



03/28/2016

5:30 pm - 7:30 pm

Networking Cocktail Reception

Join us for cocktails and conversation at the Westin Galleria's Imperial Suite from 5:30 pm - 7:30 pm, Monday March 28. Hosted by CCIM, it's a great way to kick off RealShare HOUSTON.

03/29/2016

7:30 am - 8:00 am

Networking Breakfast & Registration

8:00 am - 8:05 am

Opening Remarks

8:05 am - 8:55 am

Industry Leaders Panel: What's on the Horizon

Join industry professionals as they discuss the commercial real estate forecast, offer perspicacity into the area's current state, and project what's on the horizon for the Bayou City. Experts will tackle subjects ranging from factors fueling the market, sectors to watch, government policies and how the economy is affecting the area's growth.

MODERATOR: Sandy Benak, CCIM

Leasing Manager and Corporate Marketing Manager

Granite Properties

CONFIRMED SPEAKERS:

Laurie Baker

Senior Vice President, Fund & Asset Management

Camden

Vic Clark

Managing Director

Hunt Mortgage Group

Lou Cushman

Vice Chairman

Cushman & Wakefield

Marc Flores

Vice President

KDC

Kevin Roberts

President, Southwest

Transwestern

Welcome Wilson

Chairman

GSL Welcome Group

8:55 am - 9:10 am

Networking Break

9:10 am - 10:00 am

Capital Markets Update

Expert panelists who specialize in Houston's capital structure will delve into today's most critical issues—from the crucial role energy plays in the Houston market, to the ramifications of volatile oil prices and other forces driving business, to the supposition of geopolitical factors that are influencing the low prices of oil. Join analysts and forecasters as they reveal who's buying, who's borrowing, who's lending, and what to expect in 2016 and beyond.

MODERATOR: [Steve Pumper](#)

Ex. Managing Partner, Capital Markets

Transwestern

Michael Dopler

Vice President-Aquisitions

AEW Capital Management

Bryan Sanchez

Co-Chief Investment Officer

Lionstone Investments

Carrington Brown

Executive Director, Real Estates Investments

USAA Real Estate

Ron Miller

Managing Director, Acquisitions

Invesco

Kevin Westra

Regional Director

Northwestern Mutual RE

Pam Boneham

Managing Director

Cornerstone Real Estate Advisors

10:00 am - 10:15 am

Networking Break

10:15 am - 11:05 am

Industrial: Trends, Projects, Projections

The Houston region is one of the most important industrial bases in the world and was recently ranked No. 1 among the top U.S. manufacturing cities. With the Port of Houston expanding, booming petrochemical developments, the Panama Canal doubling its capacity, and the Eastern seaboard almost complete, deals are closing in the industrial segment. Join industrial CRE experts as they discuss the sector's latest trends, critical issues and what to expect in the near future.

MODERATOR:

Mark Murrah

Partner

Murrah & Killough, PLLC

CONFIRMED SPEAKERS:

Curtis Spencer

President

IMS Worldwide

Travis Land

Partner, Industrial Services

NAI Partners

David Hudson

Senior Vice President

Duke Realty

Matt Fleming

VP Business Development

Trans-Global Solutions

Peter Jacob

Principal

Rubicon Realty Group

11:05 am - 12:00 pm

Active Areas, Investment Trends, Sectors to Watch

After several robust years, Houston's abundant activity has slowed. But even with oil prices staying low, encouraging new patterns are emerging offering a promising outlook. A rise in sublease spaces, the redevelopment of outdoor retail, an influx of international investors and a robust health care sector have become significant industry drivers. Expert panelists will provide an in-depth look into Houston's CRE trends, the current state of development and forecast what to expect in and around the Houston area in the coming months.

MODERATOR:

Paul Rahimian

CEO

Parkview Financial

CONFIRMED SPEAKERS:

Michael Fransen

Senior Vice President, Managing Director

Parkway Properties

Paul Layne

Executive Vice President, Master Planned Communities

Howard Hughes Corporation

Derek Hargrove

Vice President, Investments

Marcus & Millichap

Brian McLaurin

Senior Director of Sales-Americas

MRI Investment Management

Matt Rotan

Vice Chairman

ARA Newmark