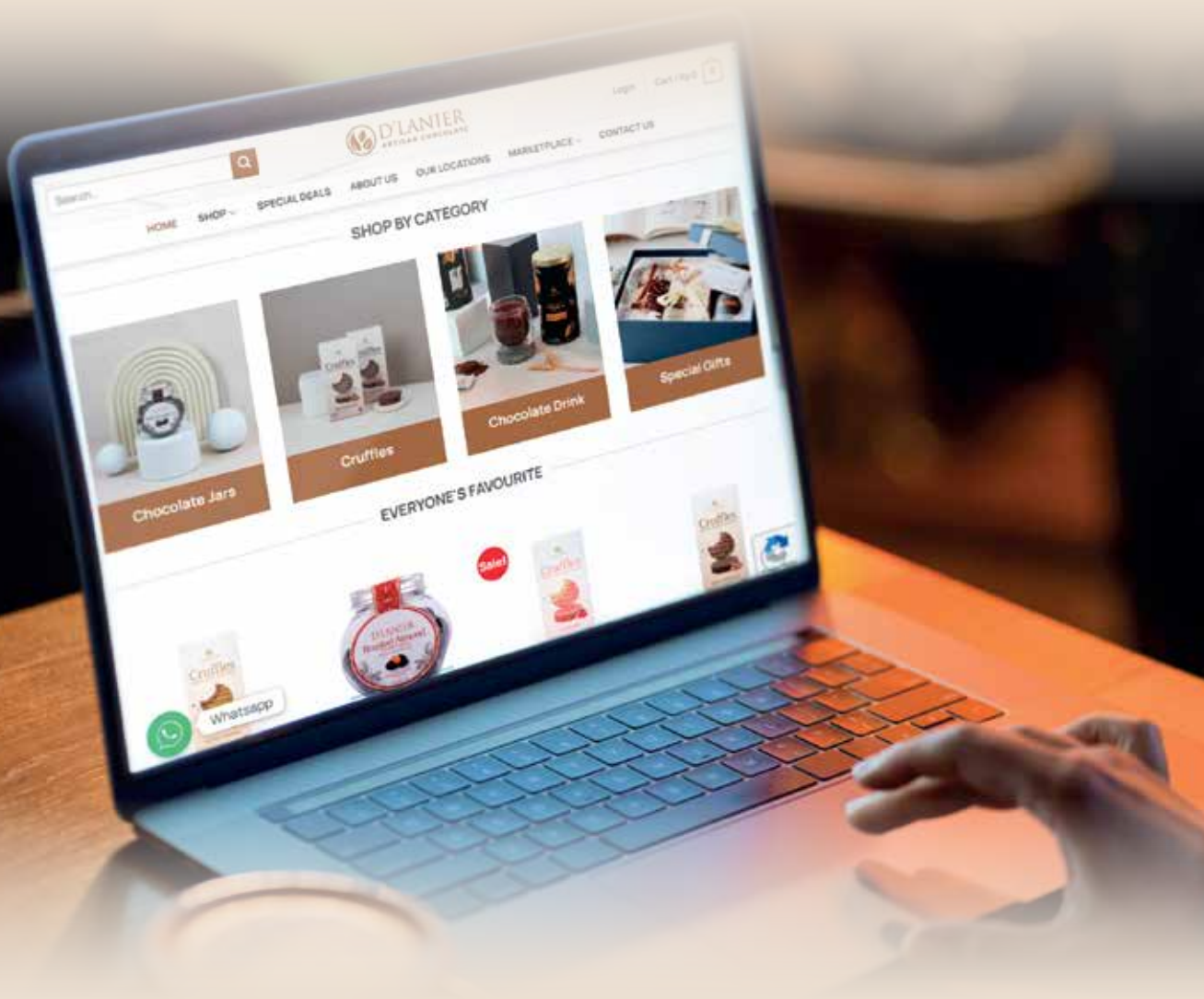
Chocolate Powder  
Drink Bitter Sweet (1kg)



Chocolate Powder  
100% ADRB (1kg)



# VISIT OUR WEBSITE & SOCIAL MEDIA



[www.d-lanier.com](http://www.d-lanier.com)

   [dlanier.id](https://www.dlanier.id)





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