



Company Profile.

innovate / distribute / support



madisonAV
Specialised AV Solutions

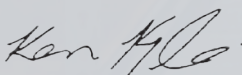
We provide world leading Audio-Visual Solutions.

Welcome to MadisonAV Specialised Audio Visual Solutions.

MadisonAV is a specialist AV business within Madison Group Enterprises, distributing professional and commercial grade audio visual products and solutions. Our world-leading and complementary brands make us a value-added distributor of complete, end-to-end, integrated AV solutions. Our team of technical experts, built over 30 years in the industry, combined with the quality and breadth of our product range, allows us to work across all industry sectors and verticals as a trusted partner. This is evidenced by an extensive customer base, and a rich history of complex project delivery.

Madison Group Enterprises is comprised of businesses specialising in the design, development and distribution of leading brands and products across multiple technology platforms. Our businesses have proven expertise across a broad range of communications, broadcast and audio visual, wireless and networking disciplines. Through our specialised teams and distribution networks across Australia, we offer manufacturers unparalleled reach and representation for their brands.

Sincerely,



Ken Kyle

CEO | MadisonAV



Dynamic Connection.



Innovate.

We invest time, effort and knowledge to understand your needs and tailor the right solution.



Distribute.

Our technical expertise, combined with the quality and breadth of our product range, allows us to work with you as your trusted AV solutions provider.



Support.

As we value relationships, we provide support beyond expectation, ensuring you always get what you need, when you need it.

Beyond Connected.

Our innovative solutions enhance businesses across all market verticals.

Military & Government

Specialist AV solutions are often specified for military and government applications where security is a major consideration. Some of our partners are specialists in this area and have products compliant to applicable standards with security certifications that allow our government and military partners to communicate in secure and manageable ways.

Corporate

We offer everything from room collaboration solutions and building-wide audio/video distribution to digital signage, sound masking solutions and assistive listening to enhance the corporate workspace.

Education

Education institutions comprise a wide variety of spaces, ranging from classrooms and lecture halls to residence facilities, performance spaces, and stadiums. All of these areas require technology solutions to help make an impact on the students who attend, including audio, video, and control solutions, allowing instructors to focus on teaching rather than the technology they are using.

Healthcare & Hospitality

Enhancing guest comfort and experience is the aim in this competitive sector, and well-specified and designed AV solutions will add to this. Highly integrated AV systems, that are easy to manage, are driving the digital transformation of hotels, hospitals and other facilities. Versatile AV solutions for multi-purpose spaces can also maximise usage, with AV systems transforming with the room.





Broadcast

Bulk cable & connectivity and patching solutions for studio and remote broadcast is our traditional business, and remains a specialty. Camera extender systems, optical fibre transports, Intercom and IFB products, and a suite of Dante enabled solutions further enhances our offering to the broadcaster.

Retail

Audio systems & digital signage are essentials in the modern retail environment, as enticing customers to visit a physical store becomes more of a challenge. Our solutions are broadly adopted by retailers nationally, as we engage guests through digital advertising, wayfinding, and an unforgettable audio experience.

Stadiums and Venues

Stadiums, theatres, convention centres and houses of worship all require state-of-the-art front and back of house AV facilities to offer guests a truly immersive experience. Integrated audio and video, assistive listening, digital signage and way finding, live streaming capability, alongside end to end cabling infrastructure are all solutions we offer into venues nationally.

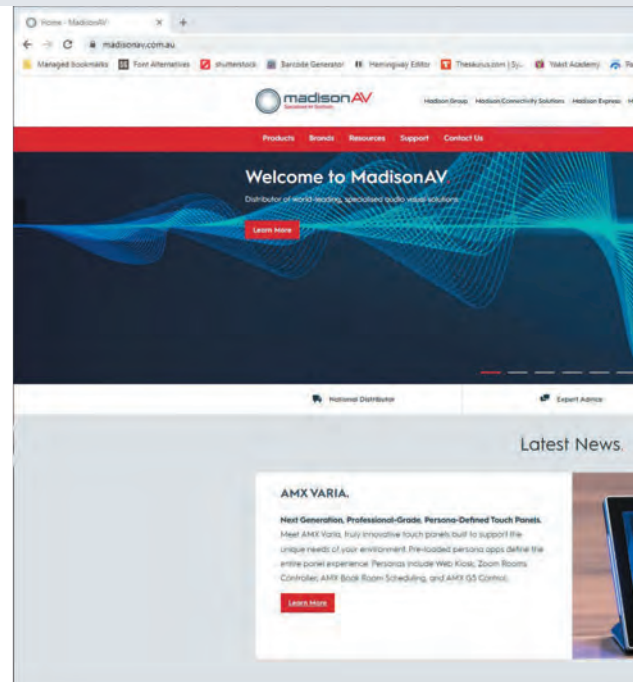
Transportation

Getting travellers to their destinations easily and efficiently is no small feat, and making the right impact throughout the duration of their trip is even more difficult. Innovative and easy-to-manage audio & video solutions help ensure officials craft an engaging and reliable experience, while also communicating important details to travellers. From digital information displays and public address systems we offer complete audio visual solutions to create an impact and get passengers to and from their destinations on time.

Your Connected Partner.

MadisonAV holds over 30 years' experience distributing world-leading, specialised AV products to industry professionals. With experience supporting projects of all sizes and scale, our technical expertise is often sought to develop appropriate product solutions, or to solve complex application challenges. We take pride in our ability to support these projects with specialist knowledge and technical support that enable our partners to successfully deliver their project.

We are dedicated to providing our customers with an exceptional experience. Whether it's answering questions relating to product suitability, availability or pricing; or providing detailed system design support or deployment assistance.



Sourcing



Our enviable portfolio of world-leading brands, and the quality and breadth of our product offering enables us to supply effective and reliable product solutions for any applications. We work closely with global brand partners to help our local customers adapt to changing market trends, and to adopt new technologies.

Supplying



We are a stocking distributor that can provide quick access to inventory and flexible logistics support through our robust delivery network. Our warehouse space exceeds 6000m², across four distribution centres in Australia.

Customer Service Excellence

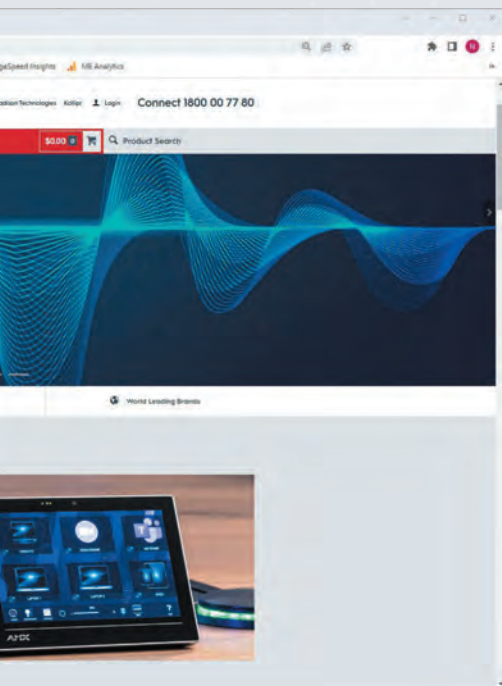


We have a clear focus on delivering best-in-class assistance to our customers, whether it be through our national sales team, our customer service or technical support teams, and in the many ways in which we interact with our customers. Our reputation is testament to the efforts of our people who embrace the Madison values, and are supported by groupwide commitment to be an authentic, trustworthy partner to everyone we encounter.

Tech Sales Support Team



Whether it's infrastructure advice, audio engineering specification, EASE modelling, hearing loop design or solution architecture, our specialist team has substantial ability to help optimise projects. Our design tools, in-house expertise and access to world-leading specialists enables us to recommend effective solutions for even the most complex projects. This support can extend to Proof-of-Concept demonstrations, product loans and the delivery of certified vendor training and education.



Online Portal



We provide convenient online tools to support our registered trade customers. Our dealer portal allows logged in customers to check our exact stock levels, download a full price list on demand, as well as access a range of useful tools such as project templates, order history and order status.

Technical Support Services



Our technical experts provide on-demand technical advice on products, software, deployment best practice and problem resolution. We understand the urgency and importance of projects and can also provide field service engineers for escalated critical issues.

Repair Centre



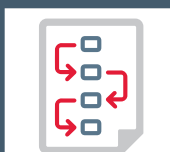
Our national Repair Centre provides the repair or replacement of products subject to manufacturer warranty policies. Our electronics technicians are well equipped with thousands of spare parts and the latest testing and repair equipment, so they can support you with timely repairs of essential products.

Partner Portal



Raise technical support cases, search our articles for technical solutions, request a product repair or return, and check warranty status of products. It's a convenient way to manage communications and to collaborate with us on support requirements.

Project Care Plan



Optional Project Care Plans provide you with a customised and structured approach to accessing our services during the deployment of your projects. Our team becomes part of your deployment team - providing advice, specific support services, and guaranteed priority throughout deployment.

Connected Solutions.

Our foundations and expertise in cable distribution many years ago have led us to progressively expand our portfolio in order to provide products that satisfy the many individual requirements of end-to-end system solutions, including the most complicated connectivity challenges.

We offer a vast range of many thousands of products that meet technical and performance requirements across many applications. We also support the design of application-specific solutions when required.



AMX Video & Control



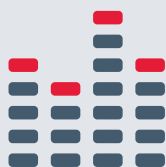
Assistive Listening & Hearing Augmentation



Audio Interface & MI Products



Broadcast & Production



Cable, Connectors & AV Infrastructure



Conferencing & Streaming Cameras

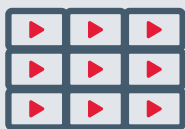




Microsoft Teams Room & Zoom Room Systems



Digital Signage



Display Panels & Mounts



Microphones, Conferencing Audio



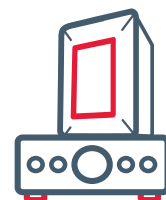
Signal Distribution



Sound Masking



Speakers, Amps & Processors

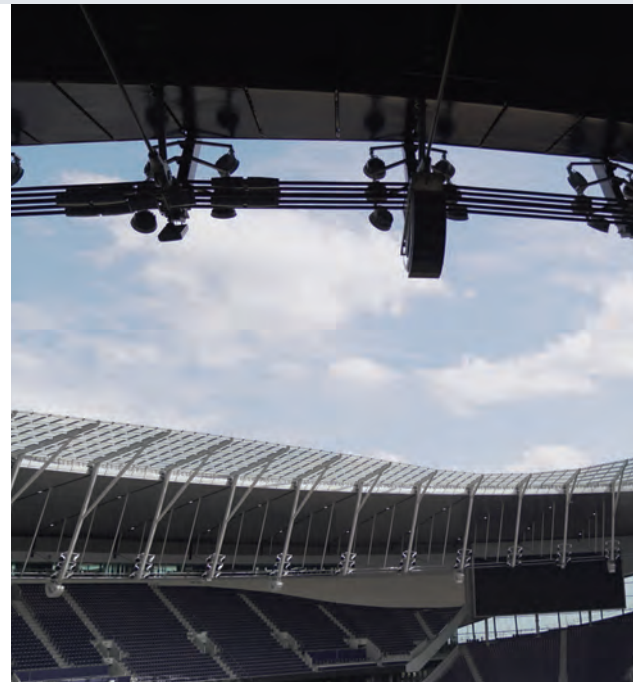




Connected Brand Partnerships.

MadisonAV represent and distribute world-leading and complementary brands by providing comprehensive support to our customers.

This includes inventory and logistics support, fast and effective national distribution, education and training, marketing programs, technical expertise and post-sales support.



MadisonAV is the Australian Distributor of
HARMAN Professional Solutions



Leading innovation in automation and video distribution. AMX offers video switches, networked AV encoders and decoders, collaboration and conferencing systems, device control systems, and AV management software. AMX excels at creating innovative, scalable technology solutions for meeting spaces, as well as building-wide video distribution and management solutions.



AKG microphones and headphones have been used in radio stations, theatres and jazz clubs since 1947. AKG are considered the leaders of technology in the world of professional audio, since developing the wireless microphone line, the world's smallest dual-diaphragm system, and affordable microphones for karaoke, home-recording and performing musicians.



When it comes to the listening experience, JBL never ceases to push the boundaries. From its inception 75 years ago, the brand has grown to become synonymous with epic sound, and a willingness to develop everything from the ground up. With over 300 patents in their name, today JBL Professional solutions can be found in education facilities, arenas and stadiums, corporate and government installations, hotels, recording studios, movie theatres, and much more.



With more than 60 patents on amplifier technology, Crown's amplifiers and system control products are a staple in live and fixed installations, from large stadiums and arenas, to portable PA systems for musicians and DJs.



BSS has earned an international reputation for audio signal processing that addresses the real needs of professional musicians. In both live sound systems and studio installations, BSS products are powerful, ergonomic examples of the benefits of focused research, design excellence and scrupulous quality assurance.



One of the most well-respected digital signal processing companies in the industry, dbx offers complete equalisation and speaker management systems, powered speaker optimisers, direct boxes, zone controllers, equalisers and more.



Web video conferencing, video recording and broadcast solutions. PTZ Optics cameras offer a wide variety of camera options for web conferencing and live streaming applications, as well as a full suite of accessories to suit, including mounts and brackets, joystick controllers and more.

PHILIPS

Professional Display Solutions

Philips offer a robust range of display screens, including Android powered tablets that are perfect at point of sale, single mounted displays, touch screens and video walls.

With a powerful Android media player available on many models, as well as ample file storage, Philips displays are a fully functional, all-in-one solution, offering reliability, stability and full flexibility.

HuddleCamHD

USB video conferencing cameras for conference rooms and web video conferencing systems. HuddleCam manufacture a full range of audio and video solutions for the conference room or huddle space. Cameras include USB-connected conference cameras, and audio solutions including a full range of speakerphones, to enhance your virtual meeting or video conference session.



Icron is a Maxim Integrated brand, as well as the global leader in extending USB 1.1, USB 2.0, USB 3.0/3.1 and HD video extension solutions.

Their USB & KVM extension solutions use patented ExtremeUSB® technology, helping overcome USB's five meter distance limitation that may cause installation issues for applications where the host computer needs to be located away from the user,



SPINETIX

Innovative digital display and signage solutions.

SpinetiX is a leader in digital signage solutions that focus on user-centric signage software and purpose-built media players specifically for digital signage. SpinetiX allow users to bring their story to life by helping craft impactful viewing experiences with flexible, feature-rich solutions.

Neomounts®
BY NEWSTAR

Neomounts by NewStar offer mounting Solutions for TVs, LFDs, monitors, projectors, PCs, laptops and tablets. Neomounts by NewStar offer an extensive range for wall, desk, ceiling and floor, lending itself perfectly to generate additional sales when you sell hardware.

Yealink

Yealink offers a flexible portfolio of unified communication products and convenient bundled solutions.

Their Microsoft Teams Room and Zoom Room audio and video devices are certified, allowing professionals to work effectively and collaborate with ease in the smallest of huddle rooms, through to boardrooms and lecture theatres.

ACOUSTICMAGIC

Acoustic Magic is a privately held company, founded in 2000, that has created a family of array microphones with pickup range superior to conventional microphone technology. Unlike many commercially available array microphones that use fixed field of view technology, the Acoustic Magic listening beam scans automatically and electronically through a 360° field of view to deliver superior performance.

roadworx
Sound Masking Solutions

Sound Masking solutions provide an innovative, simple and intelligently designed solution to the problem of speech privacy, by reducing distractions and increasing productivity.

By adding sound to a space we can improve productivity by reducing acoustic distractions, whilst also improving confidentiality by making voices unintelligible outside of, and between selected workspaces.



AUDIOropa

AUDIOropa is a brand of Humantechnik GmbH, a leading provider of personal audiological assistance and visual signaling systems.

Their core competence lies in the development, production and provision of professional hearing aid systems for public areas, including the three main technologies of Induction Loop, Infrared Transmission and RF Transmission Systems.

HUMANTECHNIK

Humantechnik offer solutions to improve the quality of life for the hearing impaired.

Their TV listening systems offer strong sound amplification and excellent sound quality. For every hearing preference they have the matching audiologic technology – as stand-alone devices, or in conjunction with hearing aids.

STUDIO TECHNOLOGIES INC.

High-performance solutions for broadcast studio, stadium and corporate environments. Studio Technologies provides tailored, high-performance video, audio and fibre optic products for professional audio and broadcast applications, including a suite of Dante Enabled Interfaces.

whirlwind

Whirlwind is a leader in the audio interface industry, offering the world's most extensive range of audio interface solutions, including audio snakes, splitters and multi-core systems, alongside a full range of effects pedals, testers and direct boxes.



Designed and manufactured by Madison Group Enterprises, Roadworx offers a robust range of standard or custom cable assembly products, connectors, adaptors and audio interface solutions for the AV Integrator.



Garland provides simple bell wire to high end optical fibre cable, copper jacks to field installable optical connectors, internal MDF's to external IPX rated enclosures. Garland offer a wide range of cabling solutions for your AV project including Cat6 and Cat6A, audio, coax, control, security and fibre optic cables for just about any application.



R&M produce passive cabling solutions for high-end communication networks.

With a high level of product quality and system design, the company ensures that networks are futureproof and secure for the long-term.



Bittree is the leader in providing high-quality patching systems for broadcast and professional audio-visual applications. They offer a complete line of patching products including audio, video, data and integrated patching systems.



MadisonAV is a stockist of Belden cables, a global leader in the manufacture of cable and connectivity products. With an extensive range of enterprise cables including copper, fibre and fibre cable accessories, Belden is the trusted choice for applications requiring high performance and bulletproof reliability.



Amphenol has a complete range of interconnect products for the entertainment markets. Solutions include connectors, adapters and cable assemblies for audio, video and lighting.



VOSCOM

VOSCOM specialises in the design, development, supply and manufacture of advanced fibre optic transmission systems, offering the latest technology in fibre optics. Transmission solutions are available for video, audio, data, IP ethernet, and contact closure, and are broadly used in both commercial AV and security applications.

Kings. Win

Video and RF connectors for AV and broadcast applications. Kings is a leader in interconnect solutions and is a preferred brand in the broadcast industry. The product line includes a wide range of high quality 75 Ohm connector products. Kings is a specialist division of Winchester Interconnect.



Professional entertainment connector solutions for audio, video and optical fibre cables. Neutrik is a world leader in audio, video, lighting, power, data and industrial connectors products. MadisonAV specialise in supplying these solutions to AV integrators, cable assembly houses, and broadcast studios.



Manufactured in Australia the Ruslyn Cordwheel® is a hand-held, lightweight, ergonomic, multi-function cable reel that is NATO codified and approved for use with Army, Navy and Air Force. The audio-visual and broadcast industries use them for tangle-free handling and storage of cables in outside-broadcast, film production, and event management.



Paladin Tools is a leading supplier of cable preparation and termination tooling to the professional AV and Broadcast markets. Their professional tools are designed for ruggedness and durability for a lifetime of use.



EZ-RJ45 products & tooling. Platinum Tools develops and sources the absolute best possible solutions for the preparation, installation and hand termination of wire and cable.



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