



We are  
engineering  
for a better  
world.

# HERE FOR THE BETTER.

Great engineering is a way of thinking.  
A way of questioning and pushing boundaries.  
It's about curiosity. And solving problems.  
It's about constantly getting better.  
The world today needs better.

At GEA, we are here for the better. In for the better.  
Built for the better.

## We are engineering for a better world.

# GEA AT A GLANCE.

GEA is one of the world's largest suppliers of systems and components to the food, beverage and pharmaceutical industries. Founded in 1881, the international technology group focuses on machinery and plants, as well as advanced process technology, components and comprehensive services.

## Order intake



# 5,679

EUR million

## Revenue



# 5,165

EUR million

## EBITDA

before restructuring expenses



# 712

EUR million

## EBITDA margin

before restructuring expenses



# 13.8

percent of revenue

## Dividend proposal



# 0.95

EUR per share

## Employees



# 18,236

Full-time equivalents

# OUR EXECUTIVE BOARD.

## Marcus A. Ketter, CFO

In addition to controlling, accounting, treasury, tax, risk management and investor relations, Marcus A. Ketter is responsible for global IT and business process management and outsourcing. He became a member of the Executive Board in May 2019.

## Stefan Klebert, CEO

Stefan Klebert took the helm of the Group in February 2019 and is the direct reporting line for the CEOs of the five operating divisions and the four CEOs of the regions. Several central functions also report to Stefan Klebert, and he serves as the Group Labor Relations Director.

## Johannes Giloth, COO

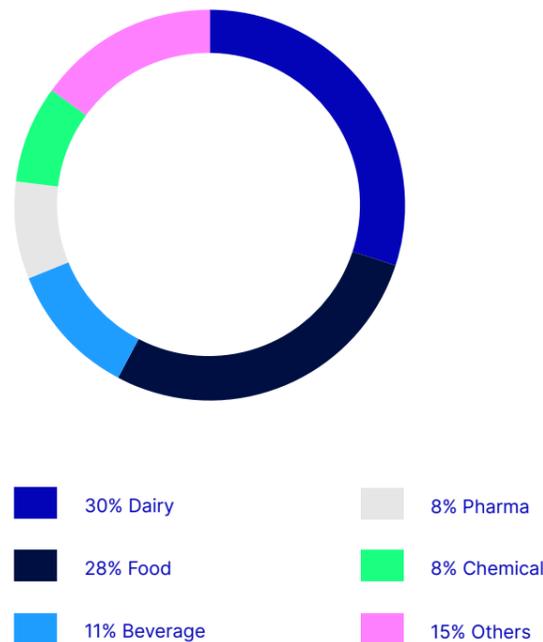
Johannes Giloth became a member of the Executive Board in early 2020. He is responsible for worldwide procurement, production as well as supply chain and QHSE.



# OUR CUSTOMERS.

GEA's key customer industries are very stable, reliable and growing. This is largely the result of global megatrends, such as a growing middle class, urbanization and the increased focus on sustainability.

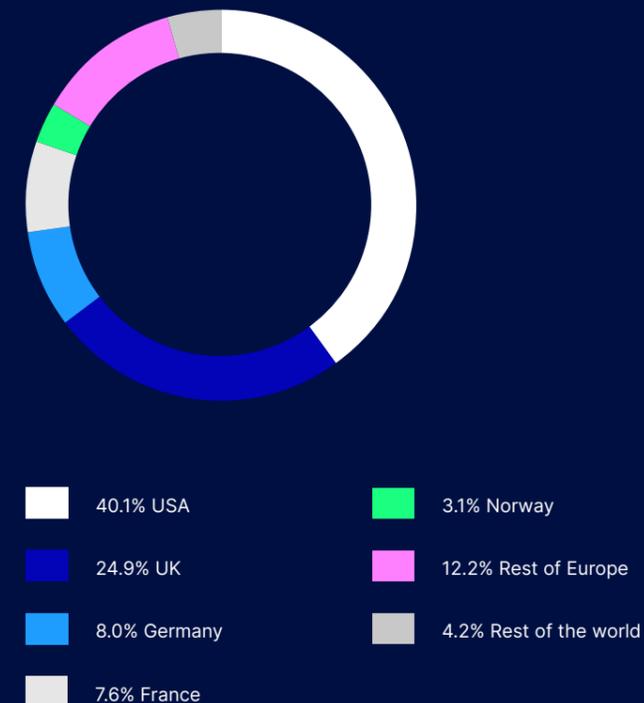
Sales split by customer industry (2022)



# OUR SHAREHOLDERS.

According to the most recent analysis, 78.3 percent of all GEA shares are held by institutional investors. 14.8 percent are held by major shareholders and 2.6 percent by retail investors. GEA is listed in the German MDAX, the STOXX® Europe 600 Index and is among the companies comprising the DAX 50 ESG, the MSCI Global Sustainability and the Dow Jones Sustainability Europe Indices.

Regional breakdown of institutional shareholders\*



\*) Based on 78.3% of identified shares held by institutional investors

# WHAT DRIVES US.

## Our Values.

GEA values provide the foundation for all our business activities. They are an important red thread connecting our global workforce across geography and cultures.



### Responsibility

We care for people and planet.

### Integrity

We walk our talk.

### Diversity

We value our differences.

### Passion

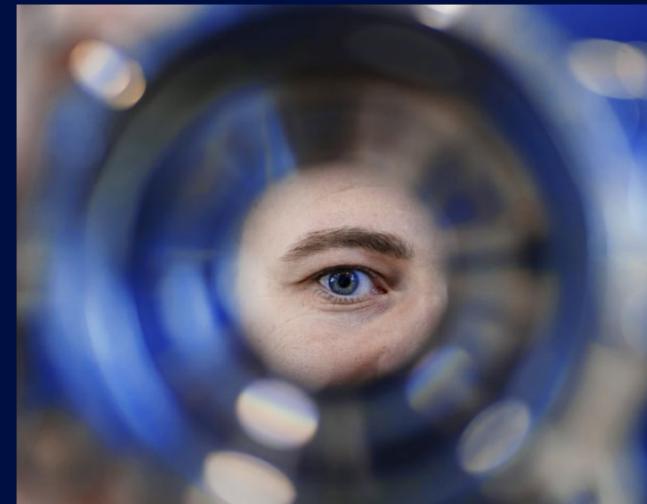
We love what we do.

### Excellence

We deliver outstanding work.

## Our Purpose.

Engineering for a better world.

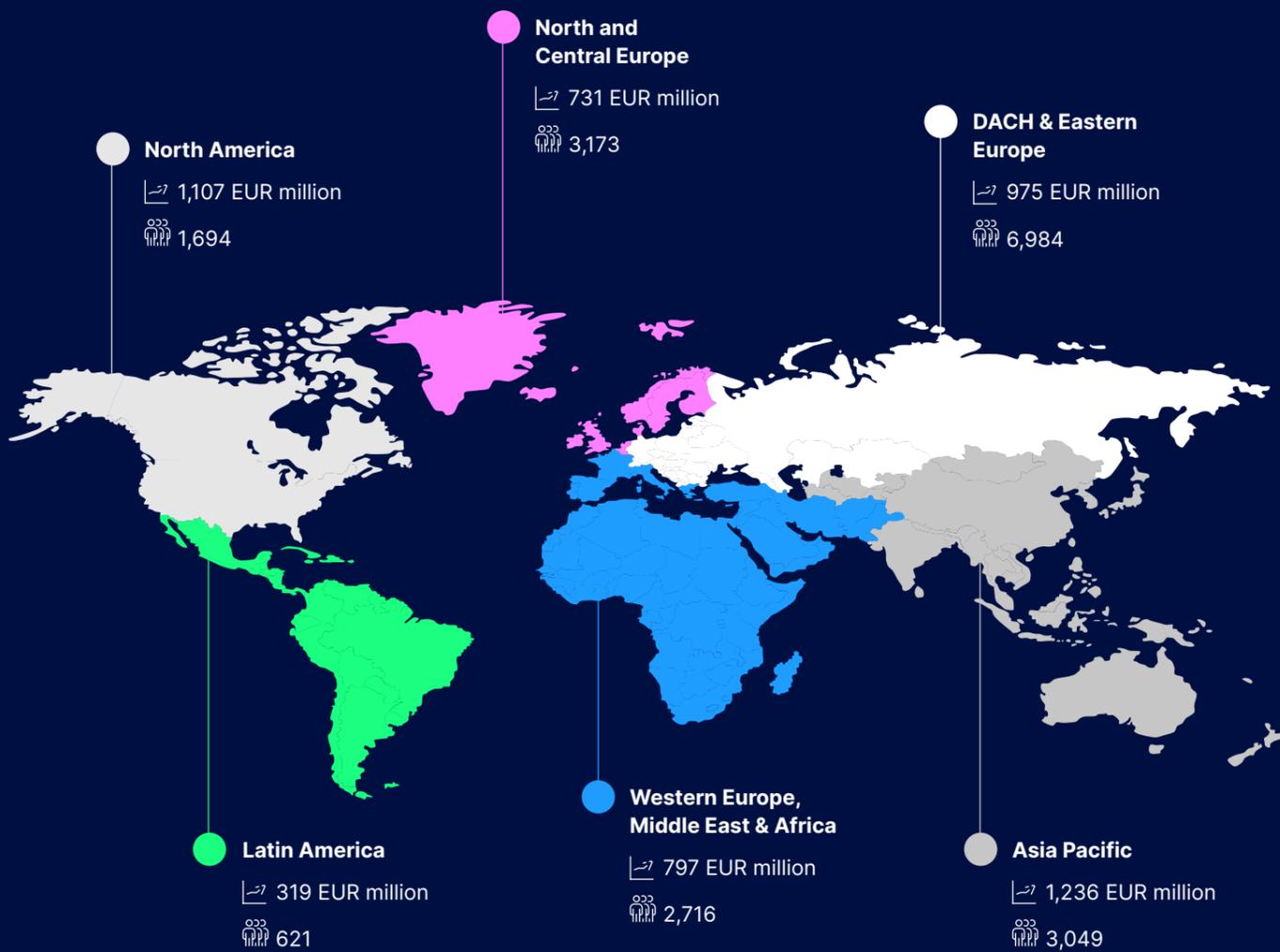


## Our Vision.

We safeguard future generations by providing sustainable solutions for the nutrition and pharmaceutical industries.



# WHERE WE ARE.



— = Revenue    👤 = Employees (FTEs)

# WHAT WE DO.

We support customers across diverse industries with solutions that improve production processes and ultimately the quality of life for people around the world. From breakfast to bedtime, GEA engineering is likely part of your own day-to-day life.



**Food**  
Approx. every third process line for instant coffee was installed by GEA



**Dairy farming & processing**  
Roughly one quarter of processed milk comes from GEA production systems



**Beverage**  
Approx. every second liter of beer is brewed with the aid of systems and process solutions from GEA



**Pharma & healthcare**  
Roughly every fourth liter of human blood for making plasma-derived products is processed using GEA equipment



**Environment**  
Approx. two million tons of pollutants are averted annually thanks to GEA emission control plants



**Heating & refrigeration**  
Each industry we serve utilizes industrial heating and refrigeration technology from GEA

# OUR EXPERTISE.



Separation & Flow Technologies Division



Liquid & Powder Technologies Division



Food & Healthcare Technologies Division



Farm Technologies Division



Heating & Refrigeration Technologies Division

### World-class components and equipment for production excellence

Separation & Flow Technologies encompass process engineering components and machines, including separators, decanters, homogenizers, valves and pumps. These technologies are at the heart of many production processes.

### Specialists in processing equipment and integrated solutions

Liquid & Powder Technologies provides process solutions for the dairy, beverage, food, chemical and home and personal care industries. The portfolio includes brewing systems, liquid processing and filling, concentration, purification, drying, powder handling and packaging, as well as systems for emission control.

### Safe foods and medicines for a growing population

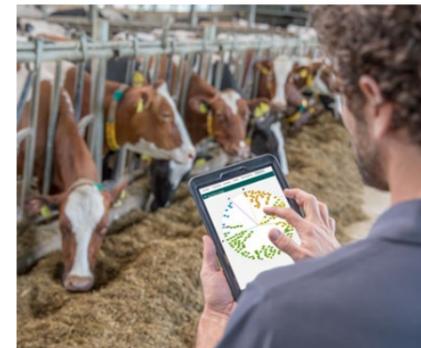
Food & Healthcare Technologies offers solutions for food processing. This includes preparation, marination and the further processing of meats, seafood and vegan products, as well as processing lines for pasta and baked goods, equipment for slicing and packaging, milling and frozen food processing. For the pharmaceutical industry, the portfolio includes machines and plants for processing solid dosage forms and freeze-drying technology for liquids.

### Next generation farming

Farm Technologies offer integrated customer solutions for efficient and sustainable high-quality milk production and livestock farming. This includes automatic milking and feeding systems, conventional milking solutions, manure management and digital herd management tools.

### Industrial heating and cooling solutions for climate-friendly production processes

Heating & Refrigeration Technologies combine extensive production process knowledge and integrated heating and cooling expertise. It provides sustainable, energy-saving solutions for customers in the food, beverage and other key industries.



# LOOKING BACK.

Our business has greatly evolved since 1881. By adding companies with specialized competencies to the group, we have bolstered our portfolio and know-how in key sectors.



Today, their histories are our history and over the decades many of these employees have joined GEA – further strengthening our expertise and reputation around the globe. GEA remains a dynamic company, continually evolving to meet changing customer and consumer needs.

**1920**

Founding of GEA (Gesellschaft für Entstaubungs-Anlagen mbH) in Bochum

**2005**

Name of parent company changed to GEA Group Aktiengesellschaft

**2020**

Implementation of new technology-based group structure embracing 5 divisions

**1881**

Founding of Metallgesellschaft AG, a metals trading company in Frankfurt

**1999**

Metallgesellschaft acquires GEA

**2007-2019**

Intensified focus on food & beverage acquisitions

**2021**

Net-zero target for 2040 set; release of Mission 26 corporate strategy

# LOOKING AHEAD.



Mission 26 is our strategy to accelerate sustainable, profitable growth. It is rooted in our corporate purpose: “Engineering for a better world” and our vision to safeguard future generations by providing sustainable solutions for the nutrition and pharmaceutical industries.

To achieve our ambitious financial targets for 2026, we are focusing on seven key levers: Sustainability, Innovation & Digitalization, New Food, Sales Excellence, Service Excellence, Operational Excellence and Acquisitions.



<sup>1</sup> Currency and portfolio adjusted  
<sup>2</sup> Before restructuring expenses; based on constant exchange rates  
<sup>3</sup> Capital employed excluding EUR ~800m goodwill from the acquisition of the former GEA AG by former Metallgesellschaft AG in 1999 (average of the last 4 quarters)

# THE WORLD TODAY NEEDS BETTER.

Better technologies.  
Better production processes.  
Better machines.

At GEA, we are 18,000 people in  
62 countries aiming for better.

## Contacts

Media:  
[gea.com/media](https://www.gea.com/media)

Career:  
[gea.com/career](https://www.gea.com/career)

Investors:  
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Suppliers:  
[gea.com/suppliers](https://www.gea.com/suppliers)

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