

NAEP

National Association *of*
Educational Procurement



96th ANNUAL MEETING

Great Ideas. Great Expectations. Great Rewards.

Sunday, March 26, 2017

12:00 pm - 7:00 pm

4:45 pm - 6:00 pm

7:00 pm - 10:00 pm

Conference Registration Open

Tuscany Foyer

New Attendee Orientation

Tuscany 6

Host Event - EDGE Nightclub @ Peppermill Resort

EDGE Nightclub @ Peppermill Resort

Monday, March 27, 2017

7:00 am - 5:30 pm

7:30 am - 8:45 am

9:00 am - 9:30 am

9:30 am - 10:30 am

Conference Registration Open

Tuscany Foyer

Continental Breakfast

Tuscany Foyer

Welcome to Reno by Dr. Marc Johnson, President, University of Nevada, Reno

Tuscany Ballroom D-F, 10-12

**General Session with Keynote: Vernice "FlyGirl" Armour - Who Needs a Runway?
Take Off From Where You Are!**

10:30 am - 11:00 pm	Tuscany Ballroom D-F, 10-12 Vernice "FlyGirl" Armour, "America's first African American female combat pilot"
11:00 am - 12:00 pm	30-Minute Refreshment & Networking Break Tuscany Foyer <i>Should Procurement & Payables be together? (BP)</i> Tuscany 4 Lisa Deal, Procurement Director, University of Florida Sandy Hicks, Associate Vice President & Chief Procurement Officer, University of Colorado Ted Johnson, Associate Controller, Chief Procurement Officer, University of California San Diego Derek Smith, Managing Director, Huron Consulting
11:00 am - 12:00 pm	<i>5 Simple Steps to Creating Your Next Breakthrough!</i> Tuscany 6 Vernice "FlyGirl" Armour, "America's first African American female combat pilot"
11:00 am - 12:00 pm	<i>Leading Practices in Procurement Talent Management (TM)</i> Tuscany 5 Kelli Fager, Director, Huron Consulting Group Edie Peckl, Senior Director Procurement, New York University Sara Harrison, Executive Director Procurement and Payable Services, University of Dayton Mohamed Ela, Director, Procurement Services and Chief Procurement Officer, Princeton University
11:00 am - 12:00 pm	<i>How well do you know your GPO? (BP)</i> Sorrento 1,2 Richard St. Onge, Associate Vice Chancellor for Shared Services, The University of Texas System
11:00 am - 12:00 pm	<i>Ethics in Public Procurement (BP)</i> Roma 1,2 Travis Ball, Chief Procurement Officer , Texas A&M University-Commerce
11:00 am - 12:00 pm	<i>Impact! Session: Living in a Digital World</i> Sorrento 4
12:00 pm - 1:15 pm	E&I Stockholders Meeting with Lunch (E&I members, invitation event) Tuscany Ballroom D-F, 10-12
1:15 pm - 2:15 pm	<i>Getting your Supplier Diversity Program Off the Ground (BP)</i> Tuscany 5 Duane Bullock, Manager, Supplier Diversity & Environmentally Responsible Purchasing, Penn State University Roesia Gerstein, Supplier Diversity Program Manager, University of California, Berkeley & University of California, San Francisco Fred Coleman III, Ph.D., President and CEO , Coleman and Associates, Inc Rhonda Thornton-Crawford, Director SBLO, University of Southern California Small

1:15 pm - 2:15 pm	<p>Business Diversity Office</p> <p><i>Customer Engagement Management – Key Insights from the 2017 NAEP Innovators Forum (BP)</i></p> <p>Tuscany 6</p> <p>Doreen Murner, Chief Executive Officer, NAEP</p> <p>Sandy Hicks, Associate Vice President & Chief Procurement Officer, University of Colorado</p> <p>Jim Knight, President, Stonebridge Ventures, Inc.</p>
1:15 pm - 2:15 pm	<p><i>Procurement Best Practices - A Constant Evolution (BP)</i></p> <p>Roma 1,2</p> <p>Nancy Brooks, Interim Assistant Vice President for Business Services, Iowa State University</p>
1:15 pm - 2:15 pm	<p><i>Impact! Session: The New Frontier</i></p> <p>Sorrento 4</p>
1:15 pm - 2:15 pm	<p><i>Behind the Ecolabel: Key Metrics of Green Cleaners (A)</i></p> <p>Sorrento 1,2</p> <p>Mark Petruzzi, SVP of Outreach & Strategic Relations, Green Seal</p> <p>Brian Yeoman, City Director Houston at C40, Director of Sustainable Leadership at National Association of Educational Procurement</p>
1:15 pm - 2:15 pm	<p><i>The contract is signed, now what? (CM)</i></p> <p>Tuscany 4</p> <p>Jennifer Adling, Managing Director of Procurement Services, Texas Tech University</p> <p>Lesley Washington, Attorney for Administration and Finance, Texas Tech University</p>
2:15 pm - 2:30 pm	<p>15-Minute Refreshment & Networking Break</p> <p>Tuscany Foyer</p>
2:30 pm - 3:30 pm	<p><i>Integrating the Procure-to-Pay Universe: UC San Diego's IPPS (BP)</i></p> <p>Sorrento 1,2</p> <p>Ted Johnson, Associate Controller, Chief Procurement Officer, University of California San Diego</p>
2:30 pm - 3:30 pm	<p><i>Reduced TCO: Supply Chain Integration (SCM)</i></p> <p>Tuscany 5</p> <p>Mark Teragawa, Executive Director, University of Minnesota</p> <p>Norm Hill, Director, Central Stores, Iowa State University</p>
2:30 pm - 3:30 pm	<p><i>Procurement's Role in IT Accessibility Reviews (T)</i></p> <p>Tuscany 4</p> <p>Kimberly Watson, Director of Procurement and University Services, Michigan State University</p> <p>Kristin Good, Purchasing Agent, Michigan State University</p> <p>James Jackson, EIT Accessibility Coordinator, Michigan State University</p>
2:30 pm - 3:30 pm	<p><i>The Importance of Talent Management, A Case Study (TM)</i></p> <p>Tuscany 6</p> <p>Sandy Hicks, Associate Vice President & Chief Procurement Officer, University of</p>

2:30 pm - 3:30 pm	Colorado Jim Knight, President, Stonebridge Ventures, Inc. Impact! Session: The Suppliers Guide to Relationships Sorrento 4
2:30 pm - 3:30 pm	Building a Sustainable Business Model (LSP) Roma 1,2 Barry Swanson, Associate Vice Provost for Campus Operations, University of Kansas
3:30 pm - 3:45 pm	15-Minute Networking Break Tuscany Foyer
3:45 pm - 4:45 pm	That's NOT the way we've always done it (LSP) Tuscany 6 Ron Moraski, Director of Procurement Services, Rensselaer Polytechnic Institute Meaghan Kraft, Manager of Procurement Systems, Rensselaer Polytechnic Institute
3:45 pm - 4:45 pm	Contract Administration Program: How to get started (CM) Roma 1,2 Johnny Trevino, Contracts Administrator, Wake Forest University
3:45 pm - 4:45 pm	ASU's Assessment of It's Materials Operation and MRO Category: Phase II (SCM) Tuscany 4 Nichol Luoma, Associate Vice President University Business Services, Sustainability Officer, and CPO, Arizona State University Bruce Nevel, Associate Vice President for Facilities Development and Management, Arizona State University Diana Gallese, Director, Materials Management, Arizona State University Alexander Kohnen, Executive Director, Facilities Management, Arizona State University
3:45 pm - 4:45 pm	Growing a Leader (TM) Sorrento 1,2 Ray Jensen, Category Director, E&I Cooperative Services
3:45 pm - 4:45 am	Impact! Session: Let's Take Action! Sorrento 4
3:45 pm - 4:45 pm	University-wide risk assessment when buying IT (T) Tuscany 5 Cheryl Lyn Grant, Information Security Manager, University of Florida Information Technology Donna Percy, Executive Director of Risk and Emergency Management, Arizona State University Jackie Blessington, Contracts Manager, Arizona State University
5:00 pm - 7:30 pm	Exhibit Hall Grand Opening Tuscany Ballroom A-C, 1-2, 7-9
5:00 pm - 7:00 pm	Raffle Open Tuscany Ballroom A-C, 1-2, 7-9

Tuesday, March 28, 2017

6:45 am - 8:30 am	Fun Run/Walk - Registration from 6:15am to 6:30am No location
7:30 am - 4:00 pm	Registration Open Tuscany Foyer
7:30 am - 8:45 am	Continental Breakfast Tuscany Foyer
7:45 am - 8:45 am	<i>Cost Saving Opportunities in Construction (SCM)</i> Roma 1,2 Jonathan Heinlein, Associate Director, Business Contracts, University of California, San Diego
7:45 am - 8:45 am	<i>Supplier Performance (BP)</i> Tuscany 5 Lisa Farley, Senior Purchasing Agent, Supervisor, Michigan State University Amanda Lillywhite, Senior Purchasing Agent, Michigan State University Christina Wyrick, Senior Buyer/Contract Administrator, I, Michigan State University Tanmay Desai, Contract Administrator I
7:45 am - 8:45 am	<i>Is Good Enough Good Enough (T)</i> Tuscany 4 Kara Finch, Director of Procurement Systems, University of Colorado Jenn Glassman, Assistant Director, Technology and Project Management, University of California - San Diego
7:45 am - 8:45 am	<i>Navigating an Ocean of Data – Charting a Procurement Course (A)</i> Tuscany 6 Ray Jensen, Category Director, E&I Cooperative Services
7:45 am - 8:45 am	<i>Implementing Amazon Business in your eMarketplace (T)</i> Sorrento 1,2 Christopher Rust, Director of Purchasing, Mount Holyoke College Kevin Carr, Director of Procurement Services, University of Maine System
9:00 am - 10:30 am	General Session with Keynote: Steve Gilliland - Making a Difference Tuscany Ballroom D-F, 10-12 Steve Gilliland, Steve Gilliland, Inc.
10:30 am - 11:00 am	30-Minute Refreshment & Networking Break Tuscany Foyer
11:00 am - 2:30 pm	Exhibit Hall Open Tuscany Ballroom A-C, 1-2, 7-9
11:00 am - 2:30 pm	Raffle Open Tuscany Ballroom A-C, 1-2, 7-9
12:00 pm - 1:00 pm	Lunch in the Exhibit Hall Tuscany Ballroom A-C, 1-2, 7-9
1:00 pm - 2:30 pm	Community Service Project Tuscany Ballroom A-C, 1-2, 7-9

2:00 pm - 2:30 pm

2:00 pm - 3:00 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

2:30 pm - 3:30 pm

3:30 pm - 4:00 pm

4:00 pm - 5:00 pm

4:00 pm - 5:00 pm

4:00 pm - 5:00 pm

30-Minute Refreshment & Networking Break in the Exhibit Hall

Tuscany Ballroom A-C, 1-2, 7-9

Walking Campus Tour - University of Nevada-Reno

Walking Tour of University of Nevada Reno

Procurement Transformation at the University of Maine System (LSP)

Sorrento 1,2

Kevin Carr, Director of Procurement Services, University of Maine System

Customer Engagement: Strategies for Success (LSP)

Tuscany 6

Duane Tucker, Director of Strategic Procurement, University of Colorado

Sandy Hicks, Associate Vice President & Chief Procurement Officer, University of Colorado

Managing Supplier Performance with Advanced Analytics (A)

Sorrento 3,4

Judy Smith, Assistant Director, Strategic Sourcing, Howard Hughes Medical Institute

Dan Traub, CEO / Founder, FinVantage Solutions LLC

Opportunities in Shipping (SCM)

Tuscany 4

Scottie Profitt, Outbound Shipping Manager, UC San Diego

Nikki Giaquinta, Procurement Systems Manager, University of California - San Diego

Jeremy Meadows, Associate Director, Facilities & Maintenance, Strategic Sourcing Centers of Excellence, University of California, Office of the President

A new ERP system -- Opportunities to Implement Best Practices in Procurement (BP)

Tuscany 5

Rosey Murton, Director, Procurement Services, Wake Forest University

Nichol Luoma, Associate Vice President University Business Services, Sustainability Officer, and CPO, Arizona State University

Barry Swanson, Associate Vice Provost for Campus Operations, University of Kansas

Derek Smith, Managing Director, Huron Consulting

IT Procurement Planning Guide (T)

Roma 1,2

Raymond Hsu, Assistant Director, Procurement Services, University of Washington

30-Minute Networking Break

Tuscany Foyer

Logistics - How to Lead in Sustainability (SCM)

Tuscany 5

Diana Gallese, Director, Materials Management, Arizona State University

Supply Chain Management-The New Frontier for Savings (SCM)

Tuscany 6

Barry Swanson, Associate Vice Provost for Campus Operations, University of Kansas

Looking for Key Talent in the Midst of Procurement Retirements (TM)

4:00 pm - 5:00 pm

Sorrento 3,4
Doreen Murner, Chief Executive Officer, NAEP
Contracts 101 for the Procurement Professional (CM)

4:00 pm - 5:00 pm

Roma 1,2
Lorie Sheppard, Associate Director, Arizona State University
Ben Mitsuda, Associate General Counsel, Arizona State University
Advancement Through Education in the Procurement Profession (SCM)

4:00 pm - 5:00 pm

Sorrento 1,2
Kelly Kozisek, Chief Procurement Officer, Oregon State University
Bridgett Jones, Associate Director of Undergraduate Recruitment , Oregon State University College of Business
Nichol Luoma, Associate Vice President University Business Services, Sustainability Officer, and CPO, Arizona State University
Matt Alex, Associate Director for MBA Student Recruitment , Oregon State University
So you think you're a writer, eh? (TM)

7:00 pm - 10:00 pm

Tuscany 4
Bob Ashby, Director of Purchasing - Retired, Univ of Nevada, Las Vegas (UNLV)
Nancy Brooks, Interim Assistant Vice President for Business Services, Iowa State University
Byron Burr Millsap, Associate Vice President, University of Oklahoma
E&I Member/Supplier Mixer (Invitation event)
Capri Ballroom

Wednesday, March 29, 2017

7:30 am - 12:00 pm

Registration Open

Tuscany Foyer

7:30 am - 8:45 am

Continental Breakfast

Tuscany Foyer

7:45 am - 8:45 am

Contracting Self-Service, Choosing Their Own Adventure (CM)

Tuscany 5
Shawn Olbeter, Senior Director - Contracting/Purchasing, Texas Tech University Health Sciences Center
John Haynes, Managing Director of Purchasing, Texas Tech University Health Sciences Center
Shawn King, Founder & Managing Director, ASC Networks, Inc. (ASC)

7:45 am - 8:45 am

Dream On - Life After Retirement (TM)

Tuscany 4

7:45 am - 8:45 am

Charlene Lydick, Director of Procurement Operations (retired), University of Colorado
Research RFP: Procurement Collaborates with the Research Community (LSP)
Tuscany 6
Kristin Floyd, Senior Buyer, University of Virginia

9:00 am - 10:30 am

10:30 am - 10:35 am

10:35 am - 11:30 am

11:45 am - 12:30 pm

12:45 pm - 1:45 pm

12:45 pm - 1:45 pm

12:45 pm - 1:45 pm

12:45 pm - 1:45 pm

1:45 pm - 2:00 pm

2:00 pm - 3:00 pm

2:00 pm - 3:00 pm

2:00 pm - 3:00 pm

3:00 pm - 3:15 pm

General Session with Keynote: Jeff Johnson - RACE -The Conversation we refuse to have

Tuscany Ballroom D-F, 10-12

Jeff Johnson

5-Minute Break

Tuscany Ballroom D-F, 10-12

General Session with Panel Discussion

Tuscany Ballroom D-F, 10-12

Jeff Johnson

Patricia Richard, Chief of Staff and Chief Diversity Officer, University of Nevada, Reno

Jesse Moore, Director, Supplier Diversity Development, Purdue University

Kari Emm, Transfer Recruitment Coordinator, University of Nevada, Reno

Awards Recognition and Lunch

Tuscany Ballroom D-F, 10-12

Strategic Procurement and Relationship Management (BP)

Tuscany 6

Todd Adams, Deputy Director, UC San Diego

Korey Fleck, Assoc. Director Strategic Sourcing Life Sciences, University of California

Office of the President

Tony Esquer, Commodity Manager, UC San Diego

Road to a new PCARD & Payment Program (BP)

Tuscany 5

Michael McNamara, Director Procurement Services, Northeastern Univ.

Spending Analytics - A Powerful Tool in Your Toolbox (A)

Roma 1,2

Sharon Loosman, Director of Materials Management, North Carolina State University

Finding Success by Engaging Students & Faculty (LSP)

Tuscany 4

Mark Mills, Executive Director, University of Pennsylvania

15-Minute Networking Break

Tuscany Foyer

Investing in Yourself and Your Career

Tuscany 4

Darin Matthews, Director of Procurement, University of California, Santa Cruz

Overhauling your Travel and Expense Process (LSP)

Tuscany 6

Michelle Smith, Strategic Sourcing Specialist, University of Pittsburgh

Kimberly Kaye, Director, Huron Consulting Group

Congratulations on the birth of your contract! (CM)

Tuscany 5

Joe White, Senior Contract Specialist, University of Texas at Arlington

15-Minute Refreshment & Networking Break

3:15 pm - 4:15 pm

3:15 pm - 4:15 pm

3:15 pm - 4:15 pm

4:15 pm

Tuscany Foyer
Adventures in PCard Compliance (A)
Tuscany 6
John Edmands, Accounting Coordinator III, University of Florida
Delivering on the Contract: Goods and Services Statements (CM)
Tuscany 4
Dane Kulpa, Senior Contracts Specialist, Arizona State University
New Source of Revenue - Local Hotel Program (BP)
Tuscany 5
Debbie Rizzo, Director, Travel P-Card Expense Business Support External Relations and Diversity, Drexel University
Conference Conclusion - Night on your own
No location