



Governor's Conference on Minority Business Development Welcoming minority, women and veteran-owned businesses

October 29 and 30

10/22/2014

3:00 p.m. - 3:30 p.m.

Free Workshop - New Certification process and procedures at DOA

This important update on the State of Wisconsin Supplier Diversity Program's new certification procedures is presented by the Wisconsin Department of Administration. It is a must for existing certified state suppliers and those new to the process. New changes have occurred and this is an opportunity to ask questions on the how this may impacts your certification!

3:45 p.m. - 4:30 p.m.

Free Workshop - The Changing face of State contracting-opportunities and challenges

The Department of Administration will cover in detail the new State contracting system and processes being implemented in the near future. This is critical information for anyone doing business with the State or planning to pursue State contracts in the future. This special session is free and open to all businesses.

4:45 p.m. - 5:30 p.m.

Free Workshop - Track A Grow Your Business Using Certifications

Local, state and federal certifications can provide a significant advantage for your business.

Hear directly from the agencies and experts that help businesses obtain certifications and learn how these potentially can be leveraged to find new opportunities.

A certification only has value if it brings your business sales opportunities or provides access to resources. Join agency representatives and successful certified

Free Workshop -Track B Construction Contract Management

Milwaukee Metropolitan Sewerage District (MMSD), in partnership with Nugen Johnson and Bloom Companies, will cover the "Essentials of the Contract Management Process." Success in the construction industry as a prime contractor begins and ends with successful contract management. Learn how to incorporate key, time-tested best practices into the various phases of the contract management process. This workshop will be led by Tim Poehnelt, P.E., of Nugen Johnson. Tim is the instructor for the highly regarded Construction Management Seminar Module as part of the District's Workforce and

businesses who will share their knowledge and experience on minority, disadvantaged, woman, veteran, HUBZone and small businesses certifications.

Business Development Program.