



We strive to give ...
Peace of Mind to Millions

CAPABILITY STATEMENT

EOS AUSTRALIA PTY LTD

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ABOUT US

CAPABILITY STATEMENT



EOS is an industry-leading Value Added Distributor (VAD) that provides tangible electronic security solutions including but not limited to CCTV, Alarms, Integrated Systems, Video Intercoms and Access Control Systems for a diverse range of industries. With over 25 years of cross-industry expertise since our humble beginning, we take pride in delivering tailor-made security solutions and creating value for our partners. We have drawn our strength, experience, and expertise from our highly motivated and experienced team and our partners across Australasia.

We empower our partners - big or small - with the next generation of cutting-edge security technology that delivers results and helps enhance user-experience continuously. We go the extra mile to add value for our partners at every step of the way. From consulting, sales, marketing and integration to technical support and training, our partners receive maximum value on their investments. We build true partnerships based on mutual trust and confidence.

A winner of multiple industry awards, EOS is one of the leading VADs across Australia. With dedicated staff in Sydney, Melbourne, Brisbane, Perth and an expanded presence in New Zealand, we work closely with our growing network of partners. EOS has built a successful business through a unique combination of our dedication to provide full support for our partners and our ability to provide market-leading solutions from emerging technologies. Our proven track-record in the industry has allowed our business partners and their customers to have full confidence in our products and services.



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CORE VALUES

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INTEGRITY

Everything we do is accomplished with the highest standard, complete honesty, ethics and fairness

RESPECT

We treat everyone we meet with utmost courtesy and professionalism

COMPASSION

To provide the right support, we take time to listen in order to understand the needs of our partners, customers and the diverse communities we serve

EXCELLENCE

We strive for recognition and take pride in our work to achieve a sense of accomplishment in everything we do.

INNOVATION

We believe in helping each other grow through continuous training by keeping up-to-date on the latest products and technological advancements

ACCOUNTABILITY

We expect our team to take responsibility in order to get the job done properly and meet deadlines

TEAMWORK

We comprehensively handle the project needs of our clients from concept to installation through our team's dedication and support



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CORE COMPETENCIES

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CONSULTATION & DESIGN



EOS provides expert analysis on client's specific requirements and offer customised solutions accordingly.

TECHNICAL EXPERTISE



EOS receives training from our product manufacturers regularly and are always updated on the latest products and innovations.

SOLUTION PROVIDER



EOS comprehensively handles the project needs of our client from concept to installation through support.

TRAINING & SUPPORT



EOS offers intense training and product support to ensure our customers receive the perfect security solution and support they need.



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KEY PARTNERS

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CCTV



VMS



INTERCOM



LENS



ACCESS CONTROL



NETWORK



SMART SOLUTIONS



KEY CLIENTS

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TESTIMONIALS

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"EOS Australia has been a trustworthy distributor of WISENET SAMSUNG IP CCTV for Westfield. Your technical knowledge and support has helped us to cover and manage the video surveillance for one of the largest and busiest Shopping Centre in Australia. We are looking forward to continue working with you in the future."

YIGAL SHIRIN,
SNR RISK & SECURITY MANAGER,
WESTFIELD BONDI

"We have had nothing but positive experiences with the team at EOS for over 10 years now. Very knowledgeable staff who are always happy to assist in designing and specifying CCTV system for our clients. Our customers including Councils and Universities are continually impressed with the quality of product and in particular their support on the product post installation." -

PAUL BOZINOV,
ELETECH SOLUTION
PTY LTD

"The thing that most impresses me about EOS is their technical support of re-seller partners – I can call or email EOS and get advice on the suitability of a product for a particular application. I feel like they are involved, rather than just order takers. I'm thankful for their support." -

TERUO DELACROIX,
144 SPECIALIST TECHNOLOGY
PTY LTD



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ELECTRONIC SECURITY SOLUTIONS

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EOS PROVIDES A COMPLETE RANGE OF **ELECTRONIC SECURITY SOLUTIONS** FOR ALL APPLICATIONS USING INNOVATIVE TECHNOLOGIES FROM OUR WIDE RANGE OF EXCEPTIONAL PRODUCT AND SERVICE PROVIDERS. WITH OVER 25 YEARS OF CROSS-INDUSTRY EXPERTISE SINCE OUR HUMBLE BEGINNING, WE TAKE PRIDE IN DELIVERING TAILOR-MADE SECURITY SOLUTIONS AND CREATING VALUE FOR OUR PARTNERS.



GOVERNMENT
security solutions designed with innovative cybersecurity technology scalability and integration.



COMMERCIAL
security solution with high scalability and feature rich technology for superior proactive security.



SMART CITY SURVEILLANCE
complete solutions to safeguard citizens, facility protection and rapid crisis response.



HOSPITALITY
solutions designed for impeccable safety, security and privacy.



RETAIL
solution for loss prevention, maximising revenue, safeguard staff and customer safety.



TRANSPORT
solution designed for accident prevention, increased response time and staff and commuter safety.



BANKING
solutions specialised for superior crime prevention, integration, scalability and outstanding asset security.



LOGISTICS
Increase safety and efficiency in Ports and Terminals with automation from Quanergy LiDAR solutions.

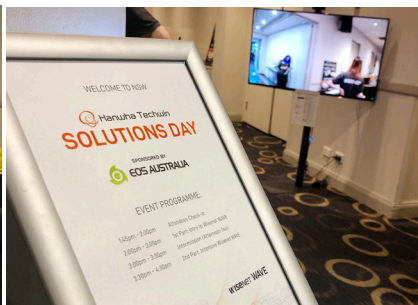


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INDUSTRY EVENTS

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INTEGRATE SECURITY EXHIBITION & CONFERENCE | SOLUTIONS DAY SEMINARS | TRADE SHOWS | NETWORKING FUNCTIONS

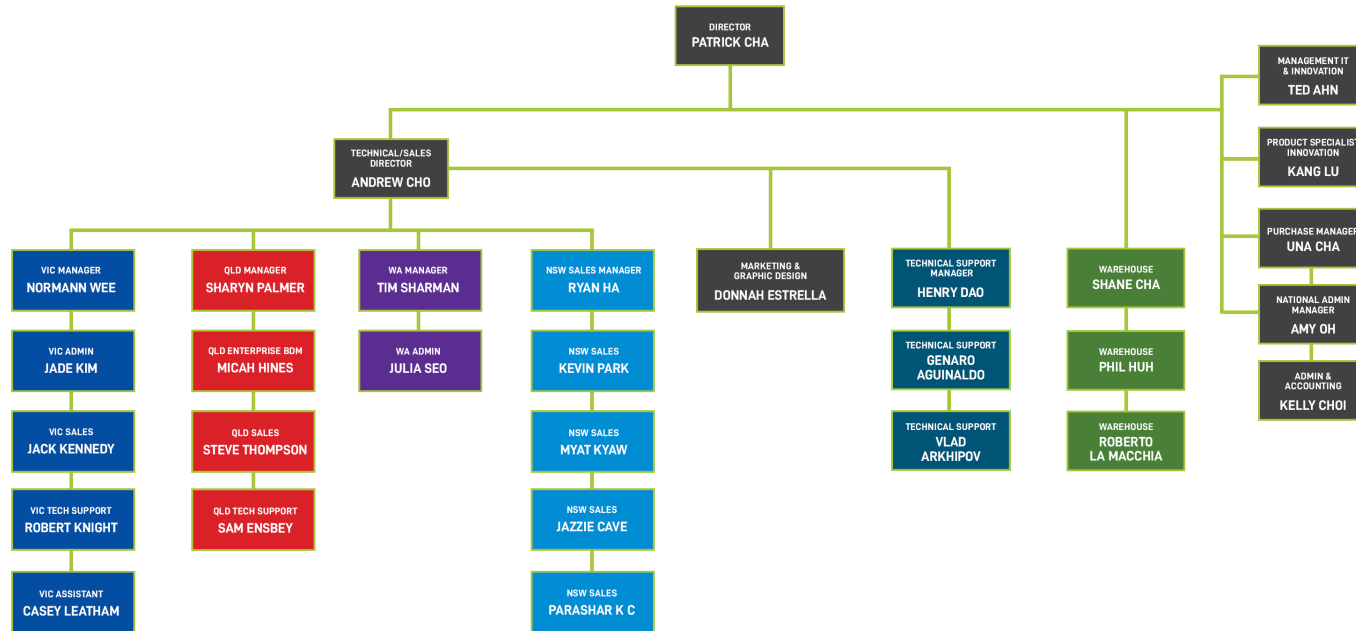


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TEAM MEMBERS

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LOCATIONS

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nsw@eos.com.au

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Clayton VIC 3168



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Unit 1/13 Enterprise Cres,
Malaga WA 6090



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