IMPROVED EFFICIENCY AND INCREASED PROFITS? ABSOLUTELY!

HERE'S WHAT OUR CLIENTS WILL TELL YOU...

EASY TO USE

" Whether we are submitting applications, doing up permits, annotating plans or drawing up invoices, Visual Approvals is incredibly user-friendly. The system makes it easy for us to deliver the best possible results to our clients. "

Meegan O'Brien
Office Manager
Regional Certification Group

STREAMLINED PROCESS

" We have been using Visual Approvals software for many years now and, as one of the largest users of the software, we have been especially happy with the way the team at Visual Approvals has listened to us and tailored the package to suit our needs.

It has certainly streamlined our approvals process and has become an integral part of the way we do business every day.

In short, Visual Approvals has been written for the way we, as certifiers, do business. It takes a lot of the "guess work" out of the approval process and gives us confidence that all the details are taken care of and all the data for each project is securely stored. "

Geoff Mitchell
Managing Director
GMA Certification Group

SAVE MONEY

" Our company has been using Visual Approvals for many years. The software enables each person to carry out all of their tasks on-screen until the very end of the process — significantly decreasing printing costs.

Bu the best thing about it is that everything is linked together. It tracks every task and passes work on to the people who are involved, which completely reduces the need for internal emails. If you fully embrace its capabilities, there's no doubt that Visual Approvals will increase the profitability of your business. "

Gareth Martin
Building Certifier
Brisbane Certification Group

IN AN INDUSTRY WHERE RIGOUR, EFFICIENCY, AND ATTENTION TO DETAIL ARE MANDATORY, VISUAL APPROVALS EQUIPS YOU TO EXCEL.

From the preliminary assessment to final approval, this fully integrated software package streamlines the complex building certification process.

Visual Approvals is the result of 14 years of listening to and working with building certifiers, to develop the package that ticks all the boxes on their wish lists, and offers benefits such as:

- Cost effective investment
- Streamlined processes
- Data integrity and accuracy
- System transparency
- Interdepartmental collaboration
- Measurable return on investment

In short, Visual Approvals offers the complete solution with built-in safeguards and cross checks to maximise productivity and minimise error.

YOUR SUBSCRIPTION INCLUDES:

- Access to electronic/email support
- All automatic software updates — so you always have the latest version
- All new features and enhancements as they are implemented

FIND OUT FIRST-HAND WHAT VISUAL APPROVALS WILL DO FOR YOU

Call us today to arrange an obligation-free demonstration of this innovative software. You'll be surprised how this simple, powerful solution can transform the way you do business — streamlining the certification process and saving you money.

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VISUALAPPROVALS
INTEGRATED CERTIFICATION SOFTWARE
Accuracy | Accountability | Advantage

LOOKING FOR WAYS TO BE MORE PROFITABLE? OUR INTEGRATED CERTIFICATION SOFTWARE IS THE ANSWER.
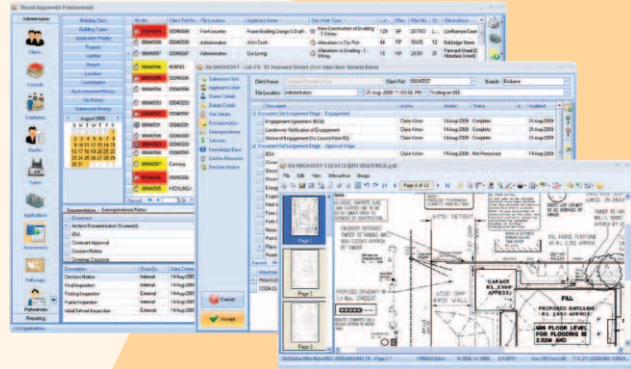
VISUAL APPROVALS SOFTWARE PROVIDES YOU WITH EVERYTHING YOU NEED TO:

- MANAGE EVEN THE MOST COMPLEX APPROVALS
- EASILY MONITOR CLIENT ACCOUNTS
- INCREASE PROFITABILITY IN YOUR BUSINESS

VISUALAPPROVALS
INTEGRATED CERTIFICATION SOFTWARE
Accuracy | Accountability | Advantage

visualapprovals.com.au

STREAMLINE YOUR PROCESSES AND INCREASE YOUR PROFITS IMMEDIATELY

Our user-friendly, intuitive interface will increase productivity in your business.

As a building approvals company, sometimes it can be difficult to stay on top of everything. What with chasing up your clients for information, obtaining permits and staying current with legislation, it's often hard to keep your head above water.

And that's all BEFORE you begin the approvals process.

But what if there was a way to work more efficiently and increase profitability?

WELCOME TO VISUAL APPROVALS — THE INTEGRATED CERTIFICATION SOFTWARE UNLIKE ANY OTHER

Visual Approvals works on a subscription basis. As many of our successful clients will tell you, this is the best way to offer a complete service that can save you a significant amount of money. The main benefits include:

- No large initial outlay for your business,
- Free automatic software updates, and
- Only pay for what you use.

WHERE IS YOUR BUSINESS ON THE SAVINGS SCALE?

Typical example of savings that can be made when changing from a totally manual office to Visual Approvals' fully-electronic system.

Manual costs include: postage, envelopes, paper, printing, manila folders, phone calls, labour for administration, assessment, certifying, and inspections.

Approvals Per Year	Manual Costs	Savings When Using VA
250	$79,657.50	$15,174.70
500	$159,315.00	$30,349.40
1000	$318,630.00	$60,698.80
1250	$398,287.50	$79,311.00
1500	$477,945.00	$95,173.20
1750	$557,602.50	$111,035.40
2000	$637,260.00	$126,897.60
2500	$796,575.00	$158,622.00
3000	$955,890.00	$198,596.40
3500	$1,115,205.00	$231,695.80
4000	$1,274,520.00	$264,795.20

SEE IMMEDIATE SAVINGS

See the table below for an example of the typical savings that can be made by switching to Visual Approvals software.

Our fully integrated software package streamlines the complex building certification process, providing you with:

- A fully electronic system that's simple to use and understand (no manual costs)
- An immediate increase in productivity
- Reduced likelihood of certification errors (which are costly and time consuming)
- Measurable return on investment

These benefits combine to counteract the 'leaky bucket' effect that plagues many certification companies — which is when lots of little things add up to drain huge amounts of money from your bottom line.

With Visual Approvals, you can be confident that your system is fully streamlined, which means a potential major boost to profits — whatever the size of your business.

BE CONFIDENT THAT YOU'RE PROTECTED FROM "HOLES" AND SECURITY BREACHES. VISUAL APPROVALS IS BUILT ON ORACLE, AND A MICROSOFT SQL SERVER WITH 100% .NET MANAGED CODE.

ACCURACY. ACCOUNTABILITY. ADVANTAGE.

So, apart from the potential profit increase, how else will our software positively impact your company?

We like to define it as "Accuracy, accountability and a competitive advantage."

Of course, **accuracy** is the cornerstone of our industry. The approvals business is all about detail, and when carrying out certification everything must be done properly — or else you may find yourself facing legal ramifications. Our software is specifically built for accurate data collection and record keeping, so you can easily keep track of every single detail.

Accountability is also vital. Your clients expect you to keep up-to-date with the very latest building legislation. That's why our software offers a complete solution, with built-in safeguards and cross checks to maximise productivity and minimise error.

Your company also needs to have a significant competitive **advantage**. Rather than a certifier, you are first and foremost a service provider — so it's in your professional interest to make the process as easy and hassle-free for both your team and your clients. With Visual Approvals, you'll be taking advantage of an innovative system that's been specially designed for the approvals industry — so you can provide each of your clients with excellent service.

IN A RECENT TRIAL, THE USE OF VISUAL APPROVALS SOFTWARE RESULTED IN A

26%
IMPROVEMENT IN PRODUCTIVITY
OVER A 12-MONTH PERIOD.

Our unique iPad app means you can enjoy Visual Approvals' efficiency on the go.

VISUAL APPROVALS IS PACKED WITH TIME-SAVING FEATURES THAT MAKE THE CERTIFICATION PROCESS A BREEZE

KEEP TRACK OF EVERY DETAIL

- Keep track of outstanding paperwork (including RFIs) for every stage of the approval process, with electronic checklists that can be linked to an internal database and to relevant websites.
- Be reminded of documentation that you are waiting for with automatic reminders. These can be customised according to your requirements and appear as "pop-ups" or constant work lists.
- Manage and coordinate data from multiple branches easily and efficiently with our selective and intelligent regional information presentation.
- Manage, monitor and audit specific issues relating to councils, companies or individual certifiers within a company.
- Enjoy the flexibility of customising your environment to increase the productivity of your company.

A POWERFUL RESOURCE

- Access a complete on-site database of all relevant documentation — across all states in Australia.
- Directly access any additional documentation online with only a few mouse clicks, and import it to the building application.
- Electronically integrate your system with council systems for easy access to required legislation and documentation.
- Access all previous building application information and any related email, faxes, or supporting documentation for specific clients, councils, or applicants, at any time from within any building application.
- Easily find what you are looking for with our intuitive, user-friendly interface that allows you to colour-code items for easy identification and reference.

BRING EVERYTHING TOGETHER

- Store, distribute and annotate plans electronically using true-to-scale scans, and avoid the laborious task of manually stamping and signing multiple sets of plans for each job.
- Merge all required documents (including mixed pages) on an industrial scale to form a unified building approval report.
- Control and coordinate multiple jobs simultaneously using our unique work-in-progress reporting system.
- Capture sensitive faxes (such as payroll confirmations) accurately and securely, and ensure they reach the right people. You can even separate multiple page faxes into individual pages, and electronically attach relevant pages to each building approval.

CLEAR, EASY COMMUNICATION

- Generate and distribute the correct approval reports and relevant supporting documentation to the right people once the approval has been issued.
- Make and track building inspections for internal and external inspectors with our unique electronic tracking system.

A TOOL FOR EFFECTIVE BUSINESS MANAGEMENT

- Easily integrate the software into your current business processes. Visual Approvals works with your existing software — so you can continue to use your existing MYOB or other software in conjunction with our system.
- Manage invoices, payments, and expenses with our complete accounting and account management software.
- SAVE money with our uniquely structured billing system that offers a major tax advantage by storing all your invoices as liabilities to the company until the job is complete.
- Securely track and store all aspects of the building approval process for easy and accurate auditing of your building applications.
- Set up user accounts with varying levels of authority and access.
- The fully integrated accounting package interacts with the rest of the system in real time.
- Track both sides of each transaction, monitor GST, and check balances between income and expenses.