



oomiak
REFRIGERATION

About Oomiak

Oomiak is a national industrial refrigeration specialist. We make it our business to understand what contributes to our customers' success, then we design and deliver tailored refrigeration systems and services to support them.

We have the capacity to service customers throughout Australia from customer service centres in five major locations.

Our expertise and experience is diverse, and includes the provision of services to industry leaders in cold storage, logistics, manufacturing, marine, beverage, and food processing sectors.

Oomiak focus on interpreting customers' exact requirements in order to offer the most appropriate solutions. This strong design approach ensures that primary customer objectives are met in the most cost-effective and practical manner possible.

Typically, we deliver 40 Capital Projects each year, which range in value from \$100k up to our largest project to date at over \$12m.

We pride ourselves in developing long-standing relationships with all our customers, making us the first choice whenever they need to discuss current or future requirements.

We believe this is what sets us apart from our competitors and like to think of ourselves as a valued and trusted partner in our customers' business success.

Some facts

Business launched in 2006

Privately-owned Australian business

80 plus team members

Many of our team have more than 20 years industry experience and are renowned for their knowledge and expertise... they are leaders in the field

Fully licensed and accredited technicians and engineers

Our business growth has been organic, with repeat business over many years.

Our Name

Oomiak (pronounced oo-me-ack) is a skin and wood open boat used by the Inuit (formerly Eskimos) to move goods and foodstuffs from one climate to another. We've adopted the name for our refrigeration enterprise because we appreciate its qualities, which include:

- **Strength and durability**
- **Adapting in tough operating environments**
- **Fit-for-purpose applications**
- **Teamwork by strong individuals.**

Capabilities/Expertise

It's not what we do, it's the way we do it! It is the way we work that we believe really sets us apart. Our focus is on interpreting our customers' exact requirements in order to offer the most appropriate solutions.

Oomiak offer a full suite of refrigeration services including:

Expert refrigeration advice

Complete design

Project delivery

Preventative maintenance

24/7 breakdown support

We add value to your business through:

Operating with integrity – we are a credible, reliable supplier

Understanding your business – applying our strong and in-depth knowledge of process refrigeration to your requirements

Investing in a highly skilled team – Design, Delivery, and Support

Our depth of resources – over 80 permanent staff

Local – with National service centres providing 24/7 support

An outstanding reputation - we deliver on time, to specification and on budget.



The Oomiak Difference

With a national presence, Oomiak can provide a “one stop shop” via our 1300 number for customers who realise the numerous benefits that come from one supplier delivering comprehensive and standardised service across all sites.

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- On site works meeting requirements of applicable Standards and Codes of Practice
 - A team of in-house mechanical engineers with in-depth knowledge and expertise of ammonia, CO₂, synthetic refrigerants and glycol systems
 - Strong subcontract relationships with service specialists (electrical, programming and water treatment)
 - Internal management systems ensuring effective communication and allocation of resources based on customer priorities
 - Recognition of moral and legal responsibilities to provide safe and healthy work environments for staff, contractors, customers and visitors.
 - Experienced back-office team ensuring all required administrative functions are met in line with customer requirements.
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Advisory Services

Our advice is sought for such diverse purposes as planning capital investment, process analysis, energy reduction, and establishing a baseline for performance benchmarking.

We apply a technical, practical, and business approach to all aspects of our consultancy services. Our customers receive information that can shape the future of their businesses. We provide a range of services:

- Plant Compliance Audits
 - Plant Efficiency Audits – carried out to identify and recommend energy cost-saving measures for both short and long term
 - Plant-life assessments and plant-life extension strategy development
 - Safety Audits.
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Oomiak delivers value-for-money refrigeration solutions and excellent support services, which are innovative and environmentally sustainable, across the Australia.

Established

2006 – South Australia and Victoria

2011 – Queensland

2013 – Western Australia

2017 – New South Wales



Customer Service

Preventative maintenance of all types of refrigeration systems, including industrial ammonia and CO2 plants, and synthetic refrigerant systems, is a major component of Oomiak's business.



The Customer Service team offers a wide range of skills and a network of suppliers to ensure that customers have full support – 24 hours a day, 7 days a week.

Our Customer Service preventative maintenance services include:

- Routine inspections and servicing
- Breakdown response
- Remote monitoring
- Annual servicing
- Major equipment assessment and overhauls
- Calibration programs
- Customised site and service reporting.

We schedule our services in line with our customers business needs.

We maximise plant efficiency and minimise operational outages because we:

- Understand our customers' businesses
 - Look for ways to improve the performance of their plants and facilities
 - Have a safety-first approach
 - Ensure our technicians are experienced and trade-qualified, and backed up with a depth of engineering support
 - Ensure all of our people have the required relevant occupational licencing and training
 - Understand compliance obligations and responsibilities.
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Capital Projects

Oomiak offer a full range of services including complete design and build packages, featuring innovative solutions tailored to individual applications.

We always place great emphasis on interpreting our customers' exact requirements in order to offer the most appropriate solutions. This strong design approach ensures the primary "customer objectives" are met in the most cost effective and practical manner.

Our experience is diverse and includes:

- Cold and chilled storage
- Cross docking facilities
- Process area air conditioning
- Blast freezing and chilling tunnels
- Plate freezing
- Scraped surface heat exchangers
- ASRS facilities.

Oomiak deliver:

Demonstrated ability to deliver complex projects on operational sites

Proven ability to meet tight project programs

Demonstrated ability to meet and exceed efficiency targets

Recognised as a technical services provider – consistently value-adding

A trusted partner in the design and delivery of complex refrigeration systems.

Over the last 15 years, Oomiak's team has played a significant role in the design and development of a substantial percentage of key refrigeration systems constructed throughout Australia.

Our people have been pivotal in the development of the refrigeration designs for these facilities and more importantly, have always been actively involved in the impact of the building design on the required refrigeration solutions.



Our Industries



Poultry

Baiada Poultry

- Abattoir Upgrade

Baiada Poultry

- New Hatchery & Maintenance

Mt Barker Chicken

- Spiral Freezer Refrigeration

Inghams

- Maintenance & Plant Upgrades



Meat

Woolworths

- Processing Facility & Maintenance
- Processing Facility Upgrade

Top Cut (Simplot)

- Spiral Freezing Relocation

Hilton Foods

- Processing Facility Upgrades & Maintenance



Cold Storage

Rand Transport

- Distribution Centres & Maintenance

Coles

- Distribution Centres

Metcash

- Maintenance Services

Lineage Logistics

- Maintenance Services

NewCold

- Distribution Centres
- High Bay



Wine

Treasury (Penfolds)

- Winery Upgrades

d'Arenberg Wines

- Maintenance Services

Treasury (Wynns)

- Maintenance Services

De Bortoli

- Plant Efficiency Upgrades

Taylors Wines

- Tank Farm



Baking

George Weston Foods

- Tip Top Bread Cooling Plant

Arnotts

- R22 Replacement project

Villis

- Maintenance

Balfours

- Maintenance

Goodman Fielder

- Process Applications



Mine/Energy

Pilbara Infrastructure Pty Ltd

- Chilled Water Supply & Install

Energy Development Ltd

- Maintenance

Clarke Energy

- Gas Conditioning Skids

Santos

- Equipment Supply

Blackwater Quarries

- Maintenance



Manufacture

Air Liquide

- Condenser Replacement

Boral

- Maintenance

Bandag

- Maintenance

Visy

- Maintenance



Dairy

Lion (National Foods)

- Maintenance & Compliance Audits

Richmond Dairies

- Upgrades & Maintenance

Calendar Cheese

- Greenfields Project & Maintenance



Food Process

DNata Catering

- Maintenance

Obela Dips

- Chiller & AC Install

Cadbury Schweppes

- Confectionery Dryer

Barry Callebaut

- Process & Maintenance

Smiths Snackfoods

- Facility Upgrade & Maintenance



Fresh Produce

Melbourne Market Authority

- Central Plant & Tenancy Refrigeration

Costa

- Maintenance

Veggie Bandits

- Maintenance

Perfection Fresh

- Cool Rooms Upgrade

Perth Market Authority

- Tenancy Refrigeration



Defence

Austal Ships

- Equipment Design & Install
- Ongoing Maintenance
- Spare Parts

Australian Submarine Corp.

- Equipment Design & Install
- Ongoing Maintenance
- Spare Parts



Marine

Heinen & Hopman

Svitzer Australia

Austal Ships

- Equipment Design & Install
- Ongoing Maintenance
- Spare Parts

Our SPICES (Oomiak's Values)



Service

We are passionate about what we do and approach work with a positive attitude, and the skills needed to deliver exceptional service.



Partnerships

We strive for a deep understanding of customers needs and then add value through services that make a difference. Our partnerships reflect team thinking and are built on trust and transparency.



Integrity

We are ethical, competent, confident, and committed in all our dealings. We do what we say we will, when we say we will.



Communication

We listen to our customers and focus on understanding their needs. We listen to each other and make sure that we are informed about what is happening in our business. We are better at what we do because we communicate openly.



Evolving

We embrace new ideas and concepts, and old ones too! We leverage our combined knowledge in our drive to deliver smart solutions. We are forward thinking and practical. We always make a difference.



Success

We are fired by a will to succeed in all our endeavours to achieve positive outcomes for our clients and for ourselves. We understand what it means to be successful and know how to share and celebrate success.



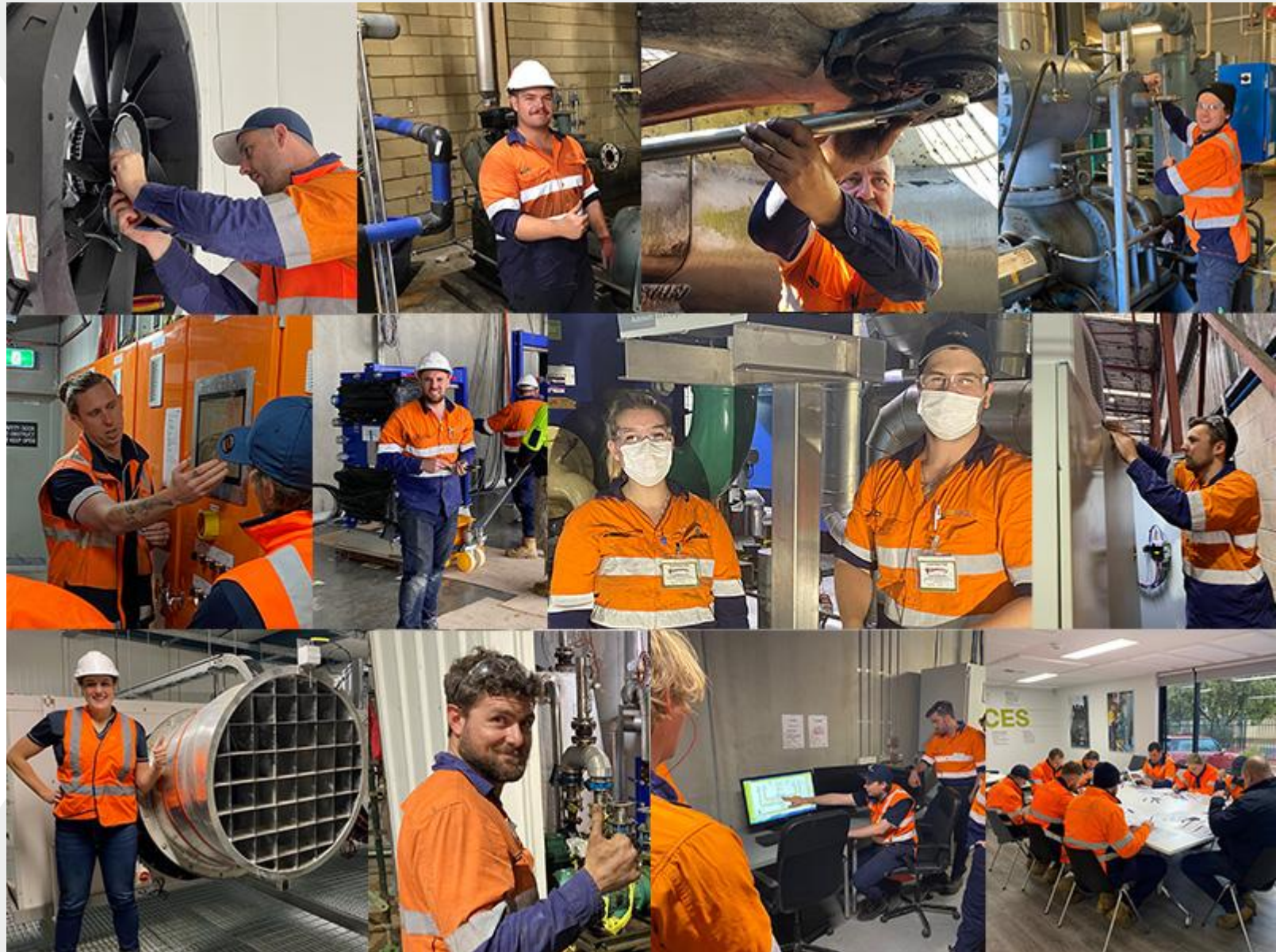
People and Culture

Our people give us a competitive edge.

Oomiak's fully trained and licenced technicians have been professionally trained in:

- Refrigeration Trade Cert III
- Restricted Electrical
- Refrigerant Handling (ARC Licenced)
- Confined Space
- Ammonia Safety Handling
- First Aid
- Forklift Operation
- Laser Alignment
- Self-Contained Breathing Apparatus
- High Risk Work

We have a large team of tertiary qualified mechanical engineers and draftspeople. Our non-technical team are all experts in their fields.



Our Customers



coles





1300 731 699

National contact number
answered 24/7 by an
Oomiak Team member

South Australia (National Head Office)

97 Harrison Road, Dudley Park

Queensland

Unit 2 66/76 Eastern Road, Browns Plains

Victoria

37 Butler Way, Tullamarine

Western Australia

2/16 Tacoma Circuit, Canning Vale

New South Wales

5/13 Holbeche Rd, Arndell Park

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